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Toll free: (800) 421-3237
Fax: (206) 789-9527
Contact: Skip Gauthier, Sam Crane

**Salter Labs**
100 S. Yacumo Road
Arvin, CA 93203
Toll-free: (800) 421-0024
Phone: (661) 654-3166
Fax: (877) 967-0888, (661) 654-0202
Email: salterlabs@salterlabs.com
Website: salterlabs.com
Products: pediatric infant nasal oxygen cannula, pediatric infant ETCO2 cannula, pediatric sleep diagnostic cannula, skin fixation-tender grip

**W.B. Saunders Company**
The Curtis Center
625 Walnut St.
Philadelphia, PA 19106
Phone: (215) 238-7804
Fax: (215) 238-8405
Contact: Christine Noonan-Sherf

**Scale-Tronix, Inc.**
200 East Post Rd.
White Plains, NY 10601
Website: scale-tronix.com
Toll free: (800) 873-2001
Phone: (914) 948-8117
Fax: (914) 948-0581
Email: sales@scale-tronix.com
Website: scale-tronix.com

**Scott Medical Products**
6097 Easton Rd.
Plumsteadville, PA 18074-0310
Email: vmclaugh@scottgas.com
Phone: (215) 706-8861
Global Sales Manager: Vincent McLaughlin
Senior Sales Representative: Jerry Schorn

**Seca**
1352 Charwood Rd., Ste. E
Hanover, MD 21076
Phone: (410) 694-9330
Fax: (410) 694-6080
E-mail: david.vasquez@seca.com
Website: seca.com
Contact: David Vasquez
(888) 879-8382, x3
Products: infant weighing devices, scales, infant scales, infant measuring devices, NICU equipment

**Sechrist Industries Inc.**
4225 E. La Palma Ave.
Fullerton, CA 92837
Phone: (714) 579-8400
Fax: (714) 579-0814
E-mail: info@sechristusa.com
Website: sechristusa.com
Contact: Craig Townsend

**SenDx Medical, Inc.**
1945 Palomar Oaks Way
Carlsbad, CA 92009
Phone: (760) 603-3447
Fax: (760) 930-6320
Toll free: (800) 369-3457
Marketing Manager: Scott Seewald

**SensorMedics Corp.**
22705 Savi Ranch Parkway
Yorba Linda, CA 92877
Phone: (800) 231-2466, (800) 520-4368, (714) 283-2228, (714) 283-1830
Fax: (714) 283-5403
E-mail: customer.service@viasyche.com
Website: viasyche.com
Products: accessories, kits; educational materials, equipment rentals/leasing; nasal, neonatal CPAP instruments, systems; ventilators, high frequency

**Sensor Technologies**
16830 Chestnut Street
City of Industry, CA 91149
Phone: (913) 961-2221
Fax: (913) 961-2368
Medical Sales Manager: Ed Avila

**Sentec AG**
Ringstrasse 39
Therwil, Switzerland CH4106
Phone: +41 61 726 97 61
E-mail: info@sentec.ch
Website: sentec.ch
Contact: Senior Sales

**Serovox Transducers**
90 Kerry Place
Norwood, MA 02062
Email: info@servomexinc.com
Website: servomexinc.com
Phone: (781) 769-7710
Fax: (781) 769-2834
Contact: Kara Benoit
(508 sensors, oxygen sensors)

**Siemens**
16 Electronics Ave.
Danvers, MA 01923
E-mail: carl.derry@siemens.com
Website: siemensmedical.com
Phone: (978) 907-6300
Fax: (978) 907-6359
Contact: Carl Derry
(monitors, ventilators, telemetry, critical care, anesthesiology)

**Siemens Medical Systems, Inc.**
186 Wood Ave. S.
Iselin, NJ 08830
Phone: (908) 321-4500
Mobile Radiography (X-ray): Alan Orth

**SIGMA International, Inc.**
11020 West Center St.
Medina, NY 14103
Phone: (716) 708-3991
Fax: (716) 708-3909
Sales Support: Bonnie Feller
Clinical Specialist: Kathy Catanazzo, RN

**Signa-Tau Pharmaceuticals, Inc.**
800 South Frederick Ave., Suite 300
Gathiersburg, MD 20877
Phone: (800) 447-0169
Fax: (301) 948-1862
National Sales Manager: Jack Coll
Eastern Region Manager: Allison Baxter

**SIMS BCI, Inc.**
N7 W22025 Johnson Rd.
Waukesha, WI 53186
Email: info@simbs-ci.com
Website: simbs-ci.com
Toll Free: (800) 558-2345
Phone: (262) 542-3100
Fax: (262) 542-0718
Contact: Customer Service

**SIMS pneuPAC US Operations**
SIMS NA, 39 Central Square
Keene, NH 03431
Email: eyocen@sonad.net
Toll Free: (903) 357-9452
Fax: (603) 357-8754
Contact: Customer Service

**SIMS Portex, Inc.**
10 Bowman Drive
Keene, NH 03431
Email: webmaster@mail.portexusa.com
Website: portexusa.com
Toll Free: (800) 258-5361
Phone: (603) 352-3812
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PRODUCTS AND SERVICES

Respondents were asked to select up to five categories that applied to their companies. We used previous information for firms that didn’t return forms. Also, if companies selected inappropriate or duplicate categories, we made a judgment call on the proper categories. Companies that returned forms have a more complete listing of all their product categories in the alphabetical section. Companies are responsible for the accuracy of all information in this directory.

ACCESSORIES, KITS
Airborne Life Support Systems
Andover, MA
ARBO Medical, Inc.
Stratford, CT
Baby’s First
Old Tappan, NJ
Baxter Isothermal
Riverside, CA
Bear Medical
Palm Springs, CA
BD Medical
Sandy, UT
Bird Products Corporation
Palm Springs, CA
Datascope Corp.
Paramus, NJ
DeRoyal
Powell, TN
EME, Ltd.
Yorba Linda, CA
Ethox Corporation
Buffalo, NY
Fisher & Paykel Healthcare, Inc.
Irvine, CA
GCX Instrument Mounting Systems
Petaluma, CA
GE Healthcare
Laurel, MD
Hans Rudolph, Inc.
Kansas City, MO
Howard Medical
Chicago, IL
Invivo Research, Inc.
Orlando, FL
Johnson & Johnson Medical, Inc.
Patient Monitoring
Tampa, FL
Louis Gibeck AB
Upplands-Vasby, Sweden
Med-Dyne
Louisville, KY
Medex, Inc.
Carlsbad, CA
Nova Health Systems Inc.
Blackwood, NJ
Palco Labs
Santa Cruz, CA
Philips Medical Systems
Andover, MA
Precision Dynamics Corp.
San Fernando, CA
Salter Labs
Arvin, CA
Scott Medical Products
Plumstead, PA
SensorMedics Corp.
Yorba Linda, CA
Siemens
Danvers, MA
Tyco Healthcare/Kendall-LTP
Chicopee, MA
Utah Medical Products, Inc.
Midvale, UT
Vygon Corporation
East Buxton, NJ
AEROSOL DELIVERY
Aerogen
Dangan, Galway, Ireland
Medex, Inc.
Carlsbad, CA
Monaghan Medical Corp.
Plattsburgh, NY
AIR/OXYGEN MIXERS/COMPRESSIONS
Bio-Med Devices Inc.
Guilford, CT
Bird Products Corporation
Palm Springs, CA
eVent Medical, Inc.
Aliso Viejo, CA
GE Healthcare
Laurel, MD
Impact Instrumentation, Inc.
West Caldwell, NJ
Maxtec, Inc.
Salt Lake City, UT
Salter Labs
Arvin, CA
Sechrist Industries, Inc.
Anaheim, CA
Sensor Technologies
City of Industry, CA
Siemens Medical Systems
Danvers, MA
Tri-Anim
Sylmar, CA
AIRWAY CLEARANCE, MONITORS, MGT.
B&B Medical Technologies
Loomis, CA
Beavers Manufacturing
McMINnville, OR
EPM Systems
Midlothian, VA
Extech Instruments (airflow meters)
Waltham, MA
Mercury Medical
Clearwater, FL
Mercury Medical
Clearwater, FL
Novamed USA
Elmsford, NY
Siemens
Danvers, MA
ANESTHESIA/ANESTHESIOLOGY BAGS
B. Braun Medical Inc.
Bethlehem, PA
APGAR TIMERS
Ameda/Egnell Corp.
Cary, IL
Hill-Rom Air Shields
Hatboro, PA
APNEA/CARDIACRESPIRATORY
MONITORS, RECORDERs
Aequitron Medical
Minneapolis, MN
Airborne Life Support Systems
Austin, TX
CAS Medical Systems, Inc.
Branford, CT
CNS, Inc.
Chanhasset, MN
Electronic Monitors International,
Inc.
Euless, TX
International Biomedical, Inc.
Austin, TX
Ivy Biomedical Systems, Inc.
Branford, CT
Med-Dyne
Louisville, KY
PDS Medical Diagnostic and Information Services
Waltham, MA
Philips Medical Systems
Andover, MA
Protocol Systems, Inc.
Beaverton, OR
Siemens
Danvers, MA
SIMS BCI
Waukesha, WI
Spacelabs Healthcare
Issaquah, WA
Synetics Medical, Inc.
Irvine, TX
Tri-anim Health Services, Inc.
Sylmar, CA
ARMBOARDS
Dale Medical Products, Inc.
Plainville, MD
ASTHMA MANAGEMENT
Monaghan Medical Corp.
Plattsburgh, NY
AUDIOLOGY
GN Otometrics
Bloomington, MN
Maico Diagnostics
Egen Prairie, MN
Medex, Inc.
Carlsbad, CA
BALANCE & VESTIBULAR TESTING
GN Otometrics
Bloomington, MN
BED ACCESSORIES
Enthermics Medical Systems (blanket warming, hyperthermia)
Mendomee Falls, WI
Ethox Corporation
Buffalo, NY
Infant Advantage, Inc.
Pleasanton, CA
K. BowMed, Inc.
Wilkesboro, NC
Nova Health Systems Inc.
Blackwood, NJ
Small Beginnings, Inc.
Victorville, CA
BEDS, BIRTHING ROOM
Infant Advantage, Inc.
Pleasanton, CA
BEDS, INTENSIVE CARE, NURSERY
Drageer Medical, Inc.
Telford, PA
Fisher & Paykel Healthcare, Inc.
labor and delivery
Irvine, CA
GE Healthcare
Laurel, MD
Buffalo, NY
Infant Advantage, Inc.
Pleasanton, CA
Vitalretreat Technology, Inc.
Wallington, CT
BEDS, STATIONARY
Baby’s First
Old Tappan, NJ
Fisher & Paykel Healthcare, Inc.
Irvine, CA
BEDS FOR TRANSPORT
Air-Shields (incipitators)
Batesville, IN
Baby’s First
Old Tappan, NJ
GE Healthcare
Laurel, MD
BILIRUBIN SCREENING
Drageer Medical, Inc.
Telford, PA
Radiometer America Inc.
Westlake, OH
Roche Diagnostics
Indianapolis, IN
BILIRUBINOMETERS
Advanced Instruments, Inc.
Norwood, MA
Children’s Medical Ventures
Norwell, MA
GE Healthcare
Laurel, MD
Graseby Optronics
Orlando, FL
Leica, Inc.
Deerfield, IL
Resipronics
Murrieta, CA
SpectRx
Norcross, GA
BLOOD ADMINISTRATION SETS & PLASMA/FLUID TRANSFER SETS
Charter Medical Ltd
Winston-Salem, NC
Pall Medical
Ann Arbor, MI
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CATHERETERS, SUCTION
Rüsch, Inc.
Dubuque, IA

SIMS Portex, Inc.
Keene, NH

Small Beginnings, Inc.
Vitorville, CA

Tri-anim Health Services, Inc.
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

CATHETERS, SUCTION
Tyco Healthcare/Kendall-LTP
Chicopee, MA

Utah Medical Products, Inc.
Midvale, UT

Vital Signs/Kurtis MSD
kurtisansd.com

Vygon Corporation
East Rutherford, NJ

CATHERETERS, UMBILICAL
Bard Access Systems
Salt Lake City, UT

Gesco (also, enteral feeding, vascular access)
Midvale, UT

Kendall LTP
Chicopee, MA

Neomed, Inc.
Woodstock, GA

Tri-State Hospital Supply Corp.
Howell, MI

Tyco Healthcare/Kendall-LTP
Chicopee, MA

Utah Medical Products, Inc.
Midvale, UT

Vygon Corporation
East Rutherford, NJ

CATHETERS, UROLOGICAL
Gesco
Midvale, UT

Precision Dynamics Corporation
San Fernando, CA

Tri-Anim
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

Utah Medical Products, Inc.
Midvale, UT

Vygon Corporation
East Rutherford, NJ

CHART RECORDERS
Ivy Biomedical Systems, Inc.
Branford, CT

Siemens
Danvers, MA

SpaceLabs Healthcare
Issaquah, WA

Vermed
Bel lows Falls, VT

CHEST DRAINAGE
Utah Medical Products, Inc.
Midvale, UT

CIRCUITS
Ballard Medical Products, Inc.
Draper, UT

Bear Medical
Palm Springs, CA

Bio-Med Devices, Inc.
Gulfport, CT

Bird Products Corporation
Palm Springs, CA

EME, Ltd.
Yorba Linda, CA

Hamilton Medical, Inc.
Reno, NV

Hudson RCI
Durham, NC

SensorMedics
Yorba Linda, CA

Siemens
Danvers, MA

Teleflex Medical
Durham, NC

Tri-anim Health Services, Inc.
Sylmar, CA

CIRCUMCISION RESTRAINTS
DeRoyal
Powell, TN

K. BowMed, Inc.
Wilkesboro, NC

Tri-State Hospital Supply Corp.
Howell, MI

Utah Medical Products, Inc.
Midvale, UT

COLLECTION KITS, ARTERIAL BLOOD GAS
Gesco
Midvale, UT

Radiometer America, Inc.
Westlake, OH

Roche Diagnostics
Indianapolis, IN

COLLECTION CHAMBERS
Ballard Medical Products, Inc.
Draper, UT

Tri-anim Health Services, Inc.
Sylmar, CA

Tri-State Hospital Supply
Howell, MI

COMPUTER SOFTWARE, DATA COLLECTION
Advanced Medical Systems, Inc.
Hamden, CT

Agilent Technologies
Andover, MA

Ambulatory Monitoring, Inc.
Ardsley, NY

CardioVista Systems
Tustin, CA

Diametrics Medical, Inc.
St. Paul, MN

GE Healthcare
Laurel, MD

IMED Corporation
San Diego, CA

Instrumentation Laboratory
Lexington, MA

LifeServ Technologies (Cygent Product)
Clearwater, FL

LMS Medical Systems, Ltd.
Montreal, Quebec, Canada

Medical Predictive Science Corp.
Charlottesville, VA

Nonin Medical, Inc.
Plymouth, MN

Radiometer America, Inc.
Westlake, OH

Respirronics
Murrysville, PA

Roche Diagnostics
Indianapolis, IN

Siemens
Danvers, MA

Site of Care Systems
San Francisco, CA

SpaceLabs Healthcare
Issaquah, WA

Syntec Medical, Inc.
Irving, TX

COMPUTER SOFTWARE, DEPARTMENT MANAGEMENT
Diametrics Medical, Inc.
St. Paul, MN

GE Healthcare
Laurel, MD

LMS Medical Systems, Ltd.
Montreal, Quebec, Canada

Siemens Medical Systems
Danvers, MA

Site of Care Systems
San Francisco, CA

SpaceLabs Healthcare
Issaquah, WA

COMPUTER SOFTWARE, MONITORING
Advanced Medical Systems, Inc.
Hamden, CT

Aequitron Medical
Minneapolis, MN

Ambulatory Monitoring, Inc.
Ardsley, NY

GCX Corporation
Petahama, CA

GE Healthcare
Laurel, MD

IMED Corporation
San Diego, CA

LifeServ Technologies (Cygent Product)
Clearwater, FL

LMS Medical Systems, Ltd.
Montreal, Quebec, Canada

Medical Diagnostic and Information Services
Waltham, MA

PDS Medical Diagnostic and Information Services
Waltham, MA

Radiometer America, Inc.
Westlake, OH
Med-Dyne (electromedical)
Louisville, KY
Philips Medical Systems
Andover, MA
Sentry Medical Products
Irvine, CA
Spacelabs Healthcare
Issaquah, WA
Tyco Healthcare/Kendall-LTP
Chicopee, MA

ELECTRODES
3M Health Care
St. Paul, MN
Aequitron Medical
Minneapolis, MN
ARBO Medical, Inc.
Stratford, CT
CAS Medical Systems, Inc.
Branford, CT
Datascope Corporation
Paramus, NJ
Electronic Monitors International, Inc.
E.ola, TX
Kendall LTP
Chicopee, MA
Med-Dyne
Louisville, KY
Philips Medical Systems
Andover, MA
Protocoll Systems, Inc.
Beaverton, OR
Sentry Medical Products
Irvine, CA
Siemens
Danvers, MA
Spacelabs Healthcare
Issaquah, WA
Synetics Medical, Inc.
Irvine, TX
Tri-anim Health Services, Inc.
Sylmar, CA
Tyco Healthcare/Kendall-LTP
Chicopee, MA

ELECTRODES, NEONATAL
Airborne Life Support Systems
Austin, TX
CAS Medical Systems, Inc.
Branford, CT
Invivo Research, Inc.
Orlando, FL
Med-Dyne
Louisville, KY
Neotech Products (et tube holder)
Valencia, CA
Siemens
Danvers, MA
Spacelabs Healthcare
Issaquah, WA
3M Health Care
St. Paul, MN
Tri-Anim
Sylmar, CA
Tyco Healthcare/Kendall-LTP
Chicopee, MA

ELECTRODES, SCALP
Advanced Medical Systems, Inc.
Hamden, CT
ARBO Medical, Inc.
Stratford, CT
Kendall LTP
Chicopee, MA
Med-Dyne
Louisville, KY
Philips Medical Systems
Andover, MA
Spacelabs Healthcare
Issaquah, WA
Tri-Anim
Sylmar, CA
Tyco Healthcare/Kendall-LTP
Chicopee, MA
Utah Medical Products, Inc.
Midvale, UT

ELECTROLYTE ANALYZERS
Agilent Technologies
Andover, MA
Diametrics Medical, Inc.
St. Paul, MN
I-Stat Corporation
East Windsor, NJ
Instrumentation Laboratory
Lexington, MA
Roche Diagnostics
Indianapolis, IN

EMERGENCY AIRWAY/ RESUSCITATION
Allied Healthcare Products, Inc.
St. Louis, MO
Bivona Medical Technologies
Gary, IN
Dey LP
Napa Valley, CA
Electronic Monitors International, Inc.
Euless, TX
Fisher & Paykel Healthcare, Inc.
Irvine, CA

GE Healthcare
Laurel, MD
Laerdal Medical Corporation
Armonk, NY
Mercury Medical
Clearwater, FL
Rusch, Inc.
Duluth, GA
Tri-anim Health Services, Inc.
Sylmar, CA
VYGON Corporation
East Rutherford, NJ
Welch Allyn
Skaneateles Falls, NY

ENDOTRACHEAL TUBES & HOLDERS/TAPE
B&b Medical Technologies
Loomis, CA
Bivona Medical Technologies
Gary, IN
Cooper Surgical Inc.
Trumbull, CT
Covidien
Boulder, CO
Hy-Tape International Inc.
Patterson, NY
Respiratory Support Products, Inc.
Irvine, CA
Siemens Medical Systems
Danvers, MA
SIMS Portex, Inc.
Keene, NH
Tri-Anim
Sylmar, CA
Tri-State Hospital Supply Corp.
Howell, MI
VYGON Corporation
East Rutherford, NJ

ENTERAL FEEDING
Ballard Medical Products, Inc.
Draper, UT
Bard Access Systems
Salt Lake City, UT
Cardinal Health-Med Systems
Wheeling, IL
Gesco
Midvale, UT
Rüsch
Duluth, GA
Safe & Warm Incorporated
Seattle, WA
SIMS Portex, Inc.
Keene, NH
Tri-anim Health Services, Inc.
Sylmar, CA
Utah Medical Products, Inc.
Midvale, UT

EQUIPMENT CARTS
Tri-Anim
Sylmar, CA

EQUIPMENT LEASING/RENTAL
Baxter Isothermal
Riverside, CA

Bird Products Corporation
Palm Springs, CA
Hamilton Medical, Inc.
Reno, NV
Hudson RCI
Durham, NC
Porta Vision Medical
Kennesa, LA
SensorMedics Corp.
Yorba Linda, CA
Spacelabs Healthcare
Issaquah, WA
Tri-anim Health Services, Inc.
Sylmar, CA

E.T. TUBE ADAPTERS
Tri-anim Health Services
Sylmar, CA

EVENT RECORDERS
Aequitron Medical
Minneapolis, MN
Airborne Life Support Systems, Div. of International Biomedical
Austin, TX
PDS Medical Diagnostic and Information Services
Waltham, MA
Siemens
Danvers, MA
Spacelabs Healthcare
Issaquah, WA

EVOKED RESPONSE TESTING
Graison-Stadler Inc.
Milford, NH
Medical Instrumentation, Inc.
Miami, FL
Moberg Medical
Ambler, PA
Spacelabs Healthcare
Issaquah, WA
Telefactor
West Conshohocken, PA

EXCHANGERS, HEAT AND MOISTURE
Hudson RCI
Durham, NC
Louis Gibeck AB
Upplands-Väsby, Sweden
Siemens
Danvers, MA
SIMS Portex
Keene, NH
Tri-anim Health Services
Sylmar, CA

FEEDING TUBES
Cardinal Health-Med Systems
Wheeling, IL
Gesco
Midvale, UT
Neomed, Inc.
Woodstock, GA
Tri-anim Health Services
Sylmar, CA
Tri-State Hospital Supply Corp.
Howell, MI
Utah Medical Products, Inc.
Midvale, UT
<table>
<thead>
<tr>
<th>Category</th>
<th>Company Name</th>
<th>Location</th>
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<tbody>
<tr>
<td><strong>NEONATAL INTENSIVE CARE</strong></td>
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<td><strong>FURNITURE SETS</strong></td>
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<td>Diametrics Medical, Inc.</td>
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<td>Fukuda Denshi</td>
<td>Redmond, WA</td>
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<td>Invivo Research Inc.</td>
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<td>Protocol Systems, Inc.</td>
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<td>Radiometer America, Inc.</td>
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<td>Jerusalem, Israel</td>
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<td>Meditron Medical Systems</td>
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<td>Philips Medical Systems</td>
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<td>Radiometer America, Inc.</td>
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<td>Servomex</td>
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<td>Spegas Industries, Ltd.</td>
<td>Jerusalem, Israel</td>
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<td>Fiberoptic Medical Products, Inc.</td>
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<td>Iris Optical</td>
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<td>Sylvan Fiberoptics</td>
<td>Irwin, PA</td>
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<td>Welch Allyn</td>
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<td>ARBO Medical, Inc.</td>
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<td>of International Biomedical</td>
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<td><strong>FILTERATION</strong></td>
<td>Pall Medical</td>
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<td><strong>FORCEPS/Delivery Instruments</strong></td>
<td>Ameda/Egnell Corp.</td>
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<td>Tri-anim Health Services, Inc.</td>
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<td>Nestle Nutrition</td>
<td>Glendale, CA</td>
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<td>Prolacta Bioscience</td>
<td>Monrovia, CA</td>
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<td>Ross Products Division, Abbott</td>
<td>Columbus, OH</td>
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<td>Laboratories</td>
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<td>Costa Mesa, CA</td>
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<td><strong>GIfts</strong></td>
<td>Memories Unlimited, Inc.</td>
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<td>HemoCue, Inc.</td>
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<td>I-Stat Corporation</td>
<td>East Windsor, NJ</td>
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<td><strong>HEARING TESTING/SCREENING</strong></td>
<td>Bio-logic Systems Corporation</td>
<td>Mundelein, IL</td>
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<td>GN OtoMetrics</td>
<td>Bloomington, MN</td>
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<td>Madsen Electronics</td>
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<td>Maico Diagnostics</td>
<td>Eden Prairie, MN</td>
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<td>Natus Medical</td>
<td>San Carlos, CA</td>
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<td>Welch Allyn</td>
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<td><strong>HEART RATE MONITORS</strong></td>
<td>Advanced Medical Systems, Inc.</td>
<td>Hamden, CT</td>
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<tr>
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<td>GE Healthcare</td>
<td>Laurel, MD</td>
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</tbody>
</table>

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Invivo Research, Inc.
Orlando, FL
Ivy Biomedical Systems, Inc.
Branford, CT
Mennen Medical, Inc.
Clarence, NY
Pace Tech, Inc.
Clearwater, FL
PDS Medical Diagnostic and Information Services
Waltham, MA
Philips Medical Systems
Andover, MA
Protocol Systems, Inc.
Beaverton, OR
Siemens Medical Systems
Danvers, MA
Spacelabs Healthcare
Issaquah, WA

**HEAT & MOISTURE EXCHANGERS**

Hudson RCI
Durham, NC
Louis Gibeck AB
Upplands-Vasby, Sweden
Siemens Medical Systems
Danvers, MA
SIMS Portex, Inc.
Keene, NH
Tri-Anim Health Services
Sylmar, CA

**HEATED TRANSPORT/ICU PADS**

Children's Medical Ventures
Norwell, MA
DeRoyal
Powell, TN
Prism Enterprises, LP
San Antonio, TX
Safe & Warm Incorporated
Seattle, WA

**HEAT LAMPS**

J.H. Emerson Co.
Cambridge, MA
Safe & Warm Incorporated
Seattle, WA

**HEEL STICK DEVICES**

ITC (also fingersticks, lancets)
Edison, NJ
Palo Labs
Santa Cruz, CA
Prism Enterprises, Inc.
San Antonio, TX
Tyco Healthcare/Kendall-LTP
Chicopee, MA

**HELIox THERAPY**

B&B Medical Technologies
Loomis, CA

**HEMOglobin/HemoLYSIS Testing**

HemoCue, Inc.
Lake Forest, CA
RNA Medical
Devens, MA

**HIGH FLOW THERAPY**

Vapotherm
Stevensville, MD

**HIGH FREQUENCY VENTILATOR, INFANT; JET**

Bunnell Incorporated
Salt Lake City, UT
Cardinal Health
Yorba Linda, CA
SensorMedics Corp.
Yorba Linda, CA

**HOMECare SERVICES**

GE Healthcare
Laurel, MD
Obsten Kimberly Quality Care
Atlanta, GA
Tri-State Hospital Supply Corp.
Howell, MI

**HOODS**

Bear Medical Systems
Palm Springs, CA
Bird Products Corporation
Palm Springs, CA
Howard Medical
Chicago, IL
Maxtec, Inc.
Salt Lake City, UT
Nova Health Systems Inc.
Blackwood, NJ
Sensor Technologies
City of Industry, CA
Tri-anim Health Services, Inc.
Sylmar, CA
Utah Medical Products, Inc.
Midvale, UT

**HOT/COLD PACKS**

Precision Dynamics Corporation
San Fernando, CA
Prism Technologies, Inc.
San Antonio, TX
Safe & Warm Incorporated
Seattle, WA
Tri-State Hospital Supply Corp.
Howell, MI

**HUMIDIFIERS**

Aequitron Medical
Minneapolis, MN
Airborne Life Support Systems
Austin, TX
Allied Healthcare Products, Inc.
St. Louis, MO
Baxter Isothermal
Bakersfield, CA
Bivona Medical Technologies
Gary, IN
Exttech Instruments (humidity meters)
Waltham, MA
Fisher & Paykel Healthcare, Inc.
(Irvinne warmers)
Irvine, CA
Hamilton Medical, Inc.
Reno, NV
Hill-Rom Air-Shields
Batesville, IN
Hudson RCI
Durham, NC
Lifecare
Lafayette, CO
Louis Gibeck AB
Upplands-Vasby, Sweden
Medex, Inc.
Carlsbad, CA
MMCA-Misty Ox
Costa Mesa, CA
Physician Engineered Products, Inc.
Park Rapids, MN
Sechrist Industries, Inc.
Anaheim, CA
Siemens Medical Systems, Inc.
Danvers, MA
Teleflex Medical
Durham, NC
Tri-anim Health Services, Inc.
Sylmar, CA
Vapotherm
Stevensville, MD

**HYPERbaric CHAMBERS**

Sechrist Industries Inc.
Fullerton, CA

**IDENTIFICATION SYSTEMS**

Precision Dynamics Corporation
San Fernando, CA
Pleasanton, CA

**INcubator COVERs, SUPPLIES**

Halo Innovations
Minnetonka, MN
Small Beginnings Inc.
Victorville, CA

**INcubators, FILTERs**

Hill-Rom Air-Shields
Harbor, PA

**INcubators, OPEN BED**

Draeger Medical, Inc.
Telford, PA
GE Healthcare
Laurel, MD
Infant Advantage, Inc.
Pleasanton, CA
Medical Instrumentation, Inc.
Miami, FL
Physician Engineered Products, Inc.
Park Rapids, MN
Vitaltrends Technology, Inc.
Wallingford, CT

**INcubators, STATIONARY**

Draeger Medical, Inc.
Telford, PA
GE Healthcare
Laurel, MD
Medical Instrumentation, Inc.
Miami, FL
Vitaltrends Technology, Inc.
Wallingford, CT

**INcubators, TRANSPORT**

Advanced Imaging Research, Inc.
Cleveland, OH
Airborne Life Support Systems
Austin, TX
GE Healthcare
Laurel, MD
Hill-Rom Air-Shields
Harbor, PA

**INFANT CHAIRS**

Baby's First
Old Tappan, NJ

**INFANT CPap DEVICES/SYSTEMS**

Beevera Manufacturing & Supply, Inc.
McMinnville, OR
Cardinal Health
Yorba Linda, CA
Cooper Surgical Inc.
Trumbull, CT

**INFANT LOSS**

Memories Unlimited, Inc.
Olympia, WA

**INFANT RADIANT MONITORS**

Medical Instrumentation, Inc.
Miami, FL

**INFANT SCALES, DIGITAL/MECHANICAL**

ACME Medical Scale Co
San Leandro, CA
Detecto Scale Company
Webb City, MO
GE Healthcare
Laurel, MD
Health O Meter, Inc.
Bridgewater, IL
Hill-Rom Air-Shields
Harbor, PA
Medical Instrumentation, Inc.
Miami, FL

**INFANT SCALES IN-INCUBATOR**

Detecto Scale Company
Webb City, MO
GE Healthcare
Laurel, MD
Hill-Rom Air-Shields
Harbor, PA

**Medical Instrumentation, Inc.
Miami, FL**

**Olympic Medical**
Seattle, WA

**Scale-Tronix, Inc.**
White Plains, NY

**Seca**
Hanover, MD

**INFANT SCALES IN-INCUBATOR**

Detecto Scale Company
Webb City, MO
GE Healthcare
Laurel, MD
Hill-Rom Air-Shields
Harbor, PA

**Medical Instrumentation, Inc.
Miami, FL**

**Olympic Medical**
Seattle, WA

**Scale-Tronix, Inc.**
White Plains, NY

**neonatal INTENSITY CARE Buyer’s Guide 2009**

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INFUSION MANIFOLDS
Medex, Inc.
Carlsbad, CA
PDI Medical Products
San Diego, CA
Vygon Corporation
East Rutherford, NJ

INFUSION PUMPS, NEONATAL
B. Braun Medical Inc.
Bethlehem, PA
Chapman Medical, Ltd.
Winston-Salem, NC
MED Corporation
San Diego, CA
McGaw, Inc.
Irvine, CA
Medex, Inc.
Carlsbad, CA
Razel Scientific Instruments, Inc.
Stanford, CT
Safe & Warm Incorporated
Seattle, WA
SIGMA International, Inc.
Medina, NY
3M Infusion Therapy
Santa Ana, CA

IV SETS (DUAL LUMEN)
B. Braun Medical Inc.
Bethlehem, PA
Codan US Corporation
Santa Ana, CA
Life Medical Technologies, Inc.
Salt Lake City, UT
Medex, Inc.
Carlsbad, CA

IV TUBING
B. Braun Medical Inc.
Bethlehem, PA
Codan US Corporation
Santa Ana, CA
Medex, Inc.
Carlsbad, CA
Respirronics, Inc.
Murrysville, PA
Sechrist Industries
Anaheim, CA
Tri-Anim Health Services
Sylmar, CA
Tri-State Hospital Supply Corp.
Howell, MI
Vygon Corporation
East Rutherford, NJ

IV ARMBOARDS
DeRoyal
Powell, TN
Infection Control Products, Inc.
Gardendale, AL
Kendall LTP
Chicoce, CA
Nova Health Systems Inc.
Blackwood, NJ
Precision Dynamics Corporation
San Fernando, CA
Sentry Medical Products
Irvine, CA
Tri-Anim Health Services, Inc.
Sylmar, CA
Tri-State Hospital Supply Corp.
Howell, MI
Utah Medical Products, Inc.
Midvale, UT

IV CATHETERS
BD Medical
Sanley, UT
Medex, Inc.
Carlsbad, CA
Sylvan Fiberoptics
Irwin, PA
Tri-Anim
Sylmar, CA
Vygon Corporation
East Rutherford, NJ

IV SETS & SUPPLIES
B. Braun Medical Inc.
(also DEHP-free containers)
Bethlehem, PA
BD Medical
Sanley, UT
Codan US Corporation
Santa Ana, CA
Pall Medical
Ann Arbor, MI
Sylvan Fiberoptics
Irwin, PA
Tri-State Hospital Supply Corp.
Howell, MI
Vygon Corporation
East Rutherford, NJ

IV WARMERS/WARM IV DELIVERY
Pall Medical
Ann Arbor, MI
Prism Enterprises, LP
San Antonio, TX
Safe & Warm Incorporated
Seattle, WA

LABOR & DELIVERY, RESUSCITATION
GE Healthcare
Laurel, MD

LARYNGOSCOPIES
GE Healthcare
Laurel, MD
Mercury Medical
Clearwater, FL
NOVAMED USA
Elmsford, NY
SIMS Portex, Inc.
Keene, NH
Tri-Anim Health Services
Sylmar, CA

LEAD WIRES, CABLES
Aequitron Medical
Minneapolis, MN
ARBO Medical, Inc.
Stratford, CT
GE Marquette Medical Systems
Milwaukee, WI
In Vivo Research, Inc.
Orlando, FL
Kendall LTP
Chicoce, CA
Med-Dyne
Louisville, KY
Philips Medical Systems
Andover, MA
Protocol Systems, Inc.
Beaverton, OR
Sentry Medical Products
Irvine, CA
Siemens Medical Systems, Inc.
Danvers, MA
Spacelabs Healthcare
Issaquah, WA
Tyco Healthcare/Kendall-LTP
Chicoce, MA

LIGHTS
Hill-Rom Air Shields
Hatboro, PA
Olympic Medical
Seattle, WA

MANOMETERS
Tri-Anim
Sylmar, CA
Vygen Corp
East Rutherford, NJ

Masks
Allied Healthcare Products, Inc.
St. Louis, MO

MAGNETIC RESONANCE IMAGING
Advanced Imaging Research, Inc.
Cleveland, OH
Analogic Corporation
Peabody, MA
GE Healthcare
Laurel, MD

MEDICAL DEVICES
Clarity Medical Systems
Pleasanton, CA
Monaghan Medical Corp.
Plattsburgh, NY
Utah Medical Products, Inc.
Midvale, UT

MEASURING, CONFERENCES
Pediatric Academic Societies
The Woodlands, TX

MICRODOSE
PDI Medical Products
San Diego, CA

MICRO HEMATOCRIT CENTRIFUGE
Micro Diagnostics Corporation
Bethlehem, PA

MODELS/SIMULATORS
Ambulatory Monitoring, Inc.
Ardsley, NY
Electronic Monitors International, Inc.
Euless, TX
Ivy Biomedical Systems, Inc.
Branford, CT
Siemens Medical Systems, Inc.
Patient Care Systems Div
Piscataway, NJ
Utah Medical Products, Inc.
Midvale, UT

MODULES
GE Healthcare
Laurel, MD
Spacelabs Healthcare
Issaquah, WA

MONITORS, CONFIGURED
Datasecpe Corporation
Paramus, NJ
Fujiuauu Demshi
Bedmond, WA
<table>
<thead>
<tr>
<th>Company</th>
<th>Location</th>
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<tbody>
<tr>
<td>GE Healthcare</td>
<td>Laurel, MD</td>
</tr>
<tr>
<td>Invivo Research Inc.</td>
<td>Orlando, FL</td>
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<tr>
<td>Ivy Biomedical Systems, Inc.</td>
<td>Branford, CT</td>
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<tr>
<td>Johnson &amp; Johnson Medical, Inc.</td>
<td>Tampa, FL</td>
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<tr>
<td>Mennen Medical, Inc.</td>
<td>Clarence, NY</td>
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<tr>
<td>Ohmeda Medical</td>
<td>Laurel, MD</td>
</tr>
<tr>
<td>Protocol Systems, Inc.</td>
<td>Beaverton, OR</td>
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<tr>
<td>Siemens Medical Systems, Inc.</td>
<td>Danvers, MA</td>
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<tr>
<td>SIMS BCI, Ltd.</td>
<td>Waukesha, WI</td>
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<td>Spacelabs Healthcare</td>
<td>Issaquah, WA</td>
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<tr>
<td>USCOM, Limited</td>
<td>Benecia, CA</td>
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<tr>
<td><strong>MONITORS, MODULAR</strong></td>
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<tr>
<td>Coviden</td>
<td>Boulder, CO</td>
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<tr>
<td>Fukuda Denshi</td>
<td>Redmond, WA</td>
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<td>GE Healthcare</td>
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<td>Johnson &amp; Johnson Medical, Inc.</td>
<td>Tampa, FL</td>
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<td>Masimo</td>
<td>Irvine, CA</td>
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<td>Mennen Medical, Inc.</td>
<td>Clarence, NY</td>
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<td>Spacelabs Healthcare</td>
<td>Issaquah, WA</td>
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<td><strong>MONITORS, MULTI-MODALITY, MISC.</strong></td>
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<tr>
<td>Cardinal Health NeuroCare (Nicolet Products)</td>
<td>Madison, WI</td>
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<tr>
<td>CAS Medical Systems, Inc.</td>
<td>Branford, CT</td>
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<tr>
<td>Colin Medical Instruments Corp.</td>
<td>San Antonio, TX</td>
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<tr>
<td>Coviden</td>
<td>Boulder, CO</td>
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<tr>
<td>Diametrics Medical, Inc.</td>
<td>St. Paul, MN</td>
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<td>Draeger Medical, Inc.</td>
<td>Telford, PA</td>
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<td>Mennen Medical, Inc.</td>
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<td>Moberg Medical</td>
<td>Ambler, PA</td>
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<td>Nonin Medical, Inc.</td>
<td>Plymouth, MN</td>
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<tr>
<td>Olympic Medical</td>
<td>Seattle, WA</td>
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<td>Protocol Systems, Inc.</td>
<td>Beaverton, OR</td>
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<td>Radiometer America Inc.</td>
<td>Westlake, OH</td>
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<tr>
<td>Respirationics</td>
<td>Murrysville, PA</td>
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<tr>
<td>Siemens</td>
<td>Danvers, MA</td>
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<tr>
<td>Smiths Medical PM Inc.</td>
<td>Waukesha, WI</td>
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<tr>
<td>Somanetrics</td>
<td>Troy, MI</td>
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<td>Spacelabs Healthcare</td>
<td>Issaquah, WA</td>
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<tr>
<td><strong>MONITORS, TRANSCUTANEOUS</strong></td>
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<tr>
<td>Radiometer America Inc.</td>
<td>Westlake, OH</td>
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<tr>
<td>Sentec AG</td>
<td>Therwil, Switzerland</td>
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<tr>
<td><strong>MOTION DETECTORS</strong></td>
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<tr>
<td>EPM Systems</td>
<td>Midlothian, VA</td>
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<tr>
<td><strong>NASAL CPAP</strong></td>
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<tr>
<td>Beever Manufacturing</td>
<td>McMiniville, OR</td>
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<tr>
<td>Cardinal Health</td>
<td>Yorba Linda, CA</td>
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<tr>
<td>EME, Ltd.</td>
<td>Yorba Linda, CA</td>
</tr>
<tr>
<td>Fisher &amp; Paykel Healthcare, Inc. (resuscitation)</td>
<td>Irvine, CA</td>
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<tr>
<td>SensorMedics Corp.</td>
<td>Yorba Linda, CA</td>
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<tr>
<td><strong>NEAR PATIENT TESTING</strong></td>
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</tr>
<tr>
<td>Diametrics Medical, Inc.</td>
<td>St. Paul, MN</td>
</tr>
<tr>
<td>HemoCue, Inc.</td>
<td>Lake Forest, CA</td>
</tr>
<tr>
<td>Innovative Med Tech (newborn screening)</td>
<td>Leawood, KS</td>
</tr>
<tr>
<td>Soca</td>
<td>Hanover, MD</td>
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<tr>
<td><strong>NEBULIZERS</strong></td>
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<tr>
<td>Aerogen</td>
<td>Dangan, Galway, Ireland</td>
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<tr>
<td>Allied Healthcare Products, Inc.</td>
<td>St. Louis, MO</td>
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<tr>
<td>Baxter Isothermal</td>
<td>Riverside, CA</td>
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<tr>
<td>B&amp;B Medical Technologies</td>
<td>Loomis, CA</td>
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<tr>
<td>Hudson RCI</td>
<td>Durham, NC</td>
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<tr>
<td>Medex, Inc.</td>
<td>Carlisle, PA</td>
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<tr>
<td>MMCA-Misty Ox</td>
<td>Costa Mesa, CA</td>
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<tr>
<td>Salter Labs</td>
<td>Arvin, CA</td>
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<tr>
<td>Siemens Medical Systems, Inc.</td>
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<td>Siemens Medical Systems, Inc.</td>
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<tr>
<td>Siemens Life Support Systems</td>
<td>Danvers, MA</td>
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<tr>
<td>Siemens Medical Systems, Inc.</td>
<td>Danvers, MA</td>
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<tr>
<td>Tri-anim Health Services, Inc.</td>
<td>Sylmar, CA</td>
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<tr>
<td><strong>NEONATAL CERTIFICATION EXAMS</strong></td>
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<tr>
<td>AACN Certification Corporation</td>
<td>Aliso Viejo, CA</td>
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<td><strong>NEONATAL CPAP SYSTEMS</strong></td>
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<td>Cardinal Health</td>
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<td>SensorMedics Corp.</td>
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<td><strong>NEONATAL ENDOTRACHEAL TUBE HOLDERS</strong></td>
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<tr>
<td>B&amp;B Medical Technologies, Inc.</td>
<td>Rancho Cordova, CA</td>
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<td>Neotech Products</td>
<td>Valencia, CA</td>
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<td>Respironics</td>
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<td><strong>NEONATAL LUMBAR PUNCTURE NEEDLES</strong></td>
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<tr>
<td>Utah Medical Products, Inc.</td>
<td>Midvale, UT</td>
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<tr>
<td>VYGON Corp</td>
<td>East Rutherford, NJ</td>
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<td><strong>NEUROLOGY DIAGNOSTICS</strong></td>
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<tr>
<td>Natus Medical, Inc.</td>
<td>San Carlos, CA</td>
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<td><strong>NITRIC OXIDE AND NITROGEN DIOXIDE DELIVERY AND MONITORING SYSTEMS</strong></td>
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<tr>
<td>Airborne Life Support Systems</td>
<td>Austin, TX</td>
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<tr>
<td>Bedfont Scientific, USA</td>
<td>Medford, NJ</td>
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<tr>
<td>INO Therapeutics</td>
<td>Clinton, NJ</td>
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<td>Pulmonox Medical Corp.</td>
<td>Tofield, Alberta, Canada</td>
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<td>SensorMedics Corp.</td>
<td>Yorba Linda, CA</td>
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<td>Siemens</td>
<td>Danvers, MA</td>
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<td><strong>NO and NO2 MONITORS</strong></td>
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<td><strong>NONINVASIVE BLOOD PRESSURE MODULES</strong></td>
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<td>Dataspot Corporation</td>
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<td>Medical Instrumentation, Inc.</td>
<td>Miami, FL</td>
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<td>Nihon Kohden America, Inc.</td>
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<td><strong>NEONATAL ELECTRONICS</strong></td>
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<td>Neotech Products</td>
<td>Valencia, CA</td>
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<td>Seca</td>
<td>Hanover, MD</td>
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<td>Spacelabs Healthcare</td>
<td>Issaquah, WA</td>
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<td><strong>NURSING SUPPLEMENTER DEVICES</strong></td>
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<tr>
<td>Ameda/Egnell Corp.</td>
<td>Cary, IL</td>
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</table>
### NUTRITIONAL PRODUCTS

- Medela Inc.
- McHenry, IL
- Nestlé Nutrition
- Glendale, CA
- Prolacta Bioscience
- Monrovia, CA
- Ross Products Division, Abbott Laboratories-Pediatric Nutritional
  - Columbus, OH
- Vygon Corporation
- East Rutherford, NJ
- Wyeth Labs
- Philadelphia, PA

### OTOCOUSTIC EMISSIONS TESTING

- Maico Diagnostics
- Eden Prairie, MN

### OXIMETERS, OXIMETRY

- Covidien
- Boulder, CO
- Criticare Systems, Inc.
- Waukesha, WI
- Datascope Corporation
- Paramus, NJ
- Diometrics Medical, Inc.
- St. Paul, MN
- Electronic Monitors International, Inc.
- Eauless, TX
- Epic Medical Equipment Services, Inc.
- Plano, TX
- Fukuda Denshi
- Redmond, WA
- GE Healthcare
- Laurel, MD
- Invivo Research, Inc.
- Orlando, FL
- Ivy Biomedical Systems, Inc.
- Branford, CT
- Konica Minolta Photo Imaging U.S.A., Inc. (pulse)
- Mahwah, NJ
- LifeCare
- Lafayette, CO
- Masimo
- Irvine, CA
- Maxtec Inc.
- Salt Lake City, UT
- Medical Instrumentation, Inc.
- Miami, FL
- Mennen Medical, Inc.
- Clarence, NY
- Nonin Medical, Inc.
- Plymouth, MN
- Novametric Medical Systems, Inc.
- Wallingford, CT
- Oridion Medical Inc.
- Danville, CA
- Pace Tech, Inc.
- Clearwater, FL
- Palco Labs
- Santa Cruz, CA
- PDS Medical Diagnostic and Information Services
- Waltham, MA
- Philips Medical Systems
- Andover, MA
- PhysioAdvantage
- Midlothian, VA
- Protocol Systems, Inc.
- Beaverton, OR
- Radiometer America, Inc.
- Westlake, OH
- Respironics
- Murrysville, PA
- Roche Diagnostics (co-oximetry applications)
- Indianapolis, IN
- SensorMedics Corp.
- Yorba Linda, CA
- Sentec AG
- Therwil, Switzerland
- Siemens Medical Systems, Inc.
- Danvers, MA
- Somanetics
- Troy, MI
- Spacelabs Healthcare, Inc.
- Issaquah, WA
- Tri-Anim Health Services, Inc.
- Sylmar, CA

### OXYGEN ANALYZERS, ADAPTORS

- Airborne Life Support Systems
- Austin, TX
- Maxtec, Inc.
- Salt Lake City, UT
- Medical Instrumentation, Inc.
- Miami, FL
- Passy-Muir Inc. (adaptors)
- Irvine, CA
- Radiometer America, Inc.
- Westlake, OH
- Salter Labs
- Arvin, CA
- Sechrist Industries, Inc.
- Anaheim, CA
- Sensor Technologies
- City of Industry, CA
- Servomex
- Norwood, MA
- Siemens Medical Systems, Inc.
- Danvers, MA
- Spacelabs Healthcare, Inc.
- Issaquah, WA
- Tri-Anim Health Services
- Sylmar, CA

### OXYGEN HOODS

- Maxtec, Inc.
- Salt Lake City, UT
- Medical Instrumentation, Inc.
- Miami, FL
- Medical Instrumentation, Inc.
- Miami, FL
- Ohio Medical Corporation (oxygen flowmeters)
- Gurnee, IL
- Siemens Medical Systems, Inc.
- Danvers, MA
- Somanetics
- Troy, MI
- Spacelabs Healthcare
- Issaquah, WA
- Tri-Anim Health Services
- Sylmar, CA
- Vapotherm, Inc.
- Stevensville, MD

### PALATE PROTECTION

- Utah Medical Products, Inc.
- Midvale, UT

### PARENTERAL FEEDING/NUTRITION

- Bard Access Systems
- Salt Lake City, UT
- B. Braun Medical Inc.
- Bethlehem, PA
- Safe & Warm Incorporated
- Seattle, WA
- Vygon Corporation
- East Rutherford, NJ

### PEAKFLOW METERS

- Monaghan Medical Corp
- Plattsburg, NY

### PEDIATRIC/NEONATAL THORACOTOMY DEVICES AND SUPPLIES

- Bivona Medical Technologies
- YMCA Pratice
- Philips
- Miami, FL
- Somanetics
- Troy, MI
- Spacelabs Healthcare
- Issaquah, WA
- Tri-Anim Health Services
- Sylmar, CA
- Vapotherm, Inc.
- Stevensville, MD

### PHOTOTHERAPY, EYE PROTECTION

- DeRoyal
- Powell, TN
- Kendall LTP
- Chicopee, MA
- Maxtec, Inc.
- Salt Lake City, UT
- Olympic Medical
- Seattle, WA
- Physician Engineered Products, Inc.
- Park Rapids, MN
- Sentry Medical Products
- Irvine, CA
- Small Beginnings Inc.
- Hesperia, CA
- Tyco Healthcare/Kendall-LTP
- Chicopee, MA
- Utah Medical Products, Inc.
- Midvale, UT

### PHOTOTHERAPY, LIGHT METERS/DOSIMETERS

- Draeger Medical, Inc.
- Telford, PA
- Fiberoptic Medical Products, Inc.
- Allenton, PA
- GE Healthcare
- Laurel, MD
- Olympic Medical
- Seattle, WA
- Physician Engineered Products, Inc.
- Park Rapids, MN
- Respironics
- Murrysville, PA

### PHOTOTHERAPY, LIGHT UNITS

- Ameda/Egnell Corp.
- Cary, IL
- Children’s Medical Ventures
- Norwell, MA
- Draeger Medical, Inc.
- Telford, PA
- Fiberoptic Medical Products, Inc.
- Allenton, PA
- Fisher & Paykel Healthcare, Inc.
- Irvine, CA
- GE Healthcare
- Laurel, MD
- Hill-Rom Air Shields
- Harboro, PA
- Olympic Medical
- Seattle, WA
- Physician Engineered Products, Inc.
- Park Rapids, MN
- Respironics
- Murrysville, PA

### PHOTOTHERAPY, LIGHT UNITS

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- Telford, PA
- Fiberoptic Medical Products, Inc.
- Allenton, PA
- Fisher & Paykel Healthcare, Inc.
- Irvine, CA
- GE Healthcare
- Laurel, MD
- Hill-Rom Air Shields
- Harboro, PA
- Olympic Medical
- Seattle, WA
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- Park Rapids, MN
- Respironics
- Murrysville, PA

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- Telford, PA
- Fiberoptic Medical Products, Inc.
- Allenton, PA
- Fisher & Paykel Healthcare, Inc.
- Irvine, CA
- GE Healthcare
- Laurel, MD
- Hill-Rom Air Shields
- Harboro, PA
- Olympic Medical
- Seattle, WA
- Physician Engineered Products, Inc.
- Park Rapids, MN
- Respironics
- Murrysville, PA

### PLASMA/FLUID TRANSFER SETS

- Charter Medical, Ltd.
- Winsted-Salem, NC

### POINT OF CARE TESTING

- Agilent Technologies
- Andover, MA
- Diametrics Medical, Inc.
- St. Paul, MN
- HemoCue, Inc.
- Lake Forest, CA
Buyer's Guide 2009

Instrumentation Laboratory
Lexington, MA
I-Stat Corp.
East Windsor, NJ
ITC
Edison, NJ
Metracor Technologies
San Diego, CA
Radiometer America, Inc.
Westlake, OH
RNA Medical
Devens, MA
Roche Diagnostics
Indianapolis, IN

POLYSOMNOGRAPHY EQUIPMENT
Non-Invasive Monitoring Systems (NIMS), Inc.
Miami Beach, FL
Respiromics
Murrysville, PA
SensorMedics Corp.
Yorba Linda, CA
Teledyne
West Conshohocken, PA

POSITIONING PILLOWS, AIDS, DEVICES
Small Beginnings Inc.
Victorville, CA

PULMONARY FUNCTION MONITORS
Ikiaria
Clinton, NJ
Norametric Medical Systems, Inc.
Wallingford, CT
Scott Medical Products
Plumsteadville, PA
SensorMedics Corp.
Yorba Linda, CA
Tri-Anim
Sylmar, CA
Vitaltrends Technology, Inc.
Wallingford, CT

PULMONARY MECHANICS MODULES
SensorMedics Corp.
Yorba Linda, CA
Siemens
Danvers, MA

RECORDERS, MULTI-CHANNEL
Siemens
Danvers, MA
Spacelabs Healthcare
Issaquah, WA

REFLUX REDUCERS
K. BowMed, Inc.
Wilkesboro, NC
Physician Engineered Products, Inc.
Park Rapids, MN

REGULATORS & FLOW METERS
Allied Healthcare Products, Inc.
St. Louis, MO
Bird Products Corporation
Palm Springs, CA
GE Healthcare
Laurel, MD

RESPIRATORY SYNCYTIAL VIRUS IMMUNE GLOBULIN INTRAVENOUS
MedImmune
Gaithersburg, MD

RESUSCITATORS
Allied Healthcare Products, Inc.
St. Louis, MO
Baxter Isothermal
Riverside, CA
Electronic Monitors International, Inc.
Euless, TX
Fisher & Paykel Healthcare, Inc.
Irvine, CA
Hudson RCI
Durham, NC
Laerdal Medical Corporation
Armonk, NY
Mercury Medical
Clearwater, FL
Rüsch, Inc.
Duluth, GA
SIMS Portex, Inc.
Keene, NH
Tri-anim Health Services, Inc.
Sylmar, CA

RETINAL CAMERAS
Clarify Medical Systems
Pleasanton, CA

SAFETY PRODUCTS
Halo Innovations
Minnetonka, MN
RAM Scientific
Yonkers, NY
Utah Medical Products, Inc.
Midvale, UT

SAMPLERS
Radiometer America Inc.
Westlake, OH

SCALES
ACME Medical Scale Co
San Leandro, CA
Detecto Scale Company
Webb City, MO
GE Healthcare
Laurel, MD
Health O Meter, Inc.
Bridgeview, IL
Hill-Rom Air-Shields
Batesville, IN
Medela Inc
McHenry, IL
Olympic Medical
Seattle, WA
Scale-Tronix, Inc.
White Plains, NY
Seka
Hanover, MD

SCALP VEIN IVS
BD Medical
Sandy, UT
Ranfac Corporation
Avon, MA
Vygon Corporation
East Rutherford, NJ

SKIN AND NASAL FIXATION DEVICES
Neotech Products
Valencia, CA
Salter Labs
Arvin, CA
Vygon Corporation
East Rutherford, NJ

SKIN INCISION DEVICES
Array Medical
Somerville, NJ
International Technidyne Corporation
Edison, NJ
Precision Dynamics Corporation
San Fernando, CA
Tri-State Hospital Supply Corp.
Howell, MI

SKIN PREPS/CARE
Ballard Medical Products, Inc.
Draper, UT
Cooper Surgical Inc.
Trumbull, CT
Hy-Tape International
Patterson, NY
Neotech Products
Valencia, CA
Tri-anim Health Services, Inc.
Sylmar, CA

SLEEP DIAGNOSTIC SYSTEMS
International Biomedical, Inc.
Austin, TX
Med-Dyne
Louisville, KY
Natus Medical, Inc.
San Carlos, CA
Nihon Kohden America, Inc.
Irvine, CA
Non-Invasive Monitoring Systems (NIMS) Inc.
Miami Beach, FL

SLEEP MONITORING/PRODUCTS
EPM Systems
Midlothian, VA
Eotech Instruments (sound level monitors)
Waltham, MA
Med-Dyne
Louisville, KY
Neotech Systems
Valencia, CA
Telefactor
West Conshohocken, PA

SNORING SENSORS
EPM Systems
Midlothian, VA
Tri-anim Health Services
Sylmar, CA

SPECIALTY FEEDING DEVICES
Gesco
Midvale, UT
Medela, Inc.
McHenry, IL
Syringe Pumps
Medex, Inc.
Carlsbad, CA

Syringe Sets
Charter Medical Ltd.
Winston-Salem, NC
Neomed, Inc. (oral syringes)
Woodstock, GA
Tri-anim Health Services, Inc.
Sylmar, CA

Tape, Adhesive
Hy-Tape International Inc.
Patterson, NY

Telemetry
GE Healthcare
Laurel, MD
Spacelabs Healthcare
Issaquah, WA

Temperature Monitors
DeRoyal Industries, Inc.
Powell, Tennessee
Extech Instruments
(temperature meters)
Waltham, MA
Fukuda Densi
Redmond, WA
GE Healthcare
Laurel, MD
Ivy Biomedical Systems, Inc.
Bradford, CT
Niho Kohden America, Inc.
Irvine, CA
NOVAMED USA
Elmsford, NY
Omnitherm, Inc.
St. Louis, MO
Pace Tech, Inc.
Clearwater, FL
Philips Medical Systems
Andover, MA
Protocol Systems, Inc.
Beaverton, OR
Respiratory Support Products
Irvine, CA
Siemens Medical Systems, Inc.
Danvers, MA
SIMS Portex, Inc.
Keene, NH
Spacelabs Healthcare
Issaquah, WA
Tri-anim Health Services
Sylmar, CA
Welch Allyn
Skaneateles Falls, NY

Tents
Allied Healthcare Products, Inc.
St. Louis, MO
GE Healthcare
Laurel, MD
Novo Health Systems Inc.
Blackwood, NJ
Physician Engineered Products, Inc.
Park Rapids, MN
Tri-anim Health Services, Inc.
Sylmar, CA

Thermometers/ Temperature Probes
CAS Medical Systems
Bradford, CT
Exergen Corporation
Watertown, MA
Hill-Rom Air-Shields
Hatboro, PA
Respiratory Support Products
Irvine, CA
Small Beginnings, Inc.
Victorville, CA
Spacelabs Healthcare
Issaquah, WA
Tri-anim Health Services, Inc.
Sylmar, CA
Yellow Springs Instrument Co.
Yellow Springs, OH

Tracheostomy Tubes, Speaking Valves, Supplies
Bard Access Systems
Salt Lake City, UT
B&B Technologies
Loomis, CA
Beveers Manufacturing & Supply, Inc.
McMinnville, OR
Bivona Medical Technologies
Gary, IN
Dale Medical Products, Inc.
Plainville, MA
Hudson RCI
Durham, NC
Passy-Muir, Inc. (swallowing and speaking valves)
Irvine, CA
Rüsch, Inc.
Duluth, GA

Respiratory Support Products
Irvine, CA
Rüsch, Inc.
Duluth, GA
Tri-anim Health Services, Inc.
Sylmar, CA

Transport
Ikaria
Clinton, NJ

Trays, Chest
Tri-State Hospital Supply Corp.
Howell, MI
VYGON Corporation
East Rutherford, NJ

Trays, Procedural/ Insertion
Bard Access Systems
Salt Lake City, UT
BD Medical
Sandy, UT
DeRoyal
Powell, TN
Gesco
Midvale, UT
Rüsch, Inc.
Duluth, GA
Tri-anim
Sylmar, CA

Trays, Respiratory
Bivona Medical Technologies
Gary, IN
Novo Health Systems Inc.
Blackwood, NJ
Respiratory Support Products
Irvine, CA
Rüsch, Inc.
Duluth, GA
Tri-anim Health Services, Inc.
Sylmar, CA

VYGON Corporation
East Rutherford, NJ

Supports
Children’s Medical Ventures
Norwell, MA
Nova Health Systems Inc.
Blackwood, NJ
Precision Dynamics Corporation
San Fernando, CA

Surfactants
Burroughs Welcome Co
Research Triangle Park, NC
Dey, L.P.
Napa, CA
Discovery Labs
Warrington, PA

Surgical Adhesive Tape
Hy-Tape International
Patterson, NY

Sutures/holders
Ethox Corporation
Buffalo, NY
Tri-State Hospital Supply Corp.
Howell, MI

Neomed, Inc. (specialty kits)
Woodstock, GA
Utah Medical Products, Inc.
Midvale, UT
VYGON Corporation
East Rutherford, NJ

Specula
Welch Allyn
Skaneateles Falls, NY

Stethoscopes
3M Littmann Stethoscopes
St. Paul, MN
Medical Instrumentation, Inc.
Miami, FL
Philips Medical Systems
Andover, MA
Tri-anim Health Services, Inc.
Sylmar, CA
Welch Allyn
Skaneateles Falls, NY

Suction Equipment
Allied Healthcare Products, Inc.
St. Louis, MO
Ameda/Egnell Corp.
Cary, IL
Impact Instrumentation, Inc.
West Caldwell, NJ
Laerdal Medical Corporation
Armonk, NY
Medela, Inc.
McHenry, IL
Neotech Products
Valencia, CA
Ohio Medical Corporation
Gurnee, IL
Ohmeda Medical
Laurel, MD
Tri-anim Health Services, Inc.
Sylmar, CA
VYGON Corporation
East Rutherford, NJ

Supports
Children’s Medical Ventures
Norwell, MA
Nova Health Systems Inc.
Blackwood, NJ
Precision Dynamics Corporation
San Fernando, CA

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<th>TUBES/AIRWAYS</th>
<th>[\text{Company}, \text{City}, \text{State}]</th>
</tr>
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<tbody>
<tr>
<td>Bivona Medical Technologies</td>
<td>Gary, IN</td>
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<tr>
<td>Dale Medical Products, Inc.</td>
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<tr>
<td>Respirronics, Inc.</td>
<td>Murrayville, PA</td>
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<tr>
<td>Rüsch, Inc.</td>
<td>Duluth, GA</td>
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<td>SIMS Portex, Inc.</td>
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<td>Tri-animal Health Services, Inc.</td>
<td>Sylmar, CA</td>
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<tr>
<td>Vygon Corporation</td>
<td>East Rutherford, NJ</td>
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<tr>
<td><strong>URINARY DRAINAGE BAGS</strong></td>
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<tr>
<td>Gesco</td>
<td>Midvale, UT</td>
</tr>
<tr>
<td>Neomed, Inc. (urinary drainage catheters)</td>
<td>Woodstock, GA</td>
</tr>
<tr>
<td>Precision Dynamics Corporation</td>
<td>San Fernando, CA</td>
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<tr>
<td><strong>VENTILATORS, HIGH FREQUENCY</strong></td>
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<tr>
<td>Bumenn, Incorporated</td>
<td>Salt Lake City, UT</td>
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<tr>
<td>Cardinal Health</td>
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<td>Maquet, Inc.</td>
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<td><strong>VENTILATORS, NON-INVASIVE</strong></td>
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<tr>
<td>Cardinal Health</td>
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<td>Draeger Medical, Inc.</td>
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<td><strong>VENTILATORS, PORTABLE, VOLUME</strong></td>
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<tr>
<td>Aequitron Medical</td>
<td>Minneapolis, MN</td>
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<td>Bear Medical</td>
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<td>Bio-Med Devices, Inc.</td>
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<td>Bird Products Corporation</td>
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<td>Bumenn Incorporated</td>
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<td><strong>URINARY SPECIMEN COLLECTORS</strong></td>
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<td>Hollister, Inc.</td>
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<td><strong>VACUUM DELIVERY PUMPS, EXTRACTORS</strong></td>
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<td>Allied Healthcare Products, Inc.</td>
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<td>Medela, Inc.</td>
<td>McHenry, IL</td>
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<td>Ohio Medical Corporation (regulators)</td>
<td>Garvex, IL</td>
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<td>Hans Rudolph, Inc.</td>
<td>Kansas City, MO</td>
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<td>Passy-Muir, Inc.</td>
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<td>Rüsch, Inc.</td>
<td>Duluth, GA</td>
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<td>Cardinal Health-Med Systems</td>
<td>Wheeling, IL</td>
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<td>Gesco</td>
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<td><strong>VENTILATORS, EXTERNAL TRANSPORT</strong></td>
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<td>Cardinal Health</td>
<td>Yorba Linda, CA</td>
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<tr>
<td>EME, Ltd.</td>
<td>Yorba Linda, CA</td>
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<tr>
<td>Maquet, Inc.</td>
<td>Bridgewater, NJ</td>
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<tr>
<td><strong>VIBRATORS</strong></td>
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<tr>
<td>General Physiotherapy Inc.</td>
<td>St. Louis, MO</td>
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WARMERS
Ameda/Egnell Corp.
Cary, IL
Cooper Surgical Inc. (WarmGel)
Trumbull, CT
DeRoyal
Powell, TN
Draeger Medical, Inc.
Telford, PA
Enthermics Medical Systems
Mendmonee Falls, WI
Fisher & Paykel Healthcare, Inc.
Irvine, CA
GE Healthcare
Laurel, MD
Louis Gibeck AB
Upplands-Väsby, Sweden
Medical Instrumentation, Inc.
Miami, FL
NOVAMED USA
Elmsford, NY
Olympic Medical
Seattle, WA
OmniTherm, Inc.
St. Louis, MO
Physician Engineered Products, Inc.
Park Rapids, MN
Prism Enterprises, LP
San Antonio, TX
Safe & Warm Incorporated
Seattle, WA
Vitaltrends Technology, Inc.
Wallingford, CT

WARMERS, INFANT HEEL
DeRoyal
Powell, TN
Prism Enterprises, LP
San Antonio, TX
Tri-Anim
Sylmar, CA
Tri-State Hospital Supply Corp.
Howell, MI

WARMING LIGHTS
Fisher & Paykel Healthcare, Inc.
Irvine, CA
Hill-Rom Air Shields
Hatboro, PA
Medical Instrumentation, Inc.
Miami, FL
Olympic Medical
Seattle, WA

WHOLE BODY PLETHYSMOGRAPH
VIASYS Healthcare Respiratory Technologies
Yorba Linda, CA
Vitaltrends Technology, Inc.
Wallingford, CT

WOUND CARE
Hy-Tape International Inc.
Patterson, NY

X-RAY
Analogic Corporation
Peabody, MA
Del Medical Systems Group
Franklin Park, IL
GE Healthcare
Laurel, MD
Porta Vision Medical (also digital x-ray imaging)
Kenner, LA
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Inhalation with high flow oxygen for premature infants (0-36 weeks gestational age) in the neonatal intensive care unit.
The 3100A stands alone

Only the 3100A HFOV manages the most delicate balance in mechanical ventilation – Recruitment AND Protection.

As the gold standard in high frequency ventilation, the 3100A has redefined the way clinicians around the world ventilate and has set the benchmark for low stretch, lung protective strategies.

The 3100A is the only high frequency ventilator cleared for early intervention in neonatal respiratory failure, essential to reduce the risk of ventilator associated lung injury. Overwhelming clinical research has shown that the early use of the 3100A High Frequency Oscillator improves clinical outcomes.

The 3100A stands alone as the only high frequency ventilator sold in the United States that does not require a second, conventional, ventilator.
Evolving to improve patient care.

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Nellcor revolutionized anesthesia safety in the 1980’s with the Nellcor™ N-100 and N-200 pulse oximeters. But we’ve been delivering cardiac-based pulse oximetry innovations ever since to help you better monitor a broader range of patients. Today, Covidien offers the latest Nellcor OxiMax™ pulse oximetry technology with digital signal processing so you can more easily and accurately monitor patients who were difficult to monitor in the past. Choose from stand-alone Nellcor monitors such as our N-600x model or ask for OxiMax pulse oximetry in over 70 multi-parameter monitoring systems from many other manufacturers. Find out how current your Nellcor pulse oximetry is by calling us at 1-800-635-5267.

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What Is the First Step in the INOmax® (nitric oxide) for Inhalation Reimbursement Process?

ICD-9 00.12

If your facility administers INOmax, reporting ICD-9 00.12 is important because...

- ICD-9 00.12 is the procedural code assigned to identify the administration of inhaled nitric oxide
- ICD-9 00.12 provides tracking data for payers that may affect current and future reimbursement levels
- ICD-9 00.12 may reduce claims-processing delays associated with miscellaneous HCPCS\textsuperscript{a} or CPT\textsuperscript{b} codes
- ICD-9 00.12 may trigger contractual payment mechanisms

Next Steps...

Contact your hospital information management group to confirm that they are identifying and coding the administration of inhaled nitric oxide with ICD-9 00.12.

Reach out to your local sales representative for additional reimbursement services.

Call 1-877-KNOW-INO (1-877-566-9466) to learn more and be put in touch with a national account manager.

INOtherapy Reimbursement Service: 1-877-KNOW-INO (1-877-566-9466) or reimbursement@inotherapy.com.

\textsuperscript{a}HCPCS, Healthcare Common Procedure Coding System.

\textsuperscript{b}CPT, current procedural terminology.
Emergency to intensive care to home.

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Over 100 years of innovation and experience.

Dräger understands your tiniest patients often present the biggest ventilation challenges.

Work in harmony with the delicate lungs of medically fragile neonatal patients – Dräger’s Babylog™ 8000+ delivers precision control and dynamic leakage compensation.

With leakage compensation, ventilation is more reliable. Clinicians rely on the versatility of using both pressure and volume modes of ventilation – including the Babylog’s pressure support volume guarantee mode of ventilation.

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