



neonatal INTENSIVE CARE

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BUYERS GUIDE 2011

The last step in bereavement care...

Preshand™

Presentation & Handling

The **Preshand System™** offers caregivers a dignified and practical approach to Presenting and Handling an infant loss.

The **Presentation** offers parents a softer, less clinical setting for good-byes in the hospital and helps create a comforting memory and a lasting image of their baby resting peacefully in a baby basket.

At this time, staff or parents may consider taking photos of the baby in the Presentation Basket to preserve this image.

For **Handling**, in a staff work area, the caregiver makes final preparations for the baby and securely closes the Insert by tying the ribbons. Serving as both a respectful means of storing the baby, and providing the baby's final resting place, the Preshand Insert is placed inside the Handling Carrier, where transporting to the morgue or pathology throughout any public area in the hospital can now be done with confidence and discretion.

The **Preshand System** provides the needed tools to complete the last step in bereavement care and considers the dignity and respect for *both* the baby *and* the caregiver.



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Away From Family, Remove Insert From Basket



Fold Coverlet Over Baby



Secure Lid W/ Ribbons, Fill Out Insert ID Card



Place Insert Into Carrier



Transport Baby Confidently

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COMPANIES

All information was furnished by the companies listed. If companies didn't return a form, previous information was listed. If you are not listed here, please contact us. Neonatal Intensive Care is not responsible for the accuracy of the information herein.

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200 Abbott Park Rd.
Abbott Park, IL 60064-6149
Phone: (847) 935-2618
Fax: (847) 938-6230
Email: Pranisa@HPD.Abbott.com
Product Manager: Sue Praninsky
Marketing Manager: Pan Navarre

ACME Medical Scale Co.

1801 Adams Ave
San Leandro, CA 94577
Toll free: (800) 233-5113
Fax: (510) 638-5619
Medical Sales: Wendy Maughan,
Lou Buran

Advanced Imaging Research, Inc.

4700 Lakeside, Suite 400
Cleveland, OH 44114
Phone: (216) 426-1461
Fax: (216) 426-1180
Email: ravis@adving.com
Website: adving.com
Contact: Ravi Srinivasan
Products: MRI incubators,
neonatal, MRI coils, transport
incubators, MRI

Advanced Instruments, Inc.

Two Technology Way
Norwood, MA 02194
Toll free: (800) 225-4034
Fax: (617) 455-8468
Contact: Fred Ferola, Sharon
Onigman

Advanced Medical Systems, Inc.

925 Sherman Avenue
Hamden, CT 06514
Phone: (203) 248-0500
Fax: (203) 248-9032
Contact: Claire Sullivan, Tom
Fisher

Aerogen

Galway Business Park
Dangan, Galway, Ireland
Toll free: (866) 423-7643
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Website: aerogen.com
Contact: Susan Sickal, Michael
Koenke
Products: nebulizers, drug delivery
device, aerosol delivery, acute care

Agilent Technologies

3000 Minuteman Road
Andover, MA 01810
Phone: (978) 659-3917
Website: [agilent.com/healthcare/
pocd](http://agilent.com/healthcare/pocd)
Marketing Business Specialist:
Karen Giuliano
Marketing Communications
Manager: Deborah Matthews

Airborne Life Support Systems

8508 Cross Park Dr.
Austin, TX 78754
Phone: (512) 873-0033

Fax: (512) 873-9090
E-mail: sales@int-bio.com
Website: int-bio.com
Contact: Customer Service
(infant transport incubators)

Ambulatory Monitoring, Inc.

731 Saw Mill River Road
Ardsley, NY 10502
Phone: (914) 693-9240
Fax: (914) 693-6604
Contact: William Gruen,
Thomas Kazlauskis

Ameda/Egnell Corp.

755 Industrial Drive
Cary, IL 60013-1993
Phone: (847) 639-2900
Fax: (847) 639-7895
Customer Service Manager:
Carol Borrelli
National Sales Manager:
Richard McEnroe

Analogic Corporation

8 Centennial Drive
Peabody, MA 01960
Phone: (978) 977-3000
Fax: (978) 977-6809
Email: corporate@analogic.com
Website: analogic.com
Fetal Monitors: Peter Pulsifer
MRI: Edward Becker
(MRI, fetal monitors, ultrasound –
neonatal, fetal)

ARBO Medical, Inc.

300 Long Beach Blvd.
Stratford, CT 06497

Toll free: (800) 752-2726
Fax: (203) 378-9325
Marketing Manager: Bill Kiedaisch
Vice President: Wayne Shockloss

Baby's First

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Old Tappan, NJ 07675
Phone: (201) 767-7450
Toll free: (800) 290-0278
Fax: (201) 767-7996
Vice-President: Christine Shimer
Marketing: Shari Friedman

Ballard Medical Products, Inc.

12050 Lone Peak Parkway
Draper, UT 84020
Phone: (801) 572-6800
Fax: (801) 572-6869
Contact: Brad Bell, Gene Stewart

Bard Access Systems

5425 W. Amelia Earhart Drive
Salt Lake City, UT 84092
E-mail: webmaster@bardaccess.com
Website: bardaccess.com
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Contact: Tom Cardosi,
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Customer Service Manager:

Karen Davis
Clinical Support Manager:
Bob Mennig, RRT

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2734 Loker Ave., West, Suite M
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– Beth Kiefer

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Products: air/oxygen mixers/compressors; circuits; educational materials; respiratory products, mechanics; ventilators, neonatal, portable

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Fax: (609) 654-9878
Email: eaa@bedfontusa.com
Website: bedfontusa.com
President: Earl A. Aversano
Sales Manager: Jason A. Aversano

Beevers Manufacturing, Inc.

14670 Baker Creek Rd.
McMinnville, OR 97128
Phone: (503) 472-9055
Fax: (503) 434-6303
E-mail: info@beevers.net
Website: beevers.net
Contact: Brad Shupe, Anna Philipsen
Products: respiratory, neonatal, disposable neonatal products, CPAP disposable products, neonatal preventative skin care products

Bio-logic Systems Corporation

1 Bio-logic Plaza
Mundelein, IL 60060
Email: sales@bio-logic.com
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Fax: (847) 949-8615
Contact: Farah Vertman, (800) 323-8326, ext 310
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1445 Boston Post Rd.
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Toll free: (800) 224-6633
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Fax: (203) 458-0440
Contact: Michael MacGregor
Products: ventilators, transport ventilators, air/oxygen blenders, ventilators for MRI, breathing circuits

Biomedical Sensors

293 Great Valley Parkway

Great Valley Corporate Centre
Malvern, PA 19355
Phone: (610) 296-9609
Fax: (610) 296-9103
US General Manager: Jamie Laham

Bird Products Corporation

1100 Bird Center Dr.
Palm Springs, CA 92262
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Gary, IN 46406
Phone: (219) 989-9150
Toll free: (800) 348-6064
Fax: (219) 844-9031
Contact: Customer Service Department

Bunnell Incorporated

436 Lawndale Drive
Salt Lake City, UT 84115
Toll free: (800) 800-4358
Fax: (801) 467-0867
E-mail: khekking@bunl.com
Website: bunl.com
Contact: Ken Hekking
Products: infant ventilators, high frequency ventilators, high frequency jet ventilators

Burroughs Wellcome Co.

3030 Cornwallis Rd.
Research Triangle Park, NC 27709
Phone: (919) 248-3000
Fax: (919) 248-8410
Drug Information Services
Toll free: (800) 443-6763
Professional Information Services
Toll free: (800) 772-9292 x4511

Cardinal Health-Med Systems

100 Chaddick Dr.
Wheeling, IL 60090
Toll free: (800) 520-4368, (800) 231-2466
Phone: (847) 403-3400
Fax: (847) 541-9526
Email: jill.lazar@cardinalhealth.com
Website: carefusion.com
Products: enteral feeding tubes, vascular access

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Yorba Linda, CA 92081
Toll free: (800) 520-4368
Fax: (714) 283-8493
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Infant CPAP devices, systems; nasal CPAP; neonatal CPAP systems; ventilators, noninvasive.
Products: Infant Flow SiPAP; Air Life Infant nCPAP

CareFusion Neuro Care

P.O. Box 44994
Madison, WI 53744
Phone (608) 829-8500

E-mail: marijean.trew@carefusion.com
Contact: (800) 356-0007
Products: Nicolet monitor (ICU brain monitoring)

CAS Medical Systems, Inc.

44 East Industrial Rd.
Branford, CT 06405
Toll free: (800) 227-4414
Fax: (203) 488-9438
E-mail: custsrv@casmed.com
Website: casmed.com
Contact: customer service, (800) 580-7032
Products: brain/cerebral function monitoring, oximeters/oximetry, vital signs monitoring, neonatal electrodes, blood pressure cuffs/NIBP technology

Certified Medical Sales

41587 Grand View Drive
Murrieta, GA 92562
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Website: certifiedmedicalsales.com
Contact: Jake Granger
Products: medical gas: flowmeters, suction regulators, hoses and fittings, pipeline products; emergency oxygen systems

Charter Medical, Ltd.

3948-A Westpoint Blvd.
Winston-Salem, NC 27103
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Fax: (336) 714-4241
E-mail: jreddick@lydall.com
Website: chartermedical.com
Contact: Christie Loe-Malone
Products: blood transfusion products, neonatal syringe sets & aliquot systems, blood administration sets & plasma fluid transfer sets, blood sampling systems; syringe sets, holders

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115 Norwood Park South
Norwood, MA 02062-4694
Phone: (508) 660-4700
Fax: (508) 660-4844
Marketing Communications
Manager: Pamela Pasakarnis

Cincinnati Sub-Zero

12011 Mosteller Rd.
Cincinnati, OH 45241
Phone: (513) 772-8810
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Contact: (513) 772-9119, ask for medical customer service for your local sales rep
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Clarity Medical Systems

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Pleasanton, CA 94588
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E-mail: ussales@retcam.com
Website: claritymsi.com
Contact: customer service

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Contact: Rihab Fitzgerald

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Santa Ana, CA 92704
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Fax: (714) 545-9111
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Website: codanus.com
Contact: Curt Kozell, Donna Cacini

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5850 Farinon Dr.
San Antonio, TX 78249
Phone: (800) 829-6427
Fax: (210) 696-8808
Contacts: Rob Wesley, Doug Blakely

CompHealth

4021 S. 700 East
Salt Lake City, UT 84107
Phone: (801) 284-6915
Fax: (801) 264-6464
Contact: Kat Doyle

Cooper Surgical Inc.

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Website: coopersurgical.com
Contact: customer service, (800) 243-2974
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E-mail: nichole.zuccarini@covidien.com
 Website: covidien.com/
 patientmonitoring
 Contact: Nichole Zuccarini
 Products: pulse oximetry, bedside monitors, specialty sensors, nonadhesive sensors, monitors and sensors

Creche Innovations
 9243 Cody St.
 Overland Park, KS 66214
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 Fax: (913) 948-6296
 E-mail: info@crecheinnovations.com
 Website: crecheinnovations.com
 Contact: Christian Darabant
 Products: NICU, nutritional warmers, feeding temperature, neonatal, medical device

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 20925 Crossroads Circle
 Waukesha, WI 53186
 Phone: (414) 798-8282
 Fax: (414) 798-8290
 Contact: Sue Durk

Dale Medical Products, Inc.
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 PO Box 1556
 Plainville, MA 02762
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Datascope Corporation
 580 Winters Avenue
 Paramus, NJ 07652
 Email: dennis_mattessich@datascope.com
 Phone: (201) 967-3785
 Director of Marketing: Dennis Mattessich

Del Medical Systems Group
 11550 West King Street
 Franklin Park, IL 60131
 Website: delmedical.com
 Phone: (847) 288-7000
 Contacts: Jerry Palmese and Laura Roberts

DeRoyal
 200 DeBusk Lane
 Powell, TN 37849
 Phone: (865) 362-1203
 Website: deroyal.com
 Acute Care Product Manager:
 Chrissy Newton
 Acute Care Marketing Director:
 David Watermeier

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 St. Paul, MN 55113
 Email: maudette@diametrics.com
 Toll free: (800) 949-4762
 Phone: (651) 639-8035
 Fax: (652) 639-8549
 Email: custserv@diametrics.com
 Website: diametrics.com
 Contact: Customer service

Discovery Labs
 2600 Kelly Road, Suite 100
 Warrington, PA 18976
 Phone: (215) 488-9300
 Fax: (215) 488-9301
 Email: tmiller@discoverylabs.com
 Website: discoverylabs.com
 Contacts: Thomas Miller
 Products: surfactants

Dixtal Medical, Inc.
 101 North Plains Industrial Rd., Bldg. 2
 Wallingford, CT 06492
 Toll free: (877) 434-9825
 Phone: (203) 269-1112
 Fax: (203) 269-1760
 Email: sales@dixtal.com
 Website: dixtal.com
 Contacts: customer service; Perry Pittman, Director of Domestic Sales
 Products: neonatal supplies, pulse oximetry, sensors, monitors

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 3135 Quarry Rd.
 Telford, PA 18969
 Toll free: (800) 437-2437
 Phone: (215) 721-5400
 Fax: (215) 723-5935
 E-mail: info.usa@draeger.com
 Website: draeger.com
 Contact: Ed Coombs, MA, RRT
 Products: mechanical ventilation, nasal CPAP, infant warmers, isolettes, jaundice meters

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 Euless, TX 76039
 Phone: (817) 283-0859
 Fax: (817) 283-2649
 President: John Segars

EME, Ltd.
 22705 Savi Ranch Parkway
 Yorba Linda, CA 92887
 Phone: (800) 231-2466, (714) 283-2228
 Fax: (714) 283-8493
 E-mail: customer.service@viasyshe.com
 Website: viasyshealthcare.com
 Products: accessories, kits; nasal CPAP instruments and disposables; neonatal CPAP systems; respiratory products/mechanics; neonatal, noninvasive

Enthermics Medical Systems
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Menomonee Falls, WI 53052-0443
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 Fax: (262) 251-7067
 E-mail: generalinfo@enthermics.com
 Website: enthermics.com
 Contact: Debbie Gohde
 Products: blanket warming cabinets, fluid warming cabinets, temperature management

Epic Medical Equipment Services, Inc.
 1800 10th St, Suite 800
 Plano, TX 75074
 Toll-free: (800) 827-3742
 Fax: (972) 801-9859
 E-mail: mail@epicmedical.com
 Website: epicmedical.com
 Customer Service: Ext. 221
 Products: pulse oximetry sensors and cables, oxygen sensors, fetal monitoring transducers, repair services for pulse oximetry sensors and fetal transducers

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 Fax: (617) 923-9911
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Fax: (770) 516-2448
E-mail: info@neomedinc.com
Website: neomedinc.com
Products: oral syringes, feeding tubes, extension sets, urinary drainage kits, urinary catheters, umbilical vessel catheters, barcode breast milk tracking systems, pharmacy pack amber and clear oral syringes, breastmilk containers

Neotech Products

27822 Fremont Ct.
Valencia, CA 91355
Phone: (661) 775-7466
Fax: (661) 775-7464
E-mail: karin@neotechproducts.com
Website: neotechproducts.com
Contact: Craig McCrary
Products: ET tube stabilization, suction, neonatal skin care, CPAP, neonatal monitoring

Nestlé Nutrition

800 N. Brand Blvd.
Glendale, CA 91203
Phone: (818) 549-6000
Fax: (818) 549-5884
Website: nestlenutrition.com
Contact: Shawn Thomas
Products: infant nutrition, infant formula

Newport Medical Instruments, Inc.

P.O. Box 2600
Newport Beach, CA 92658
Phone: (949) 642-3910
Fax: (949) 548-3091
Email: info@newportNMI.com
Website: ventilators.com
Contact: Customer Service, ext. 282
Products: ventilators, portable and transport ventilators

Nihon Kohden America, Inc.

2601 Campus Dr.
Irvine, CA 92612
Email: info@nkusa.com
Website: nkusa.com
Phone: (949) 250-3959
Product Sales Manager, Patient Monitoring: Rich Swenson

Nonin Medical, Inc.

13700 1st Avenue North
Plymouth, MN 55447
Phone: (763) 553-9968
Toll-free: (800) 356-8874
Fax: (763) 553-7807
E-mail: info@nonin.com
Website: nonin.com
Contact: Customer Support

Products: pulse oximeters, monitors (blood pressure, carbon dioxide), data management software, pulse oximetry accessories

Non-Invasive Monitoring (NIMS), Inc.

1840 West Avenue
Miami Beach, FL 33139
Email: nims@respirace.com
Website: respirace.com
Phone: (305) 534-3694
Fax: (305) 534-9368
COO: Lee Rickles

Nova Health Systems Inc.

409 VPR Commerce Circle
Blackwood, NJ 08012
Phone: (800) 225-NOVA or
(609) 228-8833
Contact: Cathy Froelich,
Dyann Brown

NOVAMED USA

4 Westchester Plaza
Elmsford, NY 10523
Phone: (914) 789-2100
Fax: (914) 789-2106
E-mail: info@novamed-usa.com
Website: novamed-usa.com
Contact: Carol Schuler
Products: warmers, cables,
laryngoscopes; temperature
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Novamatrix Medical Systems, Inc.

5 Technology Dr.
Wallingford, CT 06492
Email: sales@novamatrix.com
Website: novamatrix.com
Phone: (203) 265-7701
Fax: (203) 284-0753
West Region One: Ralph
Germesheid
East Region Two: Don Austin
East Region Three: Gary
McAndrew
(pulse oximetry, cardiopulmonary
and transcutaneous monitoring,
capnography)

Ohio Medical Corporation

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Gurnee, IL 60031-4099
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Fax: (905) 764-7743
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Website: ohiomedical.com &
amvex.com
Products: oxygen monitors/
analyzers, blenders, flowmeters
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regulators, portable suction

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940
Atlanta, GA 30338
Phone: (404) 394-2363
Fax: (404) 394-2452
Contact: Ann Reissiger, Holly
Miner

Olympic Medical

5900 First Avenue South
Seattle, WA 98108
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Fax: (206) 762-4200
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Website: olympicmedical.com

Contact: customer service
Products: brain/cerebral function
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& mechanical, phototherapy-light
units, warming lights, warmers

OmniTherm, Inc.

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St Louis, MO 63146
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Fax: (314) 993-9813
Contacts: Jamie Patrick, Jan
Walters

ONY, Inc.

See Infasurf

Oridion Medical, Ltd.

HA Marpe 7
Jerusalem 97774 Israel
Email: ron.shifron@oridion.com
Website: oridion.com
Phone: 972-2-589-9144
Fax: 972-2-582-5873
Product Director (Israel): Ron
Shifron
Sr. Director of Sales/Marketing:
Michael Vannier (USA)

Oxford Instruments—Medical Systems Division

11526 53rd St. N.
Clearwater, FL 33760
Email: oxford@gate.net
Website: oxinst.com
Phone: (813) 573-4500
Fax: (813) 572-6836
Account Executive (Fetal
Dopplers): Janice McFeeture
Account Executive (Fetal
Monitors): Gregory Smith

Pace Tech, Inc.

510 Garden Ave. N.
Clearwater, FL 34615
Phone: (813) 442-8118
Fax: (813) 443-7257
Vice-President, Marketing & Sales:
Jeff Russell

Palco Laboratories

8030 Soquel Ave. # 100
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To place an order: (866) 347-3428

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Website: safebabyBMT.com
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Website: passy-muir.com
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Products: tracheostomy tubes,
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PDI Medical Products

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San Diego, CA 92121
Phone: (619) 457-1988
Fax: (619) 558-7264
Contacts: Tom Thompson, Jackie
Anthony

PDS Medical Diagnostic and Information Services

230 Calvary St.
Waltham, MA 02154
Email: DJJpds@aol.com
Toll free: (800) 545-8086, ext. 23
Phone: (617) 891-6751
Fax: (617) 891-2814
President: David Jablon
National Sales Manager: Alvin
Simmons

Pediatric Academic Societies

3400 Research Forest Drive, Suite
B-7
The Woodlands, TX 77381
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Fax: (281) 419-0082
Email: info@pas-meeting.org
Website: pas-meeting.org
Contact: Meeting Director
(meetings, conferences)

Philips AVENT

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Products: safety and feeding
solutions, monitoring, respiratory
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Andover, MA 01810
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Products: pulse oximeters, SpO2,
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Kenner, LA 70064
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pvmmed.net (504) 952-9729 cell
Products: x-ray, digital x-ray
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Fax: (513) 983-9988
Website: pampers.com
E-mail: leroy.jh@pg.com
Contact: Suzanne Conners-Muller,
(513) 321-8196

Prolacta Bioscience

605 E. Huntington Dr., #101
Monrovia, CA 91016
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Contact: Customer Service
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Tofield, Alberta, Canada T0B 4J0

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Website: puritanbennett.com
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Website: radiometeramerica.com
Contact: Telesales, (800) 736-0600, ext. 333
Products: transcutaneous monitoring, blood gas analysis, specimen collection/samplers, oximetry, bilirubin screening

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P.O. Box 348
Yonkers, NY 10703
Toll-free: (800) 535-6734
Fax: (914) 969-7022
E-mail: info@ramsci.com
Website: ramsci.com
Contact: customer services
Products: capillary blood collection, blood gas supplies, safety devices

Ranfac Corporation

P.O. Box 625
Avon Industrial Park
Avon, MA 02322
Phone: (508) 588-4400
Fax: (508) 584-8588
Contacts: Robert Adler, Jill Lockhart

Razel Scientific Instruments, Inc.

100 Research Drive
Stamford, CT 06906
Phone: (203) 324-9914
Fax: (203) 324-5568
Sales Manager: M. Nesin

Respiratory Support Products

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Irvine, CA 92614
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Fax: (949) 660-8611
Marketing Support Specialist: Jennifer Ezovski
Product Marketing Manager: Michele Pereckas

Respironics, Inc.

1010 Murry Ridge Lane
Murrysville, PA 15668
Phone: (724) 387-4000
Toll-free: (800) 345-6443
Fax: (724) 387-5012
E-mail: customer.service@respironics.com
Website: respironics.com
Contact: customer service, (800) 345-6443
Products: jaundice management, monitoring-from hospital to home, developmental care products, education, tubing

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Devens, MA 01434
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Phone: (978) 772-9070
Fax: (978) 772-9071
Email: technical.support@rnamedical.com
Website: rnamedical.com
Contact: Patricia Gowdy
Products: blood gas & electrolytes – point of care, capillary blood collection, critical care analyzer testing, hemoglobin testing, point of care

Roche Diagnostics

9115 Hague Rd.
Indianapolis, IN 46038
Toll free: (800) 428-5076
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Website: roche-diagnostics.us
Products: cobas b 221 blood gas system, cobas bge link instrument software, cardiac 200 (cardiac markers), urinalysis, blood glucose monitoring

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625 Cleveland Avenue
Columbus, OH 43215 -1724
Email: timothy.sullivan@rossnutrition.com
Phone: (614) 624-6573
Contact: Tim Sullivan

Ross Products Division, Abbott Laboratories

625 Cleveland Ave.
Columbus, OH 43215
Toll free: (800) 515-7677
Phone: (614) 624-3333
Email: susan.creamer@abbott.com
Website: rosspediatrics.com
Contacts: Suzi Creamer

Rüsch/Teleflex Medical

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2917 Weck Dr.
Durham, NC 27709
Toll free: (866) 246-6990
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Website: teleflexmedical.com
Contact: Customer Service
Products: oxygen delivery (infant aerosol masks, adaptors, oxygenator); airway management (ET tubes, laryngoscopes); tracheostomy tubes (adjustable flange, cricothyrotomy, disposable inner cannula, soft PVC)

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136 NW 79th St.
Seattle, WA 98117
Phone: (206) 789-9540
Toll free: (800) 421-3237
Fax: (206) 789-9527
Contact: Skip Gauthier, Sam Crane

Salter Labs

100 W. Sycamore Rd.
Arvin, CA 93203
Phone: (661) 854-3166
Fax: (661) 854-0202
E-mail: salterlabs@us.salterlabs.com
Website: salterlabs.com

Contact: Ernie Hoff – Manager
Sales Administration
Products: neonatal & infant oxygen cannulas, infant ETCO2 monitoring cannulas, infant masks, skin fixation systems, infant head cannulas

W.B. Saunders Company

The Curtis Center
625 Walnut St.
Philadelphia, PA 19106
Phone: (215) 238-7804
Fax: (215) 238-8495
Contact: Christine Noonan-Sherf

Scale-Tronix, Inc.

200 East Post Rd.
White Plains, NY 10601
Website: scale-tronix.com
Toll free: (800) 873-2001
Phone: (914) 948-8117
Fax: (914) 948-0581
Email: sales@scale-tronix.com
Website: scale-tronix.com

Scott Medical Products

6097 Easton Rd.
Plumsteadville, PA 18949-0310
Email: vmclaugh@scottgas.com
Phone: (215) 766-8861
Global Sales Manager: Vincent McLaughlin
Senior Sales Representative: Jerry Schorn

Seca

1352 Charwood Rd., Ste. E
Hanover, MD 21076
Phone: (410) 694-9330
Fax: (410) 694-6980
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Website: seca.com
Contact: David Vasquez (888) 879-8582, x3
Products: infant weighing devices, scales, infant scales, infant measuring devices, NICU equipment

Sechrist Industries Inc.

4225 E. La Palma Ave.
Anaheim, CA 92807
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Email: info@sechristusa.com
Website: sechristusa.com
Contact: Mike Schultz
Products: ventilators, gas mixers/blenders, hyperbaric chambers

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1945 Palomar Oaks Way
Carlsbad, CA 92009
Phone: (760) 603-3447
Fax: (760) 930-6320
Toll free: (800) 369-3457
Marketing Manager: Scott Seewald

SensorMedics Corp.

22705 Savi Ranch Parkway
Yorba Linda, CA 92887
Phone: (800) 231-2466, (800) 520-4368, (714) 283-2228, (714) 283-1830
Fax: (714) 283-8493
E-mail: customer.service@viasys.com
Website: carefusion.com
Products: accessories, kits; educational materials, equipment rentals/leasing; nasal, neonatal CPAP instruments, systems; ventilators, high frequency

Sensor Technologies

16830 Chestnut Street
City of Industry, CA 91749
Phone: (818) 961-9221
Fax: (818) 961-2538
Medical Sales Manager: Ed Avila

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Therwil, Switzerland CH4106
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90 Kerry Place
Norwood, MA 02062
Email: info@servomexinc.com
Website: servomex.com
Phone: (781) 769-7710
Fax: (781) 769-2834
Contact: Kara Benoit
(OEM sensors, oxygen sensors)

Servomex Transducers

90 Kerry Place
Norwood, MA 02062
Email: FastO2@servomex.com
Website: servomex.com
Toll free: (781) 769-7710
Fax: (781) 769-2834
Contact: Kevin Geary

Siemens Healthcare Diagnostics

1717 Deerfield Rd.
Deerfield, IL 60015-0778
Phone: (914) 524-5190
E-mail: nancy.gunther@siemens.com
Website: usa.siemens.com/diagnostics
Contact: Nancy Gunther
Products: blood gas analyzers & monitoring; point of care blood gas analysis; critical care analyzer testing; blood gas & electrolytes, point of care; neonatal bilirubin testing, analysis & monitoring

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Medina, NY 14103
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Fax: (716) 798-3909
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Clinical Specialist: Kathy Catanzaro, RN

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Gaithersburg, MD 20877
Toll free: (800) 447-0169
Fax: (301) 948-1862

National Sales Manager: Jack Coll
Eastern Region Manager: Allison
Baxter

SIMS BCI, Inc.

N7 W22025 Johnson Rd.
Waukesha, WI 53186
Email: info@sims-bci.com
Website: sims-bci.com
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Phone: (262) 542-3100
Fax: (262) 542-0718
Contact: Customer Service

SIMS pneuPAC US Operations

SIMS NA, 39 Central Square
Keene, NH 03431
Email: eyoxen@monad.net
Toll free: (603) 357-9452
Fax: (603) 357-8754
Contact: Customer Service

SIMS Portex, Inc.

10 Bowman Dr.
Keene, NH 03431
Email: webmaster@mail.portexusa.com
Website: portexusa.com
Toll free: (800) 258-5361
Phone: (603) 352-3812
Fax: (603) 352-3703

Site of Care Systems

3848 California St.
San Francisco, CA 94118
Toll free: (800) 997-6861
E-mail: joh@siteofcare.com

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Midlothian, VA 23114
Phone: (804) 378-8265
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Fax: (804) 378-0716
Website: sleepmate.com
Contact: customer support, Lori
Isaac

Small Beginnings Inc.

17525 Alder St., Suite 28
Hesperia, CA 92345
Toll free: (800) 676-0462
Phone: (762) 949-7707
Fax: (760) 948-1916
Website: small-beginnings.com
Contact: M. Sharon Rogone,
RNC – CEO

Smiths Medical

1265 Grey Fox Rd.
St. Paul, MN 55112
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E-mail: info.asd@smiths-medical.com
Website: smiths-medical.com
Contact: Customer Service
Products: syringe infusion pumps,
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Troy, MI 48084
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Fax: (248) 244-0978
E-mail: information02@
somanetics.com
Website: somanetics.com
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Products: brain/cerebral function
monitoring, oximetry, oxygen
sensors, monitors-multi modality,
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Toll free: (800) 522-7025
Phone: (425) 657-7200
Fax: (425) 657-7212
Website: spacelabshealthcare.com
Products: neonatal monitor, patient
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SpectRx

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Norcross, GA 30071
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Website: spectrx.com, bilicheck.com
Phone: (770) 242-8723
Fax: (770) 242-8639
Contact: Scott Kerr

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Fax: 972-2-582-5873
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Amar
Product Manager: Zac Ben Zaken

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Fax: (724) 864-7138
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Website: sylvanmed.com
Contact: James Fedorka
Products: transilluminator, IV site
locator

Telefactor

1094 New Dehaven Ave.
West Conshohocken, PA 19428
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Website: telefactor.com
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Fax: (610) 941-0348
VP/Director of Sales: Dennis Chien

Teleflex Medical

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Website: teleflexmedical.com
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Pearlman

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St. Paul, MN 55144
Toll free: (800) 228-3957
Fax: (612) 737-7678

Contact: Sarah A. Shelley

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St. Paul, MN 55144-1000
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Phone: (612) 733-4791
Fax: (612) 736-6539

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13170 Telfair Ave.
Sylmar, CA 91342
Email: info@trianim.com
Website: trianim.com
Phone: (818) 362-6882
Fax: (818) 364-0998
Director of Sales: Ed Neas

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Email: info@tshsc.com
Website: tshsc.com
Customer Service: Krista Torsen
National Sales: Cynthia Obsitnik

Tyco Healthcare/Kendall-LTP

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Website: kendall-LTP.com
Toll free: (800) 669-1009
Director of Marketing, Neonatal
Products: Michael Yale
Marketing Manager, Labor and
Delivery Products: Mary Jo
Toomey

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Website: uscom.com.au
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Fax: (801) 566-2062
Website: utahmed.com
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pressure monitoring, respiratory
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Fax: (410) 604-3978
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Website: vtherm.com
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Products: high flow oxygen
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humidifiers, oxygen therapy

Vermed

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Website: vermed.com

Contact: Art Keating
Products: electrodes; electrodes,
ECG/EEG/EMG; electrodes,
neonatal

Viacord, Inc.

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Website: viacord.com
Phone: (617) 266-4373
Fax: (617) 266-3953
Physician & Patient Programs
Director: Joyce Craig
Supervisor, Patient & Physician
Services: Nadia Abbadi

VIA Medical Corp.

11425 Sorrento Valley Rd.
San Diego, CA 92121
Email: info@viamedical.com
Website: viamedical.com
Phone: (858) 793-3300
Director of Marketing: Caroline
Sanchez

Vital Signs / Kurtis MSD

Toll free: (877) 700-KMSD
Fax: (877) 700-KMSD
Email: kurtismsd@aol.com
Website: kurtismsd.com
Contact: Peter Kurtis, MD

Vitaltrends Technology, Inc.

196 N. Plains Industrial Rd.
Wallingford, CT 06492
Phone: (203) 265-4632
Fax: (203) 949-9666
Contact: David Hebrank, VP Sales
& Marketing

Vygon Corporation

1 Madison Street
East Rutherford, NJ 07073
Toll free: (800) 544-4907
Phone: (973) 471-5200
Fax: (973) 471-5118
Email: jleaity@vygonusa.com
Website: vygonusa.com
Contact: John A. Leaity, Roger M.
Severn

Welch Allyn, Inc.

4341 State Street Rd.
Skaneateles Falls, NY 13153
Email: info@mail.welchallyn.com
Website: welchallyn.com
Phone: (315) 685-4100
Fax: (315) 685-4190
Contact: Francine Swigonski
(medical diagnostic and patient
monitoring equipment, lamps,
electronic vital signs, blood
pressure gauges and cuffs)

Welch Allyn-GSI

1 Westchester Dr.
Milford, NH 03055
Phone: (603) 672-7380
Fax: (603) 672-0487
Contact: Jan Painter

Wyeth Labs

P.O. Box 8299
Philadelphia, PA 19101
Phone: (610) 971-5400
Contact: Marketing Department

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PRODUCTS AND SERVICES

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ACCESSORIES, KITS

Airborne Life Support Systems
Austin, TX

ARBO Medical, Inc.
Stratford, CT

Baby's First
Old Tappan, NJ

Baxter Isothermal
Riverside, CA

Bear Medical
Palm Springs, CA

BD Medical
Sandy, UT

Bird Products Corporation
Palm Springs, CA

Datascope Corp.
Paramus, NJ

DeRoyal
Powell, TN

EME, Ltd.
Yorba Linda, CA

Ethox Corporation
Buffalo, NY

Fisher & Paykel Healthcare
Irvine, CA

GCX Instrument Mounting
Systems
Petaluma, CA

GE Healthcare
Laurel, MD

Hans Rudolph, Inc.
Kansas City, MO

Howard Medical
Chicago, IL

Invivo Research, Inc.
Orlando, FL

Johnson & Johnson Medical, Inc.
Patient Monitoring
Tampa, FL

Louis Gibeck AB
Upplands-Väsby, Sweden

Med-Dyne
Louisville, KY

Medex, Inc.
Carlsbad, CA

Nova Health Systems Inc.
Blackwood, NJ

Palco Labs
Santa Cruz, CA

Philips Medical Systems
Andover, MA

Precision Dynamics Corp.
San Fernando, CA

Salter Labs
Arvin, CA

Scott Medical Products
Plumsteadville, PA

SensorMedics Corp.
Yorba
Linda, CA

Siemens
Danvers, MA

Tyco Healthcare/Kendall-LTP
Chicopee, MA

Utah Medical Products, Inc.
Midvale, UT

Vygon Corporation
East Rutherford, NJ

AEROSOL DELIVERY

Aerogen
Dangan, Galway, Ireland

B&B Medical Technologies
Carlsbad, CA

Medex, Inc.
Carlsbad, CA

MMCA Misty Ox (generator,
high-flow)
Costa Mesa, CA

Monaghan Medical Corp.
Plattsburgh, NY

Rüsch/Teleflex Medical (masks)
Durham, NC

Teleflex Medical
Durham, NC

AIR/OXYGEN MIXERS/ COMPRESSORS

Bio-Med Devices Inc.
Guilford, CT

Bird Products Corporation
Palm Springs, CA

eVent Medical, Inc.
San Clemente, CA

GE Healthcare
Laurel, MD

Impact Instrumentation, Inc.
West Caldwell, NJ

Maxtec, Inc.
Salt Lake City, UT

Salter Labs
Arvin, CA

Sechrist Industries, Inc.
Anaheim, CA

Sensor Technologies
City of Industry, CA

Siemens Medical Systems
Danvers, MA

Tri-Anim
Sylmar, CA

AIRWAY CLEARANCE, MONITORS, MGT.

B&B Medical Technologies
Carlsbad, CA

Beevers Manufacturing
McMinnville, OR

EPM Systems
Midlothian, VA

Exttech Instruments (airflow
meters)
Waltham, MA

Mercury Medical
Clearwater, FL

NOVAMED USA
Elmsford, NY

Siemens
Danvers, MA

Teleflex Medical (ET tubes,
laryngoscopes)
Durham, NC

ANESTHESIA/ ANESTHESEOLOGY BAGS

B. Braun Medical Inc.
Bethlehem, PA

APNEA/CARDIORESPIRATORY MONITORS, RECORDERS

Aequitron Medical
Minneapolis, MN

Airborne Life Support Systems
Austin, TX

CAS Medical Systems, Inc.
Branford, CT

CNS, Inc.
Chanhausen, MN

Electronic Monitors
International,
Inc.
Euless, TX

International Biomedical, Inc.
Austin, TX

Ivy Biomedical Systems, Inc.
Branford, CT

Med-Dyne
Louisville, KY

PDS Medical Diagnostic and
Information Services
Waltham, MA

Philips Medical Systems
Andover, MA

Protocol Systems, Inc.
Beaverton, OR

Siemens
Danvers, MA

SIMS BCI
Waukesha, WI

Spacelabs Healthcare
Issaquah, WA

Synetics Medical, Inc.
Irving, TX

Tri-anim Health Services, Inc.
Sylmar, CA

ARMBOARDS

Dale Medical Products, Inc.
Plainville, MD

Kentec Medical, Inc.
Irvine, CA

ASTHMA MANAGEMENT

Monaghan Medical Corp.
Plattsburgh, NY

AUDIOMETRY

GN Otometrics (also balance &
vestibular testing)
Bloomington, MN

Maico Diagnostics
Eden Prairie, MN

Medex, Inc.
Carlsbad, CA

BEDS, ACCESSORIES, TRANSPORT, ETC

Air-Shields (incubators)
Batesville, IN

Baby's First
Old Tappan, NJ

Draeger (intensive care, nursery)
Telford, PA

Enthermics Medical Systems
(blanket
warming, hypothermia)
Mendmonee Falls, WI

Fisher & Paykel Healthcare, Inc.
(stationary)
Irvine, CA

GE Healthcare (intensive care,
nursery)
Laurel, MD

Hard Mfg. Co. Inc.
Buffalo, NY

Infant Advantage, Inc. (also
birthing room)
Pleasanton, CA

K. BowMed, Inc.
Wilkesboro, NC

Nova Health Systems Inc.
Blackwood, NJ

Small Beginnings, Inc.
Victorville, CA

Vitaltrends Technology, Inc.
(intensive care)
Wallingford, CT

BILIRUBIN SCREENING

Draeger (jaundice meters)
Telford, PA

Philips Children's Medical
Ventures (jaundice management)
Monroeville, PA

Radiometer America Inc.
Westlake, OH

Roche Diagnostics
Indianapolis, IN

Siemens Healthcare Diagnostics
(testing, analysis & monitoring)
Deerfield, IL

BILIRUBINOMETERS

Advanced Instruments, Inc.
Norwood, MA

GE Healthcare
Laurel, MD

Graseby Optronics
Orlando, FL

Leica, Inc.
Deerfield, IL

Philips Children's Medical
Ventures
Monroeville, PA

Respironics
Murrysville, PA

SpectRx
Norcross, GA

**BLOOD ADMINISTRATION
SETS & PLASMA/FLUID
TRANSFER SETS**

Charter Medical Ltd (also blood
aliquoting, plasma fluid transfer
sets)
Winston-Salem, NC

Pall Medical
Ann Arbor, MI

**BLOOD GAS ANALYZERS,
MONITORS**

Agilent Technologies
Andover, MA

Charter Medical, Ltd.
Winston-Salem, NC

Diametrics Medical, Inc.
St. Paul, MN

Diametrics Medical
High Wycombe, UK

Gesco (closed blood sampling)
Midvale, UT

Instrumentation Laboratory
Bedford, MA

I-Stat Corporation
East Windsor, NJ

I-Stat Corporation
East Windsor, NJ

Masimo Corporation
Irvine, CA

Philips Medical Systems
Andover, MA

Radiometer America Inc.
Westlake, OH

RAM Scientific
Yonkers, NY

RNA Medical
Devens, MA

Roche Diagnostics
(cobas b221 blood gas system)
Indianapolis, IN

Scott Medical Products
Plumsteadville, PA

Siemens Healthcare Diagnostics
Deerfield,, IL

Tri-anim Health Services, Inc.
Sylmar, CA

VIA Medical Corp.
San Diego, CA

**BLOOD GAS & ELECTROLYTES,
POINT OF CARE**

ITC
Edison, NJ

RAM Scientific
Yonkers, NY

RNA Medical
Devens, MA

Siemens Healthcare Diagnostics
Deerfield, IL

**BLOOD GAS MONITORS,
CONTINUOUS O2**

Biomedical Sensors
Malvern, PA

Diametrics Medical, Inc.
St. Paul, MN

Instrumentation Laboratory
Bedford, MA

Metracor Technologies, Inc.
San Diego, CA

Radiometer America Inc.
Westlake, OH

RAM Scientific
Yonkers, NY

Scott Medical Products
Plumsteadville, PA

Spacelabs Healthcare
Issaquah, WA

VIA Medical
San Diego, CA

**BLOOD PRESSURE
MONITORS, INVASIVE**

Advanced Medical Systems, Inc.
Hamden, CT

Datascope Corporation
Paramus, NJ

Fukuda Denshi
Redmond, WA

GE Healthcare
Laurel, MD

Invivo Research, Inc.
Orlando, FL

Ivy Biomedical Systems, Inc.
Branford, CT

Johnson & Johnson Medical, Inc.
Patient Monitoring
Tampa, FL

Mennen Medical, Inc.
Clarence, NY

Nihon Kohden America, Inc.
Irvine, CA

Pace Tech, Inc.
Clearwater, FL

Philips Medical Systems
Andover, MA

SIMS BCI
Waukesha, WI

Spacelabs Healthcare
Issaquah, WA

Utah Medical Products, Inc.
Midvale, UT

**BLOOD PRESSURE
MONITORS, NONINVASIVE**

Advanced Medical Systems, Inc.
Hamden, CT

Airborne Life Support Systems
Austin, TX

CAS Medical Systems, Inc.
(cuffs, NIBP technology)
Branford, CT

Colin Medical Instruments Corp.
San Antonio, TX

Criticare Systems, Inc.
Waukesha, WI

Datascope Corporation
Paramus, NJ

Electronic Monitors
International, Inc.
Eules, TX

Fukuda Denshi
Redmond, WA

GE Healthcare
Laurel, MD

Invivo Research, Inc.
Orlando, FL

Ivy Biomedical Systems, Inc.
Branford, CT

Johnson & Johnson Medical, Inc.
Patient Monitoring
Tampa, FL

Mennen Medical, Inc.
Clarence, NY

Nihon Kohden America, Inc.
Irvine, CA

Pace Tech, Inc.
Clearwater, FL

Protocol Systems, Inc.
Beaverton, OR

SpaceLabs Healthcare
Issaquah, WA

BLOOD SAMPLING SYSTEMS

Charter Medical Ltd. (transfusion
products)
Winston-Salem, NC

Innovative Med Tech (blood
collection)
Leawood, KS

Roche Diagnostics
Indianapolis, IN

Utah Medical Products, Inc.
Midvale, UT

**BRAIN/CEREBRAL FUNCTION
MONITORING**

LifeLines Neurodiagnostic
Systems, Inc.
Troy, MI

Olympic Medical
Seattle, WA

Somanetics Corporation
Troy, MI

**BREASTFEEDING &
DISCHARGE KITS**

Medela, Inc.
(also apparel)
McHenry, IL

Paragon Data Systems, Inc.
Cleveland, OH

Philips AVENT
Stamford, CT

Ross Products Division, Abbott
Laboratories-Pediatric
Nutritionals
Columbus, OH

**BREAST PACKS/PADS/
SHELLS/SHIELDS**

Ameda/Egnell Corp.
Cary, IL

Medela, Inc.
McHenry, IL

Philips AVENT
Stamford, CT

BREAST PUMPS

Allied Healthcare Products, Inc.
St. Louis, MO

Ameda/Egnell Corp.
Cary, IL

Medela, Inc.
(also breastfeeding supplies)
McHenry, IL

Philips AVENT
Stamford, CT

Tri-anim Health Services, Inc.
Sylmar, CA

CABLES

PhysioAdvantage
Midlothian, VA

CANNULAS, ARTERIAL LINE

Bard Access Systems
Salt Lake City, UT

Siemens Medical Systems
Danvers, MA

Tri-anim Health Services, Inc.
Sylmar, CA

Vygon Corporation
East Rutherford, NJ

CANNULAS, MONITORING CO2

Invivo Research, Inc.
Orlando, FL

Salter Labs (neonatal and infant
oxygen, ETCO2 monitoring, head
cannulas)
Arvin, CA

Scott Medical Products
Plumsteadville, PA

Siemens Medical Systems
Danvers, MA

Tri-Anim
Sylmar, CA

Vygon Corporation
East Rutherford, NJ

CANNULAS, NEONATAL

Allied Healthcare Products, Inc.
St. Louis, MO

Bard Access Systems
Salt Lake City, UT

Cooper Surgical Inc.
Trumbull, CT

Fisher & Paykel Healthcare
Irvine, CA

Hudson RCI/Teleflex Medical
Durham, NC

Invivo Research, Inc.
Orlando, FL

Rüsch/Teleflex Medical
(disposable inner)
Durham, NC

Salter Labs
Arvin, CA

Siemens Medical Systems
Danvers, MA

Spegas Industries, Ltd.
Jerusalem, Israel

Teleflex Medical (masks, tubing)
Durham, NC

Tri-anim Health Services, Inc.
Sylmar, CA

Vygon Corporation
East Rutherford, NJ

CANOPIES

Nova Health Systems Inc.
Blackwood, NJ

Physician Engineered Products,
Inc.
Park Rapids, MN

Tri-anim Health Services, Inc.
Sylmar, CA

CAPILLARY BLOOD COLLECTION

Diametrics Medical, Inc.
St. Paul, MN

Radiometer America, Inc.
Westlake, OH

RAM Scientific
Yonkers, NY

RNA Medical
Devens, MA

Terumo Medical Corp.
Somerset, NJ

CAPNOGRAPHS/PULSE OXIMETERS, CAPNOMETERS

Covidien
Boulder, CO

Invivo Research, Inc.
Orlando, FL

Ivy Biomedical Systems, Inc.
Branford, CT

Masimo Corporation (pulse
oximetry)
Irvine, CA

Medical Instrumentation, Inc.
Miami, FL

Nonin Medical, Inc.
Plymouth, MN

Novametrix Medical Systems,
Inc.
Wallingford, CT

Oridion Medical Ltd
Jerusalem, Israel

Protocol Systems, Inc.
Beaverton, OR

Scott Medical Products
Plumsteadville, PA

Sentec AG
Therwil, Switzerland

Siemens Medical Systems
Danvers, MA

Smiths Medical PM Inc.
Waukesha, WI

SpaceLabs Healthcare
Issaquah, WA

Spegas Industries, Ltd.
Jerusalem, Israel

CARDIAC OUTPUT MONITORS

Mennen Medical, Inc.
Clarence, NY

Novametrix Medical Systems,
Inc.
Wallingford, CT

Philips Medical Systems
Andover, MA

Siemens Medical Systems
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

USCOM, Limited
Benecia, CA

CATHETER SECURING TAPE

Hy-Tape International Inc.
Patterson, NY

CATHETERS, CENTRAL LINE

Bard Access Systems
Salt Lake City, UT

BD Medical
Sandy, UT

Dale Medical Products, Inc.
(tracheostomy tube holders)
Plainville, MA

Gesco (30-day enteral feeding
catheters & sets)
Midvale, UT

HDC Corporation
San Jose, CA

Utah Medical Products, Inc.
(PICCs, UVC/UACs)
Midvale, UT

Vygon Corporation
East Rutherford, NJ

CATHETERS, PERIPHERAL IV

Medex, Inc.
Carlsbad, CA

Tyco Healthcare/Kendall-LTP
Chicopee, MA

Vygon Corporation
East Rutherford, NJ

CATHETERS, SUCTION

Rüsch/Teleflex Medical
Durham, NC

SIMS Portex, Inc.
Keene, NH

Small Beginnings, Inc.
Victorville, CA

Tri-anim Health Services, Inc.
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

Tyco Healthcare/Kendall-LTP
Chicopee, MA

Utah Medical Products, Inc.
Midvale, UT

Vital Signs/Kurtis MSD
kurtismsd.com

Vygon Corporation
East Rutherford, NJ

CATHETERS, UMBILICAL

Bard Access Systems
Salt Lake City, UT

Gesco (also, enteral feeding,
vascular access)
Midvale, UT

Kendall LTP
Chicopee, MA

NeoMed, Inc.
Woodstock, GA

Tri-State Hospital Supply Corp.
Howell, MI

Tyco Healthcare/Kendall-LTP
Chicopee, MA

Utah Medical Products, Inc.
Midvale, UT

Vygon Corporation
East Rutherford, NJ

CATHETERS, UROLOGICAL

Gesco
Midvale, UT

Precision Dynamics Corporation
San Fernando, CA

Tri-Anim
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

Utah Medical Products, Inc.
Midvale, UT

Vygon Corporation
East Rutherford, NJ

CHART RECORDERS

Ivy Biomedical Systems, Inc.
Branford, CT

Siemens
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

Vermed
Bellows Falls, VT

CIRCUITS

Ballard Medical Products, Inc.
Draper, UT

Bear Medical
Palm Springs, CA

Bio-Med Devices, Inc.
Guilford, CT

Bird Products Corporation
Palm Springs, CA

EME, Ltd.
Yorba Linda, CA

Hudson RCI/Teleflex Medical
Durham, NC

SensorMedics
Yorba Linda, CA

Siemens
Danvers, MA

Teleflex Medical
Durham, NC

Tri-anim Health Services, Inc.
Sylmar, CA

CIRCUMCISION RESTRAINTS

DeRoyal
Powell, TN

K. BowMed, Inc.
Wilkesboro, NC

Tri-State Hospital Supply Corp.
Howell, MI

Utah Medical Products, Inc.
Midvale, UT

**COAGULATION MONITORING/
ANALYZERS**

Instrumentation Laboratory
Bedford, MA

International Technidyne
Corporation (ITC)
Edison, NJ

I-Stat Corp.
East Windsor, NJ

Roche Diagnostics
Indianapolis, IN

**COLLECTING KITS, ARTERIAL
BLOOD GAS**

Gesco
Midvale, UT

Radiometer America, Inc.
Westlake, OH

Roche Diagnostics
Indianapolis, IN

Tri-Anim
Sylmar, CA

Utah Medical Products, Inc.
Midvale, UT

COLLECTION CHAMBERS

Ballard Medical Products, Inc.
Draper, UT

Tri-anim Health Services, Inc.
Sylmar, CA

Tri-State Hospital Supply
Howell, MI

**COMPUTER SOFTWARE, DATA
COLLECTION**

Advanced Medical Systems, Inc.
Hamden, CT

Agilent Technologies
Andover, MA

Ambulatory Monitoring, Inc.
Ardsley, NY

CardioVista Systems
Tustin, CA

Diametrics Medical, Inc.
St. Paul, MN

GE Healthcare
Laurel, MD

Grason-Stadler, Inc.
Milford, NH

Howard Medical
Chicago, IL

IMED Corporation
San Diego, CA

Instrumentation Laboratory
Bedford, MA

KCBiomedix, Inc.
Shawnee, KS

LifeServ Technologies (Cygnet
Product)
Clearwater, FL

LMS Medical Systems, Ltd.
Montreal, Quebec, Canada

Medical Predictive Science Corp.
Charlottesville, VA

Nonin Medical, Inc.
Plymouth, MN

Paragon Data Systems, Inc.
(breastmilk tracking)
Cleveland, OH

Radiometer America, Inc.
Westlake, OH

Respironics
Murrysville, PA

Roche Diagnostics (cobas bge
link, cardiac 200, cardiac
markers)
Indianapolis, IN

Siemens
Danvers, MA

Site of Care Systems
San Francisco, CA

Spacelabs Healthcare
Issaquah, WA

Synetics Medical, Inc.
Irving, TX

**COMPUTER SOFTWARE,
DEPARTMENT MANAGEMENT**

Diametrics Medical, Inc.
St. Paul, MN

GE Healthcare
Laurel, MD

LMS Medical Systems, Ltd.
Montreal, Quebec, Canada

Siemens Medical Systems
Danvers, MA

Site of Care Systems
San Francisco, CA

Spacelabs Healthcare
Issaquah, WA

**COMPUTER SOFTWARE,
MONITORING**

Advanced Medical Systems, Inc.
Hamden, CT

Aequitron Medical
Minneapolis, MN

Ambulatory Monitoring, Inc.
Ardsley, NY

GCX Corporation
Petaluma, CA

GE Healthcare
Laurel, MD

IMED Corporation
San Diego, CA

LifeServ Technologies (Cygnet
Product)
Clearwater, FL

LMS Medical Systems, Ltd.
Montreal, Quebec, Canada

Medical Diagnostic and
Information Services
Waltham, MA

PDS Medical Diagnostic and
Information Services
Waltham, MA

Radiometer America, Inc.
Westlake, OH

Roche Diagnostics
Indianapolis, IN

Siemens
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

Vitaltrends Technology, Inc.
Wallingford, CT

**COMPUTER SOFTWARE,
PLANNING, PATIENT CARE**

Advanced Medical Systems, Inc.
Hamden, CT

GE Healthcare
Laurel, MD

KCBiomedix, Inc.
Shawnee, KS

LifeServ Technologies (Cygnet
Product)
Clearwater, FL

LMS Medical Systems, Ltd.
Montreal, Quebec, Canada

Siemens
Danvers, MA

CONCENTRATORS, OXYGEN

Medical Instrumentation, Inc.
Miami, FL

Siemens
Danvers, MA

Tri-anim Health Services, Inc.
Sylmar, CA

CORD BLOOD

Charter Medical, Ltd.
Winston-Salem, NC

Monaghan Medical Corp. (cord
treatment)
Plattsburgh, NY

Utah Medical Products, Inc.
Midvale, UT

Viacord, Inc.
Boston, MA

**CRITICAL CARE ANALYZERS,
TESTING**

Instrumentation Laboratory
Bedford, MA

RNA Medical
Devens, MA

Siemens Healthcare Diagnostics
Deerfield, IL

USCOM, Limited (monitors)
Benecia, CA

CUFFS, BLOOD PRESSURE

ARBO Medical, Inc.
Stratford, CT

Colin Medical Instruments Corp.
San Antonio, TX

DeRoyal
Powell, TN

Ethox Corporation
Buffalo, NY

Invivo Research, Inc.
Orlando, FL

Johnson & Johnson Medical, Inc.
Patient Monitoring
Tampa, FL

Philips Medical Systems
Andover, MA

Siemens
Danvers, MA

SIMS BCI
Waukesha, WI

Tri-anim Health Services, Inc.
Sylmar, CA

Welch Allyn
Skaneateles Falls, NY

DEVELOPMENTAL CARE

GE Healthcare
Waukesha, WI

Utah Medical Products, Inc.
Midvale, UT

Philips Children's Medical
Ventures
Monroeville, PA

DIAGNOSTIC SERVICES

PDS Medical Diagnostic and
Information Services
Waltham, MA

Porta Vision Medical
Kenner, LA

Siemens Medical Systems
Danvers, MA

DIAGNOSTIC SLEEP ANALYSIS

EPM Systems
Midlothian, VA

Non-Invasive Monitoring
Systems (NIMS) Inc.
Miami Beach, FL

SensorMedics Corporation
Yorba Linda, CA

**DIAGNOSTIC TESTING, INFANT
PULMONARY FUNCTION**

Allied Healthcare Products, Inc.
Riverside, CA

Ambulatory Monitoring, Inc.
Ardsley, NY

Med-Science, Inc.
St Louis, MO

PDS Medical Diagnostic and
Information Services
Waltham, MA

Respironics
Murrysville, PA

Scott Medical Products
Plumsteadville, PA

SensorMedics
Yorba Linda, CA

DIAGNOSTIC TESTING/POINT- OF-CARE/OTHER/EQUIPMENT

Agilent Technologies
Andover, MA

Clarity Medical Systems
Pleasanton, CA

Diametrics Medical, Inc.
St. Paul, MN

HemoCue, Inc.
Lake Forest, IL

I-Stat Corporation
East Windsor, NJ

Instrumentation Laboratory
Bedford, MA

ITC
Edison, NJ

Maico Diagnostics (hearing
testing)
Eden Prairie, MN

Medela, Inc.
McHenry, IL

Medical Predictive Science Corp.
Charlottesville, VA

Radiometer America, Inc.
Westlake, OH

Roche Diagnostics
Indianapolis, IN

Welch Allyn, Inc.
Skaneateles Falls, NY

DOPPLER

Advanced Medical Systems, Inc.
Hamden, CT

Airborne Life Support Systems
Austin, TX

Oxford Instruments Medical
Systems Division
Clearwater, FL

ECG/EEG MONITORS

Airborne Life Support Systems
Austin, TX

CareFusion NeuroCare
(Nicolet Products)
Madison, WI

GE Healthcare
Waukesha, WI

Invivo Research, Inc.
Orlando, FL

Ivy Biomedical Systems, Inc.
Branford, CT

Medical Predictive Science
Corporation
Charlottesville, VA

Moberg Medical
Ambler, PA

Nihon Kohden America, Inc.
Irvine, CA

Pace Tech, Inc.
Clearwater, FL

Palco Laboratories
Santa Cruz, CA

Philips Medical Systems
Andover, MA

PhysioAdvantage
Midlothian, VA

Protocol Systems, Inc.
Beaverton, OR

Siemens
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

Telefactor
West Conshohocken, PA

3M Health Care
St. Paul, MN

Welch Allyn
Skaneateles Falls, NY

EDUCATIONAL MATERIAL, TRAINING

Aequitron Medical
Minneapolis, MN

Ameda/Egnell Corp.
Cary, IL

Bear Medical Systems
Palm Springs, CA

Bird Products Corporation
Palm Springs, CA

EME, Ltd.
Yorba Linda, CA

Fisher & Paykel Healthcare
Irvine, CA

GE Healthcare
Waukesha, WI

HDC Corporation
San Jose, CA

Hill-Rom Air-Shields
Hatboro, PA

IngMar Medical, Ltd.
Pittsburgh, PA

Medela, Inc.
McHenry, IL

Medex, Inc.
Carlsbad, CA

Moberg Multimedia
Ambler, PA

National Certification
Corporation
for the Obstetric, Gynecologic
and
Neonatal Nursing Specialties
Chicago, IL

Passy-Muir, Inc. (speech-
language development)
Irvine, CA

Philips Children's Medical
Ventures
Monroeville, PA

Respironics
Murrysville, PA

SensorMedics Corp.
Yorba Linda, CA

Siemens
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

W.B. Saunders Company
Philadelphia, PA

Utah Medical Products, Inc.
Midvale, UT

ELECTRODE BELT KITS

Advanced Medical Systems, Inc.
Hamden, CT

Aequitron Medical
Minneapolis, MN

Airborne Life Support Systems,
Div.
of International Biomedical
Austin, TX

Electronic Monitors
International, Inc.
Euless, TX

Med-Dyne (electromedical)
Louisville, KY

Philips Medical Systems
Andover, MA

Sentry Medical Products
Irvine, CA

Spacelabs Healthcare
Issaquah, WA

Tyco Healthcare/Kendall-LTP
Chicopee, MA

ELECTRODES

3M Health Care
St. Paul, MN

Aequitron Medical
Minneapolis, MN

ARBO Medical, Inc.
Stratford, CT

CAS Medical Systems, Inc.
Branford, CT

Datascope Corporation
Paramus, NJ

Electronic Monitors
International, Inc.
Euless, TX

Kendall LTP
Chicopee, MA

Med-Dyne
Louisville, KY

Philips Medical Systems
Andover, MA

Protocol Systems, Inc.
Beaverton, OR

Sentry Medical Products
Irvine, CA

Siemens
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

Synetics Medical, Inc.
Irving, TX

Tri-anim Health Services, Inc.
Sylmar, CA

Tyco Healthcare/Kendall-LTP
Chicopee, MA

ELECTRODES, ECG/EEG/EMG

CareFusion NeuroCare
(Nicolet Products)
Madison, WI

CAS Medical Systems, Inc.
Branford, CT

Invivo Research, Inc.
Orlando, FL

Med-Dyne
Louisville, KY

Medical Instrumentation, Inc.
Miami, FL

PhysioAdvantage
Midlothian, VA

Siemens Medical Systems
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

Tri-Anim
Sylmar, CA

Tyco Healthcare/Kendall-LTP
Chicopee, MA

Vermed
Bellows Falls, VT

ELECTRODES, NEONATAL

Airborne Life Support Systems
Austin, TX

CAS Medical Systems, Inc.
Branford, CT

Invivo Research, Inc.
Orlando, FL

Kentec Medical, Inc.
Irvine, CA

Med-Dyne
Louisville, KY

Neotech Products (et tube holder)
Valencia, CA

Siemens
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

3M Health Care
St. Paul, MN

Tri-Anim
Sylmar, CA

Tyco Healthcare/Kendall-LTP
Chicopee, MA

ELECTRODES, SCALP

Advanced Medical Systems, Inc.
Hamden, CT

ARBO Medical, Inc.
Stratford, CT

Kendall LTP
Chicopee, MA

Med-Dyne
Louisville, KY

Philips Medical Systems
Andover, MA

Spacelabs Healthcare
Issaquah, WA

Tri-Anim
Sylmar, CA

Tyco Healthcare/Kendall-LTP
Chicopee, MA

Utah Medical Products, Inc.
Midvale, UT

ELECTROLYTE ANALYZERS

Agilent Technologies
Andover, MA

Diametrics Medical, Inc.
St. Paul, MN

I-Stat Corporation
East Windsor, NJ

Instrumentation Laboratory
Bedford, MA

Roche Diagnostics
Indianapolis, IN

EMERGENCY AIRWAY/ RESUSCITATION

Allied Healthcare Products, Inc.
St. Louis, MO

Bivona Medical Technologies
Gary, IN

Certified Medical Sales
Murrieta, GA

Dey LP (also bronchodilators)
Napa Valley, CA

Electronic Monitors
International,
Inc.
Euless, TX

Fisher & Paykel Healthcare
Irvine, CA

GE Healthcare
Laurel, MD

Laerdal Medical Corporation
Armonk, NY

Mercury Medical
Clearwater, FL

Rüsch/Teleflex Medical
Durham, NC

Tri-anim Health Services, Inc.
Sylmar, CA

Vygon Corporation
East Rutherford, NJ

Welch Allyn
Skaneateles Falls, NY

ENDOTRACHEAL TUBES & HOLDERS/TAPE

B&B Medical Technologies
Carlsbad, CA

Bivona Medical Technologies
Gary, IN

Cooper Surgical Inc.
Trumbull, CT

Covidien
Boulder, CO

Hy-Tape International Inc.
Patterson, NY

Respiratory Support Products,
Inc.
Irvine, CA

Siemens Medical Systems
Danvers, MA

SIMS Portex, Inc.
Keene, NH

Teleflex Medical
Durham, NC

Tri-Anim
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

Vygon Corporation
East Rutherford, NJ

ENTERAL FEEDING

Ballard Medical Products, Inc.
Draper, UT

Bard Access Systems
Salt Lake City, UT

Cardinal Health-Med Systems
Wheeling, IL

Corpak MedSystems
Wheeling, IL

Gesco
Midvale, UT

KC Biomedix, Inc. (assessment
for feeding readiness, therapy to
improve feeding)
Shawnee, KS

Kentec Medical, Inc.
Irvine, CA

Safe & Warm Incorporated
Seattle, WA

SIMS Portex, Inc.
Keene, NH

Tri-anim Health Services, Inc.
Sylmar, CA

Utah Medical Products, Inc.
Midvale, UT

Vygon Corporation
East Rutherford, NJ

EQUIPMENT LEASING/RENTAL

Baxter Isothermal
Riverside, CA

Bird Products Corporation
Palm Springs, CA

Creche Innovations
Overland Park, KS

Hudson RCI/Teleflex Medical
Durham, NC

Porta Vision Medical
Kenner, LA

SensorMedics Corp.
Yorba Linda, CA

Spacelabs Healthcare
Issaquah, WA

Tri-anim Health Services, Inc.
(carts)
Sylmar, CA

EVENT RECORDERS

Aequitron Medical
Minneapolis, MN

Airborne Life Support Systems,
Div. of International Biomedical
Austin, TX

PDS Medical Diagnostic and
Information Services
Waltham, MA

Siemens
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

EVOKED RESPONSE TESTING

Grason-Stadler Inc.
Milford, NH

Medical Instrumentation, Inc.
Miami, FL

Moberg Medical
Ambler, PA

Spacelabs Healthcare
Issaquah, WA

Telefactor
West Conshohocken, PA

EXCHANGERS, HEAT AND MOISTURE

Hudson RCI/Teleflex Medical
Durham, NC

Louis Gibeck AB
Upplands-Väsby, Sweden

Siemens
Danvers, MA

SIMS Portex
Keene, NH

Tri-Anim Health Services
Sylmar, CA

FEEDING TUBES

Cardinal Health-Med Systems
Wheeling, IL

Corpak MedSystems
Wheeling, IL

Gesco
Midvale, UT

NeoMed, Inc.
Woodstock, GA

Tri-Anim Health Services
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

Utah Medical Products, Inc.
Midvale, UT

Vygon Corporation
East Rutherford, NJ

FETAL MONITORS

Advanced Medical Systems, Inc.
Hamden, CT

Airborne Life Support Systems
Austin, TX

Analogic Corporation
Peabody, MA

Epic Medical Equipment
Services, Inc. (service,
transducers, repair)
Plano, TX

GE Healthcare
Laurel, MD

Kentec Medical, Inc. (fetal
transducers)
Irvine, CA

Oxford Instruments Medical
Systems Division
Clearwater, FL

Philips Medical Systems
Andover, MA

Scott Medical Products
Plumsteadville, PA

Siemens Medical Systems
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

FIBEROPTICS

Fiberoptic Medical Products, Inc.
Allentown, PA

Spacelabs Healthcare
Issaquah, WA

Sylvan Fiberoptics
Irwin, PA

Welch Allyn
Skaneateles Falls, NY

FILTRATION

Pall Medical
Ann Arbor, MI

Utah Medical Products, Inc.
Midvale, UT

FORCEPS/DELIVERY INSTRUMENTS

Ameda/Egnell Corp.
Cary, IL

Bard Access Systems
Salt Lake City, UT

Tri-anim Health Services, Inc.
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

Utah Medical Products, Inc.
Midvale, UT

FORMULA, FEEDING

Nestlé Nutrition
Glendale, CA

Prolacta Bioscience
Monrovia, CA

Ross Products Division, Abbott
Laboratories
Columbus, OH

GAS MONITORS, CO2

Criticare Systems, Inc.
Waukesha, WI

Datascope Corporation
Paramus, NJ

Diametrics Medical, Inc.
St. Paul, MN

Diametrics Medical
High Wycombe, United Kingdom

Fukuda Denshi
Redmond, WA

GE Healthcare
Laurel, MD

Invivo Research Inc.
Orlando, FL

Ivy Biomedical Systems, Inc.
Branford, CT

Medical Instrumentation, Inc.
Miami, FL

Mercury Medical (CO2
detectors)
Clearwater, FL

Oridion Medical, Inc.
Danville, CA

Philips Medical Systems
Andover, MA

Protocol Systems, Inc.
Beaverton, OR

Radiometer America, Inc.
Westlake, OH

Scott Medical Products
Plumsteadville, PA

Servomex
Norwood, MA

Siemens Medical Systems
Danvers, MA

Spacelabs Healthcare, Inc.
Issaquah, WA

Spegas Industries, Ltd.
Jerusalem, Israel

GAS MONITORS, END-TIDAL CO2

Criticare Systems, Inc.
Waukesha, WI

GE Healthcare
Laurel, MD

Fukuda Denshi
Redmond, WA

Invivo Research, Inc.
Orlando, FL

Ivy Biomedical Systems, Inc.
Branford, CT

Medical Instrumentation, Inc.
Miami, FL

Novamatrix Medical Systems,
Inc.
Wallingford, CT

Oridion Medical, Inc.
Danville, CA

Philips Medical Systems
Andover, MA

Protocol Systems, Inc.
Beaverton, OR

Scott Medical Products
Plumsteadville, PA

Servomex Transducers
Norwood, MA

Siemens Medical Systems
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

Spegas Industries, Ltd.
Jerusalem, Israel

GAS MONITORS, OXYGEN

Certified Medical Sales
Murrieta, GA

Datascope Corporation
Paramus, NJ

Diametrics Medical, Inc.
St. Paul, MN

Diametrics Medical
High Wycombe, United Kingdom

Invivo Research Inc.
Orlando, FL

Masimo Corporation
Irvine, CA

Maxtec, Inc.
Salt Lake City, UT

Medical Instrumentation, Inc.
Miami, FL

Philips Medical Systems
Andover, MA

Radiometer America, Inc.
Westlake, OH

Servomex
Norwood, MA

Servomex Transducers
Norwood, MA

Siemens Medical Systems
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

Tri-anim Health Services, Inc.
Sylmar, CA

GAS MONITORS, SATURATION

Criticare Systems, Inc.
Waukesha, WI

Diametrics Medical
High Wycombe, United Kingdom

Fukuda Denshi
Redmond, WA

GE Healthcare
Laurel, MD

Invivo Research, Inc.
Orlando, FL

Ivy Biomedical Systems, Inc.
Branford, CT

Medical Instrumentation, Inc.
Miami, FL

Novamatrix Medical Systems
Wallingford, CT

Oridion Medical, Inc.
Danville, CA

Philips Medical Systems
Andover, MA

Protocol Systems, Inc.
Beaverton, OR

Radiometer America, Inc.
Westlake, OH

Siemens Medical Systems
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

Spegas Industries, Ltd.
Jerusalem, Israel

Tri-anim Health Services, Inc.
Sylmar, CA

GAS MONITORS, TRANSCUTANEOUS CO2, O2

Fukuda Denshi
Redmond, WA

Novamatrix Medical Systems,
Inc.
Wallingford, CT

Philips Medical Systems
Andover, MA

Radiometer America, Inc.
Westlake, OH

Scott Medical Products
Plumsteadville, PA

Sechrist Industries
Anaheim, CA

SensorMedics Corp.
Yorba Linda, CA

Siemens
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

Tri-anim Health Services, Inc.
Sylmar, CA

GLUCOSE TESTING

HemoCue, Inc.
Lake Forest, CA

I-Stat Corporation
East Windsor, NJ

Roche Diagnostics
Indianapolis, IN

SpectRx, Inc.
Norcross, GA

HEARING TESTING/ SCREENING

Bio-logic Systems Corporation
Mundelein, IL

GN Otometrics
Bloomington, MN

Grason-Stadler (GSI)
Madison, NH

Madsen Electronics
Minnetonka, MN

Maico Diagnostics
Eden Prairie, MN

Natus Medical
San Carlos, CA

Welch Allyn
Skaneateles Falls, NY

HEART RATE MONITORS

Advanced Medical Systems, Inc.
Hamden, CT

Datascope Corporation
Paramus, NJ

GE Healthcare
Laurel, MD

Invivo Research, Inc.
Orlando, FL

Ivy Biomedical Systems, Inc.
Branford, CT

Mennen Medical, Inc.
Clarence, NY

Pace Tech, Inc.
Clearwater, FL

PDS Medical Diagnostic and
Information Services
Waltham, MA

Philips Medical Systems
Andover, MA

Protocol Systems, Inc.
Beaverton, OR

Siemens Medical Systems
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

HEAT & MOISTURE EXCHANGERS

Hudson RCI/Teleflex Medical
Durham, NC

Louis Gibeck AB
Upplands-Väsby, Sweden

Siemens Medical Systems
Danvers, MA

SIMS Portex, Inc.
Keene, NH

Tri-Anim Health Services
Sylmar, CA

HEATED TRANSPORT/ICU PADS

DeRoyal
Powell, TN

Prism Enterprises, LP
San Antonio, TX

Safe & Warm Incorporated
Seattle, WA

HEEL STICK DEVICES

ITC (also fingersticks, lancets)
Edison, NJ

Palco Labs
Santa Cruz, CA

Prism Enterprises, Inc.
San Antonio, TX

Tyco Healthcare/Kendall-LTP
Chicopee, MA

HELIOX THERAPY

B&B Medical Technologies
Carlsbad, CA

MAQUET, Inc. (ventilators)
Wayne, NJ

HEMOGLOBIN/HEMOLYSIS TESTING

HemoCue, Inc.
Lake Forest, CA

RNA Medical
Devens, MA

HIGH FREQUENCY VENTILATOR, INFANT; JET

Bunnell Incorporated
Salt Lake City, UT

CareFusion
Yorba Linda, CA

SensorMedics Corp.
Yorba Linda, CA

HOMECARE SERVICES

GE Healthcare
Laurel, MD

Olsten Kimberly Quality Care
Atlanta, GA

Tri-State Hospital Supply Corp.
Howell, MI

HOODS

Bear Medical Systems
Palm Springs, CA

Bird Products Corporation
Palm Springs, CA

Howard Medical
Chicago, IL

Maxtec, Inc.
Salt Lake City, UT

Nova Health Systems Inc.
Blackwood, NJ

Sensor Technologies
City of Industry, CA

Tri-anim Health Services, Inc.
Sylmar, CA

Utah Medical Products, Inc.
Midvale, UT

HOT/COLD PACKS

Precision Dynamics Corporation
San Fernando, CA

Prism Technologies, Inc.
San Antonio, TX

Safe & Warm Incorporated
Seattle, WA

Tri-State Hospital Supply Corp.
Howell, MI

HUMIDIFIERS

Aequitron Medical
Minneapolis, MN

Airborne Life Support Systems
Austin, TX

Allied Healthcare Products, Inc.
St. Louis, MO

Baxter Isothermal
Riverside, CA

Bivona Medical Technologies
Gary, IN

Extech Instruments (humidity meters)
Waltham, MA

Fisher & Paykel Healthcare
Irvine, CA

Hill-Rom Air-Shields
Batesville, IN

Hudson RCI/Teleflex Medical (heated, HME, Bubble Hums)
Durham, NC

Lifecare
Lafayette, CO

Louis Gibeck AB
Upplands-Väsby, Sweden

Medex, Inc.
Carlsbad, CA

MMCA-Misty Ox
Costa Mesa, CA

Physician Engineered Products, Inc.
Park Rapids, MN

Sechrist Industries, Inc.
Anaheim, CA

Siemens Medical Systems, Inc.
Danvers, MA

Teleflex Medical (heated, HME, Bubble Hums)
Durham, NC

Tri-anim Health Services, Inc.
Sylmar, CA

Vapotherm
Stevensville, MD

INCUBATOR COVERS, SUPPLIES

Halo Innovations (wearable blankets)
Minnetonka, MN

Small Beginnings Inc.
Victorville, CA

INCUBATORS, FILTERS

Hill-Rom Air-Shields
Hatboro, PA

INCUBATORS, OPEN BED

Draeger
Telford, PA

GE Healthcare
Laurel, MD

Infant Advantage, Inc.
Pleasanton, CA

Medical Instrumentation, Inc.
Miami, FL

Neoforce
Ivyland, PA

Physician Engineered Products, Inc.
Park Rapids, MN

Vitaltrends Technology, Inc.
Wallingford, CT

INCUBATORS, STATIONARY

Draeger
Telford, PA

GE Healthcare (incubator warmer, combination bed)
Laurel, MD

Medical Instrumentation, Inc.
Miami, FL

Neoforce
Ivyland, PA

Vitaltrends Technology, Inc.
Wallingford, CT

INCUBATORS, TRANSPORT

Advanced Imaging Research, Inc.
Cleveland, OH

Airborne Life Support Systems
Austin, TX

GE Healthcare
Laurel, MD

Hill-Rom Air-Shields
Hatboro, PA

International Biomedical, Inc.
Austin, TX

Medical Instrumentation, Inc.
Miami, FL

Neoforce
Ivyland, PA

Safe & Warm Incorporated
Seattle, WA

INFANT CHAIRS

Baby's First
Old Tappan, NJ

INFANT CPAP DEVICES/ SYSTEMS

B&B Medical Technologies
Carlsbad, CA

Beevers Manufacturing & Supply, Inc.
McMinnville, OR

CareFusion
Yorba Linda, CA

Cooper Surgical Inc.
Trumbull, CT

Draeger
Telford, PA

Fisher & Paykel Healthcare
Irvine, CA

MAQUET, Inc.
Wayne, NJ

Hudson RCI/Teleflex Medical
Durham, NC

SensorMedics Corp.
Yorba Linda, CA

Teleflex Medical
Durham, NC

Tyco Healthcare/Kendall-LTP
Chicopee, MA

Vygon Corporation
East Rutherford, NJ

INFANT LOSS

Memories Unlimited, Inc. (bereavement tools)
Olympia, WA

INFANT SCALES, DIGITAL/ MECHANICAL

ACME Medical Scale Co
San Leandro, CA

Detecto Scale Company
Webb City, MO

Health O Meter, Inc.
Bridgeview, IL

Hill-Rom Air-Shields
Hatboro, PA

Medical Instrumentation, Inc.
Miami, FL

Olympic Medical
Seattle, WA

Scale-Tronix, Inc.
White Plains, NY

Seca
Hanover, MD

INFANT SCALES IN-INCUBATOR

DETECTO
Webb City, MO

GE Healthcare
Laurel, MD

Hill-Rom Air-Shields
Hatboro, PA

Olympic Medical
Seattle, WA

Scale-Tronix, Inc.
White Plains, NY

INFUSION MANIFOLDS

Medex, Inc.
Carlsbad, CA

PDI Medical Products
San Diego, CA

Vygon Corporation
East Rutherford, NJ

INFUSION PUMPS, NEONATAL

B. Braun Medical Inc.
Bethlehem, PA

Charter Medical, Ltd.
Winston-Salem, NC

IMED Corporation
San Diego, CA

McGaw, Inc.
Irvine, CA

Medex, Inc.
Carlsbad, CA

Razel Scientific Instruments, Inc.
Stamford, CT

Safe & Warm Incorporated
Seattle, WA

SIGMA International, Inc.
Medina, NY

Smiths Medical
St. Paul, MN

3M Infusion Therapy
St. Paul, MN

Tri-anim Health Services, Inc.
Sylmar, CA

IV ARMBOARDS

DeRoyal
Powell, TN

Infection Control Products, Inc.
Gardendale, AL

Kendall LTP
Chicopee, MA

Kentec Medical, Inc.
Irvine, CA

Nova Health Systems Inc.
Blackwood, NJ

Precision Dynamics Corporation
San Fernando, CA

Sentry Medical Products
Irvine, CA

Tri-Anim Health Services, Inc.
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

Utah Medical Products, Inc.
Midvale, UT

IV CATHETERS

BD Medical
Sandy, UT

Medex, Inc.
Carlsbad, CA

Sylvan Fiberoptics
Irwin, PA

Tri-Anim
Sylmar, CA

Vygon Corporation
East Rutherford, NJ

IV SETS & SUPPLIES

B. Braun Medical Inc. (also
DEHP-free containers)
Bethlehem, PA

BD Medical
Sandy, UT

Codan US Corporation
Santa Ana, CA

Pall Medical
Ann Arbor, MI

Sylvan Fiberoptics
Irwin, PA

Tri-State Hospital Supply Corp.
Howell, MI

Vygon Corporation
East Rutherford, NJ

IV SETS (DUAL LUMEN)

B. Braun Medical Inc.
Bethlehem, PA

Codan US Corporation
Santa Ana, CA

Life Medical Technologies, Inc.
Salt Lake City, UT

Medex, Inc.
Carlsbad, CA

IV TUBING

B. Braun Medical Inc.
Bethlehem, PA

Codan US Corporation
Santa Ana, CA

Medex, Inc.
Carlsbad, CA

Respironics, Inc.
Murrysville, PA

Sechrist Industries
Anaheim, CA

Tri-Anim Health Services
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

Vygon Corporation
East Rutherford, NJ

IV WARMERS/ WARM IV DELIVERY

Pall Medical
Ann Arbor, MI

Prism Enterprises, LP
San Antonio, TX

Safe & Warm Incorporated
Seattle, WA

LABOR & DELIVERY, RESUSCITATION

Fisher & Paykel Healthcare
Irvine, CA

GE Healthcare
Laurel, MD

LARYNGOSCOPES

GE Healthcare
Laurel, MD

Hudson RCI/Teleflex Medical
Durham, NC

Mercury Medical (laryngial
airways)
Clearwater, FL

NOVAMED USA
Elmsford, NY

Rüsch/Teleflex Medical
Durham, NC

SIMS Portex, Inc.
Keene, NH

Teleflex Medical
Durham, NC

Tri-Anim Health Services
Sylmar, CA

LEAD WIRES, CABLES

Aequitron Medical
Minneapolis, MN

ARBO Medical, Inc.
Stratford, CT

GE Healthcare
Laurel, MD

In Vivo Research, Inc.
Orlando, FL

Kendall LTP
Chicopee, MA

Med-Dyne
Louisville, KY

Philips Medical Systems
Andover, MA

Protocol Systems, Inc.
Beaverton, OR

Sentry Medical Products
Irvine, CA

Siemens Medical Systems, Inc.
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

Tyco Healthcare/Kendall-LTP
Chicopee, MA

LOCUM TENENS

CompHealth
Salt Lake City, UT

Linde Healthcare
St. Louis, MO

MAGNETIC RESONANCE IMAGING

Advanced Imaging Research, Inc.
Cleveland, OH

Analogic Corporation
Peabody, MA

GE Healthcare
Laurel, MD

MANOMETERS

Mercury Medical (disposable)
Clearwater, FL

Tri-Anim
Sylmar, CA

Vygon Corp
East Rutherford, NJ

MASKS

Allied Healthcare Products, Inc.
St. Louis, MO

Ballard Medical Products, Inc.
Draper, UT

DeRoyal
Powell, TN

Fisher & Paykel Healthcare
Irvine, CA

Hans Rudolph, Inc.
Kansas City, MO

Howard Medical
Chicago, IL

Hudson RCI/Teleflex Medical
Durham, NC

Louis Gibeck AB
Upplands-Väsby, Sweden

Maxtec, Inc. (phototherapy
masks)
Salt Lake City, UT

Mercury Medical
Clearwater, FL

Rüsch/Teleflex Medical
Durham, NC

Salter Labs
Arvin, CA

SIMS Portex, Inc.
Keene, NH

Small Beginnings, Inc.
Victorville, CA

Spacelabs Healthcare
Issaquah, WA

Teleflex Medical
Durham, NC

Tri-Anim Health Services, Inc.
Sylmar, CA

MASSAGE MACHINES

General Physiotherapy Inc.
St. Louis, MO

MECONIUM ASPIRATORS

GE Healthcare
Laurel, MD

Small Beginnings Inc.
Hesperia, CA

Tri-anim Health Services, Inc.
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

Utah Medical Products, Inc.
Midvale, UT

Vygon Corporation
East Rutherford, NJ

MEDICAL DEVICES

Clarity Medical Systems
Pleasanton, CA

Creche Innovations
Overland Park, KS

KCBiomedix, Inc.
Shawnee, KS

Monaghan Medical Corp.
Plattsburgh, NY

Utah Medical Products, Inc.
Midvale, UT

MEETINGS, CONFERENCES

Pediatric Academic Societies
The Woodlands, TX

MICRODOSE

PDI Medical Products (also
micro hematocrit centrifuge)
San Diego, CA

MICRO HEMATOCRIT CENTRIFUGE

Micro Diagnostics Corporation
Bethlehem, PA

MODELS/SIMULATORS

Ambulatory Monitoring, Inc.
Ardsley, NY

Electronic Monitors
International,
Inc.
Euless, TX

Ivy Biomedical Systems, Inc.
Branford, CT

Siemens Medical Systems, Inc.
Patient Care Systems Div
Piscataway, NJ

Utah Medical Products, Inc.
Midvale, UT

MODULES

GE Healthcare
Laurel, MD

Spacelabs Healthcare
Issaquah, WA

MONITORS, CONFIGURED

Datascope Corporation
Paramus, NJ

Fukuda Denshi
Redmond, WA

GE Healthcare
Laurel, MD

Invivo Research Inc.
Orlando, FL

Ivy Biomedical Systems, Inc.
Branford, CT

Johnson & Johnson Medical, Inc.
Patient Monitoring
Tampa, FL

Maxtec, Inc. (analyzers,
monitors)
Salt Lake City, UT

Mennen Medical, Inc.
Clarence, NY

Protocol Systems, Inc.
Beaverton, OR

Siemens Medical Systems, Inc.
Danvers, MA

SIMS BCI, Ltd.
Waukesha, WI

Spacelabs Healthcare
Issaquah, WA

USCOM, Limited
Benecia, CA

MONITORS, MODULAR

Covidien
Boulder, CO

Fukuda Denshi
Redmond, WA

GE Healthcare
Laurel, MD

Johnson & Johnson Medical, Inc.
Patient Monitoring
Tampa, FL

Masimo Corporation
Irvine, CA

Medical Predictive Science
Corporation
Charlottesville, VA

Mennen Medical, Inc.
Clarence, NY

Siemens Medical Systems, Inc.
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

MONITORS, MULTI-MODALITY, MISC.

CareFusion NeuroCare
(Nicolet Products) (ICU brain
monitoring)
Madison, WI

CAS Medical Systems, Inc. (vital
signs, brain/cerebral function)
Branford, CT

Cincinnati Sub-Zero (ECMO
equipment)
Cincinnati, OH

Colin Medical Instruments Corp.
San Antonio, TX

Covidien
Boulder, CO

Diametrics Medical, Inc.
St. Paul, MN

Dixtal Medical, Inc.
Wallingford, CT

Draeger
Telford, PA

Fukuda Denshi
Redmond, WA

GE Healthcare (fetal)
Laurel, MD

Ivy Biomedical Systems, Inc.
Branford, CT

Masimo Corporation (also
congenital heart defect
screening)
Irvine, CA

Maxtec, Inc.
Salt Lake City, UT

Medical Predictive Science Corp.
Charlottesville, VA

Mennen Medical, Inc.
Clarence, NY

Moberg Medical
Ambler, PA

Nonin Medical, Inc.
Plymouth, MN

Philips Children's Medical
Ventures
Monroeville, PA

Olympic Medical (brain/cerebral)
Seattle, WA

Protocol Systems, Inc.
Beaverton, OR

Radiometer America Inc.
Westlake, OH

Respironics
Murrysville, PA

Siemens
Danvers, MA

Smiths Medical PM Inc.
Waukesha, WI

Somanetics Corporation (also,
research/data aggregation
device)
Troy, MI

Spacelabs Healthcare
Issaquah, WA

USCOM, Limited
Benecia, CA

Vitaltrends Technology, Inc.
Wallingford, CT

Welch Allyn, Inc.
Skaneateles Falls, NY

MONITORS, NITRIC OXIDE/ NITROGEN DIOXIDE

Bedfont Scientific, USA
Medford, NJ

Scott Medical Products
Plumsteadville, PA

SensorMedics Corp.
Yorba Linda, CA

MONITORS, TRANSCUTANEOUS

Radiometer America Inc.
Westlake, OH

Sentec AG
Therwil, Switzerland

MOTION DETECTORS

EPM Systems
Midlothian, VA

NASAL CPAP

B&B Medical Technologies
Carlsbad, CA

Beevers Manufacturing
McMinnville, OR

CareFusion
Yorba Linda, CA

EME, Ltd.
Yorba Linda, CA

eVent Medical
San Clemente, CA

Fisher & Paykel Healthcare
Irvine, CA

Hamilton Medical, Inc.
Reno, NV

Monaghan Medical Corp
Plattsburgh, NY

Neotech Products
Valencia, CA

Salter Labs
Arvin, CA

SensorMedics Corp.
Yorba Linda, CA

Tri-Anim
Sylmar, CA

Tyco Healthcare/Kendall-LTP
Chicopee, MA

Vygon Corporation
East Rutherford, NJ

NEAR PATIENT TESTING

Diametrics Medical, Inc.
St. Paul, MN

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— Cathy Anderson, North Memorial Hospital
Newborn Intensive Care Nurse Manager

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Infasurf[®]
for neonatal RDS
(calfactant)
Intratracheal Suspension

Why we're little pharma.

EDMUND EGAN, M.D.
ONY FOUNDER • SURFACTANT PIONEER

Sometimes, the smaller your organization, the more details matter. That's why ONY, Inc., our little company in Amherst, New York, produces only Infasurf[®] (calfactant) – an area we pioneered over 20 years ago.

All our reps are neonatal intensive care professionals. And though we're not big pharma, we've been successful in making a difference for high-risk RDS newborns for over a decade.

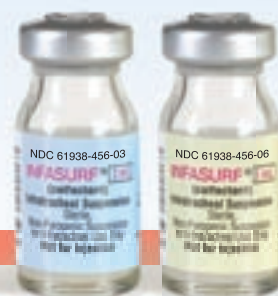
Why is our product so different? Infasurf delivers the highest SP-B to phospholipid ratio on the market, resulting in:

- A PROLONGED EFFECT THAT CAN MEAN FEWER DOSES
- RAPID IMPROVEMENT IN VENTILATION
- APPROVAL FOR BOTH PREVENTION AND TREATMENT OF RDS

Mortality rates for all approved surfactants have been shown to be similar. But to us at ONY, the small differences in Infasurf can have a big impact on the tiny infants and their families that you help every day.



THE LITTLE THINGS MATTER MOST



Infasurf[®] (calfactant) Intratracheal Suspension

Sterile Suspension for Intratracheal Use Only

Rx Only

Rx: 10/09

DESCRIPTION

Infasurf (calfactant) Intratracheal Suspension is a sterile, non-pyrogenic, long surfactant intended for intratracheal instillation only. It is an extract of natural surfactant from calf lungs which includes phospholipids, neutral lipids, and hydrophobic surfactant-associated proteins B and C (SP-B and SP-C). It contains no preservatives.

Infasurf is an off-white suspension of calfactant in 0.9% aqueous sodium chloride solution. It has a pH of 5.0 to 6.2 (target pH 5.7). Each milliliter of Infasurf contains 12 mg total phospholipids (including 26 mg phosphatidylcholine of which 18 mg is disaturated phosphatidylcholine) and 0.7 mg proteins including 0.26 mg of SP-B.

CLINICAL PHARMACOLOGY

Endogenous lung surfactant is essential for effective ventilation because it reduces alveolar surface tension thereby stabilizing the alveoli. Lung surfactant deficiency is the cause of Respiratory Distress Syndrome (RDS) in premature infants. Infasurf restores surfactant activity to the lungs of these infants.

Activity: Infasurf adsorbs rapidly to the surface of the air-liquid interface and modifies surface tension similarly to natural lung surfactant. A minimum surface tension of ≤ 15 mN/m is produced in vitro by Infasurf as measured on a pulsating bubble surfactometer. *In vivo*, Infasurf restores the pressure-volume mechanics and compliance of surfactant-deficient lung. *In vivo*, Infasurf improves lung compliance, respiratory gas exchange, and survival in premature lambs with profound surfactant deficiency.

Animal Metabolism: Infasurf is administered directly to the lung lumen surface, its site of action. No human studies of absorption, biotransformation, or excretion of Infasurf have been performed. The administration of Infasurf with radiolabeled phospholipids into the lungs of adult infants results in the presence of 30% of radioactivity in the lung 48 hours after dosing and 25% of radioactivity in the lung tissue 24 hours later. Less than 1% of the radioactivity is found in other organs. In premature lambs with total surfactant deficiency, less than 20% of instilled Infasurf is present in the lung tissue after 24 hours.

Clinical Studies: The efficacy of Infasurf was demonstrated in two multiple-dose controlled clinical trials involving approximately 2,000 infants treated with Infasurf (approximately 100 mg phospholipid/kg) or Exsurf Neonatal®. In addition, two controlled trials of Infasurf versus Surfactant, and four uncontrolled trials were conducted that involved approximately 17,000 patients treated with Infasurf.

Infasurf versus Exsurf Neonatal®

Treatment Trial

A total of 1,136 infants ≤ 72 hours of age with RDS who required endotracheal intubation and had an aPAO₂ ≤ 0.22 were enrolled into a multiple-dose, randomized, double-blind treatment trial comparing Infasurf (1 mL/kg) and Exsurf Neonatal® (1 mL/kg). Patients were given an initial dose and one repeat dose 12 hours later if intubation was still required. The dose was instilled in two aliquots through a side port adapter into the proximal end of the endotracheal tube. Each aliquot was given in small bursts over 20-30 respiratory cycles. After each aliquot was instilled, the infant was positioned with either the right or the left side dependent. Results for efficacy parameters evaluated at 28 days or to discharge for all treated patients from this treatment trial are shown in Table 1.

Table 1: Infasurf vs Exsurf Neonatal® Treatment Trial

Efficacy Parameter	Infasurf (n=576) %	Exsurf Neonatal® (n=560) %	p-Value
Incidence of air leak ¹	31	22	<0.001
Death due to RDS	4	8	0.10
Any death by 28 days	8	10	0.23
Any death before discharge (RDS) ²	8	12	0.07
Exsurf vs Infasurf ratio ³	0	0	0.41
Exsurf vs Infasurf ratio ⁴	4	9	0.1

¹ Pneumothorax, and/or pulmonary interstitial emphysema.

² RDS is bronchopulmonary dysplasia, diagnosed by positive a-osc and oxygen dependence at 28 days.

³ Percent percented use of continuous surfactant in patients who failed to respond to therapy with the initial randomized surfactant of the infant was ≤ 96 hours of age, had received a full course of the randomized surfactant, and had an aPAO₂ ≤ 0.10 .

Propaganda Trial

A total of 812 infants ≥ 29 weeks gestation were enrolled into a multiple-dose, randomized, double-blind propaganda trial comparing Infasurf (1 mL/kg) and Exsurf Neonatal® (1 mL/kg). The initial dose was administered within 36 minutes of birth. Repeat doses were administered at 12 and 24 hours if the patient remained intubated. Each dose was administered divided in 2 equal aliquots and given through a side port adapter into the proximal end of the endotracheal tube. Each aliquot was given in small bursts over 20-30 respiratory cycles. After each aliquot was instilled, the infant was positioned with either the right or the left side dependent. Results for efficacy parameters evaluated at day 28 or to discharge for all treated patients from this propaganda trial are shown in Table 2.

Table 2: Infasurf vs Exsurf Neonatal® Propaganda Trial

Efficacy Parameter	Infasurf (n=411) %	Exsurf Neonatal® (n=401) %	p-Value
Incidence of RDS	11	17	<0.001
Incidence of air leak ¹	48	15	0.04
Death due to RDS	2	4	<0.04
Any death by 28 days	47	36	0.08
Any death before discharge (RDS) ²	48	34	<0.05
Exsurf vs Infasurf ratio ³	0	17	0.008
Exsurf vs Infasurf ratio ⁴	0.7	1	<0.001

¹ Pneumothorax, and/or pulmonary interstitial emphysema.

² RDS is bronchopulmonary dysplasia, diagnosed by positive a-osc and oxygen dependence at 28 days.

³ Percent percented use of continuous surfactant in patients who failed to respond to therapy with the initial randomized surfactant of the infant was ≤ 72 hours of age, had received a full course of the randomized surfactant, and had an aPAO₂ ≤ 0.10 .

Infasurf versus Surfactant

Treatment Trial

A total of 662 infants with RDS who required endotracheal intubation and had an aPAO₂ ≤ 0.22 were enrolled into a multiple-dose, randomized, double-blind treatment trial comparing Infasurf (1 mL/kg) or a formulation that contained 25 mg of phospholipid/kg, rat, rather than the 23 mg/kg, in the marketed formulation and Surfactant (14 mL/kg). Repeat doses were allowed ≤ 6 hours following the previous treatment (for up to three doses before 96 hours of age) if the patient required $\geq 30\%$ oxygen. The surfactant

was given through a 5 French feeding catheter inserted into the airway intubated tube. The total dose was instilled in four equal aliquots with the catheter removed between each of the instillations, and mechanical ventilation resumed for 0.5 to 2 minutes. Each of the aliquots was administered with the patient in one of four different positions (prone, supine, right and left lateral) to facilitate even distribution of the surfactant. Results for the major efficacy parameters evaluated at 28 days or to discharge (incidence of air leaks, death due to respiratory causes or to any cause, RDS, or treatment failure) for all treated patients from this treatment trial were not significantly different between Infasurf and Surfactant.

Propaganda Trial

A total of 417 infants ≥ 36 weeks gestation and ≥ 121 grams birth weight were enrolled into a multiple-dose, randomized, double-blind trial comparing Infasurf (14 mL/kg) or a formulation that contained 25 mg of phospholipid/kg, rather than the 23 mg/kg, in the marketed formulation and Surfactant (14 mL/kg). The initial dose was administered within 15 minutes of birth and repeat doses were allowed ≤ 6 hours following the previous treatment (for up to three doses before 96 hours of age) if the patient required $\geq 30\%$ oxygen. The surfactant was given through a 5 French feeding catheter inserted into the endotracheal tube. The total dose was instilled in four equal aliquots with the catheter removed between each of the instillations and mechanical ventilation resumed for 0.5 to 2 minutes. Each of the aliquots was administered with the patient in one of four different positions (prone, supine, right, and left lateral). Results for efficacy endpoints evaluated at 28 days or to discharge for all treated patients from this propaganda trial showed no increase in mortality from any cause at 28 days ($p=0.83$) and in death due to respiratory causes ($p=0.85$) in Infasurf-treated infants. The evaluable patients (patients who met the protocol-defined entry criteria; mortality from any cause and mortality due to respiratory causes were also higher in the Infasurf group ($p=0.07$ and 0.01 , respectively). However, these observations have not been replicated in other adequate and well-controlled trials and their relevance to the intended population is unknown. All other efficacy outcomes (incidence of RDS, air leaks, RDS, and treatment failure) were not significantly different between Infasurf and Surfactant when analyzed for all treated patients and for evaluable patients.

Acute Clinical Effects: As with other surfactants, marked improvements in oxygenation and lung compliance may occur shortly after the administration of Infasurf. All controlled clinical trials with biologically-determined significant improvements in fraction of inspired oxygen (FIO₂) and mean airway pressure (MAP) during the first 24 to 48 hours following initiation of Infasurf therapy.

INDICATIONS AND USAGE

Infasurf is indicated for the prevention of Respiratory Distress Syndrome (RDS) in premature infants at high risk for RDS and for the treatment ("rescue") of premature infants who develop RDS. Infasurf decreases the incidence of RDS, mortality due to RDS, and air leaks associated with RDS.

Precautions

Prophylaxis therapy in birth with Infasurf is indicated for premature infants ≥ 29 weeks of gestational age at significant risk for RDS. Infasurf prophylaxis should be administered as soon as possible, preferably within 30 minutes after birth.

Warnings

Infasurf therapy is indicated for infants ≥ 72 hours of age with RDS confirmed by clinical and radiologic findings) and requiring endotracheal intubation.

Warnings

Infasurf is intended for intratracheal use only.

THE ADMINISTRATION OF EXOGENOUS SURFACTANTS, INCLUDING INFASURF, CAN RAPIDLY IMPROVE OXYGENATION AND LUNG COMPLIANCE. Following administration of Infasurf, patients should be carefully monitored to that oxygen therapy and ventilatory support can be modified in response to changes in respiratory status.

Infasurf therapy is not a substitute for neonatal intensive care. Optimal care of premature infants at risk for RDS and low birth infants with RDS who need endotracheal intubation requires, in some cases, well-organized, staffed, equipped, and experienced with intubation, ventilation management, and general care of these patients.

TRANSIENT EPISODES OF REFLEX OR INCREASED INTO THE ENDOTRACHEAL TUBE, CYANOSIS, BRADYCARDIA, OR AIRWAY OBSTRUCTION HAVE OCCURRED DURING THE Dosing PROCEDURE. These events require stopping Infasurf administration and taking appropriate measures to stabilize the condition. After the patient is stable, dosing can proceed with appropriate monitoring.

PRECAUTIONS

When repeat dosing was given at 12-hour intervals in the Infasurf vs. Exsurf Neonatal® trial, transient episodes of cyanosis, bradycardia, reflex of surfactant into the endotracheal tube, and airway obstruction were observed more frequently among infants in the Infasurf treatment group.

An increased proportion of patients with both intervertebral hemorrhage (IVH) and periventricular leukomalacia (PVL) was observed in Infasurf-treated infants in the Infasurf/Exsurf Neonatal® controlled trials. These observations were not associated with increased mortality.

No data are available on the use of Infasurf in conjunction with experimental therapies of RDS, e.g., high-frequency ventilation.

Data from controlled trials on the efficacy of Infasurf are limited to doses of approximately 100 mg phospholipid/kg body weight and up to a total of 4 doses.

Contraindications, Warnings, Impairment of Fertility

Contraindications studies and animal reproduction studies have not been performed with Infasurf. A single teratology study (fetuses only) was negative.

ADVERSE REACTIONS

The most common adverse reactions associated with Infasurf during procedures at the controlled trials were cyanosis (60%), airway obstruction (37%), bradycardia (31%), reflex of surfactant into the endotracheal tube (21%), requirement for manual ventilation (10%), and reintubation (7%). These events were generally transient and not associated with serious complications or death. The incidence of common complications of prematurity and RDS in the first controlled clinical trials are presented in Table 3. Prophylaxis and treatment study results for both surfactants are combined.

Table 3 - Common Complications of Prematurity and RDS in Controlled Trials

Complication	Infasurf (n=1000) %	Exsurf Neonatal® (n=776) %	Infasurf (n=111) %	Surfactant (n=76) %
Spontaneous	44	63	76	76
Exsurf Neonatal®	47	48	49	48
Exsurf Neonatal®	29	31	26	26
Exsurf Neonatal®	17	16	6	9
Exsurf Neonatal®	7	7	3	3
Exsurf Neonatal®	20	22	28	27
Exsurf Neonatal®	17	14	14	14
Exsurf Neonatal®	9	17	10	10
Exsurf Neonatal®	9	9	7	6
Exsurf Neonatal®	9	9	17	18

¹ (n=100 and 15) by the method of Papile.

² Patients with both intraventricular hemorrhage and/or periventricular leukomalacia.

Follow-up Evaluation

Two-year follow-up data of neurodevelopmental outcomes in 117 infants enrolled in 5 centers that participated in the Infasurf vs. Exsurf Neonatal® controlled trials demonstrated significant developmental delays in equal percentages of Infasurf and Exsurf Neonatal® patients.

OVERDOSAGE

There have been no reports of overdosage with Infasurf. While there are no known adverse effects of excess lung surfactant, overdosage would result in overloading the lungs with an inactive substance. Ventilation should be supported until clearance of the liquid is accomplished.

DOSAGE AND ADMINISTRATION

FOR INTRATRACHEAL ADMINISTRATION ONLY

Infasurf should be administered under the supervision of clinicians experienced in the care of newborn infants with respiratory failure who require intubation.

Rapid and substantial increases in blood oxygenation and improved lung compliance often follow Infasurf instillation. Close clinical monitoring and surveillance following administration may be needed to adjust oxygen therapy and ventilator pressures appropriately.

Dosing

Each dose of Infasurf is 1 mL/kg body weight at birth. Infasurf has been administered every 12 hours for a total of up to 3 doses.

Directions for Use

Infasurf is a suspension which settles during storage. Gently swirling or agitation of the vial is often necessary for resuspension. DO NOT SHAKE. Visible clumps in the suspension and foaming at the surface are normal for Infasurf. Infasurf should be stored at refrigerated temperature 2° to 8°C (36° to 46°F). THE INFASURF, EXSURF, SURFACTANT, and SURFACTANT are not to be recorded on the carton when Infasurf is removed from the refrigerator. Warning of Infasurf/Exsurf administration is not necessary.

Unopened, unused vials of Infasurf that have been warmed to room temperature can be returned to refrigerated storage within 24 hours for future use. Infasurf should not be removed from the refrigerator for more than 24 hours. Infasurf should not be returned to the refrigerator more than once. Repeated warming to room temperature should be avoided. Each vial of Infasurf should be entered only once and the vial with any unused material should be discarded after the initial use.

INFASURF DOES NOT REQUIRE RECONSTITUTION. DO NOT DILUTE OR EMULSIFY.

Dosing Procedures

General

Infasurf should only be administered intratracheally through an endotracheal tube. The dose of Infasurf is 1 mL/kg body weight. The dose is given into a syringe from the single-use vial using a 20-gauge or larger needle with care taken to avoid excessive force. Administration is made by instillation of the Infasurf suspension into the endotracheal tube.

Administration for Treatment of RDS

Initial Dose

Infasurf should be administered intratracheally through a side-port adapter into the endotracheal tube. Two ampoules, one to instill the Infasurf, the other to monitor the patient and assist in positioning, facilitate the dosing. The dose (1 mL/kg) should be administered in two aliquots of 0.5 mL/kg each. After each aliquot is instilled, the infant should be positioned with either the right or the left side dependent. Administration is made while ventilation is continued over 20-30 breaths for each aliquot, with small bursts timed only during the respiratory cycles. A pause followed by evaluation of the respiratory status and repositioning should separate the two aliquots.

Repeat Doses

Repeat doses of 1 mL/kg of birth weight, up to a total of 3 doses (2 more after the initial dose) should be administered at 12-hour intervals if the patient was still intubated.

In the Infasurf vs. Surfactant trial, Infasurf was administered through a 5 French feeding catheter inserted into the endotracheal tube. The total dose was instilled in four equal aliquots with the catheter removed between each of the instillations and mechanical ventilation resumed for 0.5 to 2 minutes. Each of the aliquots was administered with the patient in one of four different positions (prone, supine, right, and left lateral) to facilitate even distribution of the surfactant. Repeat doses were administered as early as 6 hours after the previous dose for a total of up to 3 doses if the infant was still intubated and required at least 30% inspired oxygen to maintain a P/aO₂ ≥ 80 mm.

Administration for Prophylaxis of RDS at Birth

The amount of a prophylaxis dose of Infasurf should be based on the infant's birth weight. Administration of Infasurf should be given as soon as possible after birth. Usually the immediate care and stabilization of the premature infant born with hypoxemia and/or bradycardia should precede Infasurf prophylaxis. The dosing procedures are described under Administration for Treatment of RDS.

During Procedures

During administration of Infasurf liquid suspension into the airway, infants often experience bradycardia, reflex of Infasurf into the endotracheal tube, airway obstruction, cyanosis, dislodgment of the endotracheal tube, or hypoventilation. If any of these events occur, the administration should be interrupted and the infant's condition should be stabilized using appropriate interventions before the administration of Infasurf is resumed. Endotracheal suctioning or reintubation is sometimes needed when there are signs of airway obstruction during the administration of the surfactant.

HOW SUPPLIED

Infasurf (calfactant) Intratracheal Suspension is supplied sterile in single-use, rubber-stoppered glass vials containing 7 mL (NDC 61938-450-05) and 1 mL (NDC 61938-450-06) off-white suspensions.

Store Infasurf (calfactant) Intratracheal Suspension at refrigerated temperature 2° to 8°C (36° to 46°F) and protect from light. THE INFASURF, EXSURF, SURFACTANT, and SURFACTANT are not to be recorded on the carton when Infasurf is removed from the refrigerator. Warning of Infasurf/Exsurf administration is not necessary.

Rx only

Manufactured by:
ONY, Inc.,
Andover, NY 14228

Rx: 06/09

The NTrainer System[®]



*A New
Innovative
Technology to
Promote Oral
Feeding in
Newborns and
Infants Born
Prematurely*



KCBioMedix

Innovative Solutions for Neonatal Feeding

BARRY PRICE

Director Marketing and Business Development

Phone: 1.913.742.4456

Email: bprice@kcbiomedix.com

KCBioMedix Inc

23733 West 83rd Terrace

Shawnee, K S 66227

www.kcbiomedix.com

Phone: 913.742.7770

Fax: 913.742.7773

Please Call or email today

HemoCue, Inc.
Lake Forest, CA

Innovative Med Tech (newborn
screening)
Leawood, KS

Seca
Hanover, MD

NEBULIZERS

Aerogen
Dangan, Galway, Ireland

Allied Healthcare Products, Inc.
St. Louis, MO

Baxter Isothermal
Riverside, CA

B&B Medical Technologies
Carlsbad, CA

Medex, Inc.
Carlsbad, CA

MMCA-Misty Ox
Costa Mesa, CA

Salter Labs
Arvin, CA

Siemens Medical Systems, Inc.
Danvers, MA

Siemens Medical Systems, Inc.
Electromedical Group
Danvers, MA

Siemens Life Support Systems
Danvers, MA

Siemens Medical Systems, Inc.
Patient Care Systems Div
Piscataway, NJ

Tri-anim Health Services, Inc.
Sylmar, CA

NEONATAL CERTIFICATION EXAMS

AACN Certification Corporation
Aliso Viejo, CA

NEONATAL CPAP SYSTEMS

CareFusion
Yorba Linda, CA

EME, Ltd.
Yorba Linda, CA

Fisher & Paykel Healthcare, Inc.
(resuscitation)
Irvine, CA

SensorMedics Corp.
Yorba Linda, CA

Vygon Corp
East Rutherford, NJ

NEONATAL ELECTRONICS

Airborne Life Support Systems
Austin, TX

Neotech Products
Valencia, CA

Seca
Hanover, MD

Spacelabs Healthcare
Issaquah, WA

3M Health Care
St. Paul, MN

NEONATAL ENDOTRACHEAL TUBE HOLDERS

B&B Medical Technologies, Inc.
Carlsbad, CA

Neotech Products
Valencia, CA

Respiratory Support Products
Irvine, CA

Tri-Anim
Sylmar, CA

NEONATAL LUMBAR PUNCTURE NEEDLES

Utah Medical Products, Inc.
Midvale, UT

Vygon Corp
East Rutherford, NJ

NEUROLOGY DIAGNOSTICS

Natus Medical, Inc.
San Carlos, CA

NITRIC OXIDE AND NITROGEN DIOXIDE DELIVERY AND MONITORING SYSTEMS

Airborne Life Support Systems
Austin, TX

Bedfont Scientific, USA
Medford, NJ

INO Therapeutics
Clinton, NJ

Pulmonox Medical Corp.
Tofield, Alberta, Canada

SensorMedics Corp.
Yorba Linda, CA

Siemens
Danvers, MA

NO and NO2 MONITORS

Bedfont Scientific, USA
Medford, NJ

Micro Direct, Inc.
Lewiston, ME

Pulmonox Medical Corp.
Tofield, Alberta, Canada

Scott Medical Products
Plumsteadville, PA

SensorMedics Corp.
Yorba Linda, CA

Siemens
Danvers, MA

NONINVASIVE BLOOD PRESSURE MODULES

Datascope Corporation
Paramus, NJ

Fukuda Denshi
Redmond, WA

Medical Instrumentation, Inc.
Miami, FL

Nihon Kohden America, Inc.
Irvine, CA

Protocol Systems, Inc.
Beaverton, OR

Siemens Medical Systems, Inc.
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

NURSING SUPPLEMENTER DEVICES

Ameda/Egnell Corp.
Cary, IL

International Technidyne
Corporation
Edison, NJ

NUTRITIONAL PRODUCTS

Creche Innovations
Overland Park, KS

Medela Inc.
McHenry, IL

Nestlé Nutrition
Glendale, CA

Prolacta Bioscience
Monrovia, CA

Ross Products Division, Abbott
Laboratories-Pediatric
Nutritionals
Columbus, OH

Vygon Corporation
East Rutherford, NJ

Wyeth Labs
Philadelphia, PA

OTOACOUSTIC EMISSIONS TESTING

Maico Diagnostics
Eden Prairie, MN

OXIMETERS, OXIMETRY

CAS Medical Systems, Inc.
Branford, CT

Certified Medical Sales
Murrieta, GA

Covidien
Boulder, CO

Criticare Systems, Inc.
Waukesha, WI

Datascope Corporation
Paramus, NJ

Diametrics Medical, Inc.
St. Paul, MN

Dixtal Medical, Inc.
Wallingford, CT

Electronic Monitors
International,
Inc.
Euless, TX

Epic Medical Equipment
Services,
Inc.
Plano, TX

Fukuda Denshi
Redmond, WA

GE Healthcare
Laurel, MD

Invivo Research, Inc.
Orlando, FL

Ivy Biomedical Systems, Inc.
Branford, CT

Konica Minolta Photo Imaging
U.S.A.,
Inc. (pulse)
Mahwah, NJ

Lifecare
Lafayette, CO

Masimo Corporation
Irvine, CA

Maxtec Inc.
Salt Lake City, UT

Medical Instrumentation, Inc.
Miami, FL

Mennen Medical, Inc.
Clarence, NY

Nonin Medical, Inc.
Plymouth, MN

Novamatrix Medical Systems,
Inc.
Wallingford, CT

Oridion Medical Inc.
Danville, CA

Pace Tech, Inc.
Clearwater, FL

Palco Labs
Santa Cruz, CA

PDS Medical Diagnostic and
Information Services
Waltham, MA

Philips Medical Systems
Andover, MA

PhysioAdvantage
Midlothian, VA

Protocol Systems, Inc.
Beaverton, OR

Radiometer America, Inc.
Westlake, OH

Respironics
Murrysville, PA

Roche Diagnostics (co-oximetry
applications)
Indianapolis, IN

SensorMedics Corp.
Yorba Linda, CA

Sentec AG.
Therwil, Switzerland

Siemens Medical Systems, Inc.
Danvers, MA

Somanetics Corporation
Troy, MI

Spacelabs Healthcare, Inc.
Issaquah, WA

Tri-anim Health Services, Inc.
Sylmar, CA

OXYGEN ANALYZERS, ADAPTORS

Airborne Life Support Systems
Austin, TX

Maxtec, Inc.
Salt Lake City, UT

Medical Instrumentation, Inc.
Miami, FL

Ohio Medical Corporation (also
blenders, flowmeters –
integrated/tube & dial, suction
regulators, portable suction)
Gurnee, IL

Passy-Muir Inc. (adaptors)
Irvine, CA

Radiometer America, Inc.
Westlake, OH

Salter Labs
Arvin, CA

Sechrist Industries, Inc.
Anaheim, CA

Sensor Technologies
City of Industry, CA

Servomex
Norwood, MA

Siemens Medical Systems, Inc.
Danvers, MA

Spacelabs Healthcare, Inc.
Issaquah, WA

Tri-Anim Health Services
Sylmar, CA

OXYGEN HOODS

Maxtec, Inc.
Salt Lake City, UT

Teleflex Medical (oxygen
therapy)
Durham, NC

Tri-Anim
Sylmar, CA

Utah Medical Products, Inc.
Midvale, UT

OXYGEN SENSORS

GE Healthcare
Laurel, MD

Maxtec, Inc.
Salt Lake City, UT

Medical Instrumentation, Inc.
Miami, FL

Medical Instrumentation, Inc.
Miami, FL

Ohio Medical Corporation
(oxygen flowmeters)
Gurnee, IL

Siemens Medical Systems, Inc.
Danvers, MA

Somanetics Corporation
Troy, MI

Spacelabs Healthcare
Issaquah, WA

Tri-Anim Health Services
Sylmar, CA

Vapotherm, Inc.
Stevensville, MD

PARENTERAL FEEDING/ NUTRITION

Bard Access Systems
Salt Lake City, UT

B. Braun Medical Inc.
Bethlehem, PA

Safe & Warm Incorporated
Seattle, WA

Vygon Corporation
East Rutherford, NJ

PEAKFLOW METERS

Monaghan Medical Corp
Plattsburgh, NY

PERCUSSORS

Ballard Medical Products, Inc.
Draper, UT

Tri-anim Health Services, Inc.
Sylmar, CA

PHARMACEUTICALS

Abbott Laboratories
Abbott Park, IL

Aerogen (drug delivery device)
Galway, Ireland

Ikaria
Clinton, NJ

MedImmune
Gaithersburg, MD

Monaghan Medical Corp.
Plattsburgh, NY

Nabi
Boca Raton, FL

Sigma-Tau Pharmaceuticals, Inc.
Gaithersburg, MD

Wyeth Labs
Philadelphia, PA

PHOTOTHERAPY, EYE PROTECTION

Clarity Medical Systems (retinal
specialties, imaging systems,
photographic products, cameras
& accessories)
Pleasanton, CA

DeRoyal
Powell, TN

Fisher & Paykel Healthcare
Irvine, CA

GE Healthcare (LED)
Laurel, MD

Kendall LTP
Chicopee, MA

Maxtec, Inc.
Salt Lake City, UT

Neoforce
Ivyland, PA

Olympic Medical
Seattle, WA

Physician Engineered Products,
Inc.
Park Rapids, MN

Sentry Medical Products
Irvine, CA

Small Beginnings Inc.
Hesperia, CA

Tyco Healthcare/Kendall-LTP
Chicopee, MA

Utah Medical Products, Inc.
Midvale, UT

PHOTOTHERAPY, LIGHT METERS/DOSIMETERS

Clarity Medical Systems (retinal
specialties)
Pleasanton, CA

Draeger
Telford, PA

Fiberoptic Medical Products, Inc.
Allentown, PA

GE Healthcare
Laurel, MD

Olympic Medical
Seattle, WA

Physician Engineered Products,
Inc.
Park Rapids, MN

Respironics
Murrysville, PA

PHOTOTHERAPY, LIGHT UNITS

Ameda/Egnell Corp.
Cary, IL

Draeger
Telford, PA

Fiberoptic Medical Products, Inc.
Allentown, PA

Fisher & Paykel Healthcare
Irvine, CA

GE Healthcare
Laurel, MD

Hill-Rom Air Shields
Hatboro, PA

Olympic Medical
Seattle, WA

Philips Children's Medical
Ventures
Monroeville, PA

Physician Engineered Products,
Inc.
Park Rapids, MN

Small Beginnings Inc.
Hesperia, CA

POINT OF CARE TESTING

Agilent Technologies
Andover, MA

Diametrics Medical, Inc.
St. Paul, MN

HemoCue, Inc.
Lake Forest, CA

Instrumentation Laboratory
Bedford, MA

I-Stat Corp.
East Windsor, NJ

ITC
Edison, NJ

Metracor Technologies
San Diego, CA

Radiometer America, Inc.
Westlake, OH

RNA Medical
Devens, MA

Roche Diagnostics
Indianapolis, IN

Siemens Healthcare Diagnostics
(POC blood gas analysis)
Deerfield, IL

POLYSOMNOGRAPHY EQUIPMENT

Non-Invasive Monitoring
Systems
(NIMS), Inc.
Miami Beach, FL

Respironics
Murrysville, PA

SensorMedics Corp.
Yorba Linda, CA

Telefactor
West Conshohocken, PA

PULMONARY FUNCTION MONITORS

Ikaria
Clinton, NJ

Novamatrix Medical Systems,
Inc.
Wallingford, CT

Scott Medical Products
Plumsteadville, PA

SensorMedics Corp.
Yorba Linda, CA

Tri-Anim
Sylmar, CA

Vitaltrends Technology, Inc.
Wallingford, CT

PULMONARY MECHANICS MODULES

SensorMedics Corp.
Yorba Linda, CA

Siemens
Danvers, MA

RECORDERS, MULTI-CHANNEL

Siemens
Danvers, MA

Spacelabs Healthcare
Issaquah, WA

REFLUX REDUCERS

K. BowMed, Inc.
Wilkesboro, NC

Physician Engineered Products,
Inc.
Park Rapids, MN

REGULATORS & FLOW METERS

Allied Healthcare Products, Inc.
St. Louis, MO

Bird Products Corporation
Palm Springs, CA

GE Healthcare
Laurel, MD

Hudson RCI/Teleflex Medical
Durham, NC

Monaghan Medical Corporation
Plattsburgh, NY

Salter Labs
Arvin, CA

Sechrist Industries
Anaheim, CA

Siemens
Danvers, MA

Tri-anim Health Services, Inc.
Sylmar, CA

RESPIRATING BELTS

EPM Systems
Midlothian, VA

Non-Invasive Monitoring (NIMS),
Inc.
Miami Beach, FL

RESPIRATORY PRODUCTS

Aerogen (acute care)
Galway, Ireland

Bear Medical
Palm Springs, CA

Beevers Manufacturing & Supply,
Inc.
McMinnville, OR

Bird Products Corporation
Palm Springs, CA

CareFusion (Infant Flow SiPAP,
Air Life Infant nCAP)
Yorba Linda, CA

Cooper Surgical Inc.
Trumbull, CT

Cornerstone Therapeutics, Inc.
(intratracheal suspension, RDS,
NICU)
Cary, NC

EME, Ltd.
Yorba Linda, CA

GE Healthcare (neonatal
respiratory assistance, pressure
support, volume guaranteed
pressure support)
Laurel, MD, Waukesha, WI

Gesco (respiratory care, oxygen
delivery)
Midvale, UT

Hamilton Medical, Inc.
Reno, NV

Ikaria
Clinton, NJ

Infasurf ONY Inc. (neonatal lung
disease, RDS)
Amherst, NY

Med-Dyne
Louisville, KY

Medex, Inc.
Carlsbad, CA

Monaghan Medical Corp.
Plattsburgh, NY

Novamatrix Medical Systems,
Inc.
Wallingford, CT

Ohio Medical Corporation
(oxygen monitors, blenders,
flowmeters, suction regulators,
portable suction)
Gurnee, IL

Philips Children's Medical
Ventures (jaundice management)
Monroeville, PA

Salter Labs
Arvin, CA

SensorMedics Corp.
Yorba Linda, CA

Siemens Medical Systems, Inc.
Danvers, MA

Spacelabs Healthcare, Inc.
Issaquah, WA

Utah Medical Products, Inc.
(custom kits)
Midvale, UT

VapoTherm
Stevensville, MD

RESPIRATORY SYNCYTIAL VIRUS IMMUNE GLOBULIN INTRAVENOUS

MedImmune
Gaithersburg, MD

RESUSCITATORS

Allied Healthcare Products, Inc.
St. Louis, MO

Baxter Isothermal
Riverside, CA

Electronic Monitors
International,
Inc.
Eulless, TX

Fisher & Paykel Healthcare
Irvine, CA

Laerdal Medical Corporation
Armonk, NY

Mercury Medical (resuscitation
& hyperinflation systems)
Clearwater, FL

SIMS Portex, Inc.
Keene, NH

Tri-anim Health Services, Inc.
Sylmar, CA

SAFETY PRODUCTS

Halo Innovations (also infant
sleepwear, wearable blankets)
Minnetonka, MN

Paragon Data Systems, Inc. (ID
wristbands)
Cleveland, OH

Philips Children's Medical
Ventures (feeding solutions,
developmental care)
Monroeville, PA

RAM Scientific
Yonkers, NY

Utah Medical Products, Inc.
Midvale, UT

SAMPLERS

Radiometer America Inc.
Westlake, OH

SCALES

ACME Medical Scale Co
San Leandro, CA

DETECTO (also waste
receptacles, weighing products,
glove box holders, baby scale
carts)
Webb City, MO

GE Healthcare
Laurel, MD

Health O Meter, Inc.
Bridgeview, IL

Hill-Rom Air-Shields
Batesville, IN

Medela Inc
McHenry, IL

Olympic Medical
Seattle, WA

Scale-Tronix, Inc.
White Plains, NY

Seca
Hanover, MD

SKIN AND NASAL FIXATION DEVICES

Neotech Products
Valencia, CA

Salter Labs
Arvin, CA

Vygon Corporation
East Rutherford, NJ

SKIN INCISION DEVICES

Array Medical
Somerville, NJ

International Technidyne
Corporation
Edison, NJ

Precision Dynamics Corporation
San Fernando, CA

Tri-State Hospital Supply Corp.
Howell, MI

SKIN PREPS/CARE

Ballard Medical Products, Inc.
Draper, UT

Cooper Surgical Inc.
Trumbull, CT

Hy-Tape International
Patterson, NY

Neotech Products
Valencia, CA

Tri-anim Health Services, Inc.
Sylmar, CA

SLEEP DIAGNOSTIC SYSTEMS

International Biomedical, Inc.
Austin, TX

Med-Dyne
Louisville, KY

Natus Medical, Inc.
San Carlos, CA

Nihon Kohden America, Inc.
Irvine, CA

Non-Invasive Monitoring
Systems
(NIMS) Inc.
Miami Beach, FL

Respironics
Murrysville, PA

SensorMedics Corp.
Yorba Linda, CA

Telefactor
West Conshohocken, PA

SLEEP MONITORING/ PRODUCTS

EPM Systems
Midlothian, VA

Exttech Instruments (sound level
monitors)
Waltham, MA

Med-Dyne
Louisville, KY

Tri-Anim Health Services
Sylmar, CA

SPECIALTY FEEDING DEVICES

Creche Innovations
Overland Park, KS

Gesco
Midvale, UT

Medela, Inc.
McHenry, IL

NeoMed, Inc. (barcode breast milk tracking system, breastmilk containers, oral syringes)
Woodstock, GA

Utah Medical Products, Inc.
Midvale, UT

Vygon Corporation
East Rutherford, NJ

SPECULA

Welch Allyn
Skaneateles Falls, NY

STETHOSCOPES

3M Littmann Stethoscopes
St. Paul, MN

Medical Instrumentation, Inc.
Miami, FL

Philips Medical Systems
Andover, MA

Tri-anim Health Services, Inc.
Sylmar, CA

Welch Allyn
Skaneateles Falls, NY

SUCTION EQUIPMENT

Allied Healthcare Products, Inc.
St. Louis, MO

Ameda/Egnell Corp.
Cary, IL

Certified Medical Sales
Murrieta, GA

Impact Instrumentation, Inc.
West Caldwell, NJ

Laerdal Medical Corporation
Armonk, NY

Medela, Inc.
McHenry, IL

Neotech Products
Valencia, CA

Ohio Medical Corporation
(regulators, portable)
Gurnee, IL

Tri-anim Health Services, Inc.
Sylmar, CA

Vygon Corporation
East Rutherford, NJ

SUPPORTS

Nova Health Systems Inc.
Blackwood, NJ

Philips Children's Medical
Ventures
Monroeville, PA

Precision Dynamics Corporation
San Fernando, CA

SURFACTANTS

Burroughs Wellcome Co
Research Triangle Park, NC

Cornerstone Therapeutics Inc.
Cary, NC

Dey, L.P.
Napa, CA

Discovery Labs
Warrington, PA

Infasurf ONY Inc. (neonatal lung disease, RDS)
Amherst, NY

SURGICAL ADHESIVE TAPE

Hy-Tape International
Patterson, NY

SUTURES/HOLDERS

Ethox Corporation
Buffalo, NY

Tri-State Hospital Supply Corp.
Howell, MI

SYRINGE PUMPS

Medex, Inc.
Carlsbad, CA

Smiths Medical (infusion pumps, infusion disposables)
St. Paul, MN

SYRINGE SETS

Charter Medical Ltd.
Winston-Salem, NC

NeoMed, Inc.
(oral syringes)
Woodstock, GA

Tri-anim Health Services, Inc.
Sylmar, CA

TAPE, ADHESIVE

Hy-Tape International Inc.
Patterson, NY

TELEMETRY

GE Healthcare (fetal)
Laurel, MD

Spacelabs Healthcare
Issaquah, WA

TEMPERATURE MONITORS

DeRoyal Industries, Inc.
Powell, Tennessee

Extech Instruments
(temperature meters)
Waltham, MA

Fukuda Denshi
Redmond, WA

GE Healthcare
Laurel, MD

Ivy Biomedical Systems, Inc.
Branford, CT

Nihon Kohden America, Inc.
Irvine, CA

NOVAMED USA
Elmsford, NY

OmniTherm, Inc.
St. Louis, MO

Pace Tech, Inc.
Clearwater, FL

Philips Medical Systems
Andover, MA

Protocol Systems, Inc.
Beaverton, OR

Respiratory Support Products
Irvine, CA

Siemens Medical Systems, Inc.
Danvers, MA

SIMS Portex, Inc.
Keene, NH

Spacelabs Healthcare
Issaquah, WA

Tri-Anim Health Services
Sylmar, CA

Welch Allyn
Skaneateles Falls, NY

Yellow Springs Instrument Co,
Inc.
Yellow Springs, OH

TEMPERATURE PROBES, REUSABLE AND DISPOSABLE

CAS Medical Systems, Inc.
Branford, CT

Cincinnati Sub-Zero (hyper-hypothermia systems, patient temperature management)
Cincinnati, OH

DeRoyal
Powell, TN

GE Healthcare
Laurel, MD

Hill-Rom Air-Shields
Batesville, IN

Invivo Research, Inc.
Orlando, FL

Kentec Medical, Inc.
Irvine, CA

NOVAMED USA
Elmsford, NY

Respiratory Support Products,
Inc.
Irvine, CA

SIMS Portex, Inc.
Keene, NH

Siemens Medical Systems, Inc.
Danvers, MA

Small Beginnings, Inc.
Victorville, CA

Spacelabs Healthcare
Issaquah, WA

Tri-Anim Health Services
Sylmar, CA

Welch Allyn
Skaneateles Falls, NY

TENTS

Allied Healthcare Products, Inc.
St. Louis, MO

Nova Health Systems Inc.
Blackwood, NJ

Physician Engineered Products,
Inc.
Park Rapids, MN

Tri-anim Health Services, Inc.
Sylmar, CA

THERMOMETERS/ TEMPERATURE PROBES

CAS Medical Systems
Branford, CT

Cincinnati Sub-Zero
Cincinnati, OH

Exergen Corporation
Watertown, MA

Hill-Rom Air-Shields
Hatboro, PA

Respiratory Support Products
Irvine, CA

Small Beginnings, Inc.
Victorville, CA

Spacelabs Healthcare
Issaquah, WA

Tri-anim Health Services, Inc.
Sylmar, CA

Yellow Springs Instrument Co,
Inc.
Yellow Springs, OH

TRACHEOSTOMY TUBES, SPEAKING VALVES, SUPPLIES

Bard Access Systems
Salt Lake City, UT

B&B Medical Technologies
Carlsbad, CA

Beevers Manufacturing & Supply,
Inc.
McMinnville, OR

Bivona Medical Technologies
Gary, IN

Dale Medical Products, Inc.
Plainville, MA

Passy-Muir, Inc. (swallowing/
feeding)
Irvine, CA

Rüsch/Teleflex Medical
Durham, NC

Tri-anim Health Services, Inc.
Sylmar, CA

TRAINING MANNEQUINS/ MODELS

Laerdal Medical Corporation
Armonk, NY

Passy-Muir, Inc.
Irvine, CA

Philips Children's Medical
Ventures
Monroeville, PA

Tri-Anim Health Services, Inc.
Sylmar, CA

TRANSILLUMINATORS

Fiberoptic Medical Products, Inc.
Allentown, PA

Hill-Rom Air-Shields
Hatboro, PA

Olympic Medical
Seattle, WA

Sylvan Fiberoptics
Irwin, PA

TRANSPORT

Ikaria
Clinton, NJ

Neoforce
Ivyland, PA

TRAYS, CHEST

Tri-State Hospital Supply Corp.
Howell, MI

Vygon Corporation
East Rutherford, NJ

TRAYS, PROCEDURAL/ INSERTION

Bard Access Systems
Salt Lake City, UT

BD Medical
Sandy, UT

DeRoyal
Powell, TN

Gesco
Midvale, UT

Tri-Anim
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

Utah Medical Products, Inc.
Midvale, UT

Vygon Corporation
East Rutherford, NJ

TRAYS, RESPIRATORY

Bivona Medical Technologies
Gary, IN

Nova Health Systems Inc.
Blackwood, NJ

Respiratory Support Products
Irvine, CA

Tri-anim Health Services, Inc.
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

TUBES/AIRWAYS

Bivona Medical Technologies
Gary, IN

Dale Medical Products, Inc.
Plainville, MA

DeRoyal
Powell, TN

Hudson RCI/Teleflex Medical
Durham, NC

Neotech Products
Valencia, CA

Respironics, Inc.
Murrysville, PA

Rüsch/Teleflex Medical
(adjustable flange,
cricothyrotomy, disposable inner
cannulas, soft PVC)
Durham, NC

SIMS Portex, Inc.
Keene, NH

Tri-anim Health Services, Inc.
(also E.T. tube adapters)
Sylmar, CA

Vygon Corporation
East Rutherford, NJ

TUBES, CAPILLARY BLOOD COLLECTION

Diametrics Medical, Inc.
St. Paul, MN

Instrumentation Laboratory
Bedford, MA

Respironics, Inc.
Murrysville, PA

Terumo Medical Corp.
Somerset, NJ

ULTRASOUND, FETAL

Analogic Corporation
Peabody, MA

Fukuda Denshi
Redmond, WA

GE Healthcare
Laurel, MD

Philips Medical Systems
Andover, MA

Spacelabs Healthcare
Issaquah, WA

USCOM, Limited (cardiac)
Benecia, CA

ULTRASOUND, NEONATAL

Analogic Corporation
Peabody, MA

Fukuda Denshi
Redmond, WA

GE Healthcare
Laurel, MD

Philips Medical Systems
Andover, MA

Spacelabs Healthcare
Issaquah, WA

USCOM, Limited (cardiac)
Benecia, CA

URINARY DRAINAGE BAGS

Gesco
Midvale, UT

NeoMed, Inc. (urinary drainage
catheters)
Woodstock, GA

Precision Dynamics Corporation
San Fernando, CA

Tri-Anim Health Services
Sylmar, CA

Utah Medical Products, Inc.
Midvale, UT

URINE SPECIMEN COLLECTORS

Hollister, Inc.
Libertyville, IL

NeoMed, Inc. (urinary drainage
catheters)
Woodstock, GA

Precision Dynamics Corporation
San Fernando, CA

Roche Diagnostics (urinalysis)
Indianapolis, IN

Tri-Anim Health Services
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

Utah Medical Products, Inc.
Midvale, UT

VACUUM DELIVERY PUMPS, EXTRACTORS

Allied Healthcare Products, Inc.
St. Louis, MO

Ameda/Egnell Corp.
Cary, IL

Medela, Inc.
McHenry, IL

Ohio Medical Corporation
(regulators)
Gurnee, IL

Prism Enterprises, LP
San Antonio, TX

Utah Medical Products, Inc.
Midvale, UT

VALVES

Bird Products Corporation
Palm Springs, CA

Hans Rudolph, Inc.
Kansas City, MO

Passy-Muir, Inc.
Irvine, CA

VASCULAR ACCESS DEVICES

Cardinal Health-Med Systems
Wheeling, IL

Gesco
Midvale, UT

Medex, Inc.
Carlsbad, CA

Utah Medical Products, Inc.
Midvale, UT

VENTILATORS, EXTERNAL, TRANSPORT

BearMedical
Palm Springs, CA

Bird Products Corporation
Palm Springs, CA

CareFusion
Yorba Linda, CA

EME, Ltd.
Yorba Linda, CA

eVent Medical, Inc.
San Clemente, CA

MAQUET, Inc.
Wayne, NJ

Newport Medical Instruments
Newport Beach, CA

Siemens
Danvers, MA

Smiths Medical PM Inc.
Waukesha, WI

Tri-Anim Health Services
Sylmar, CA

VENTILATORS, HIGH FREQUENCY

Bunnell Incorporated (also jet)
Salt Lake City, UT

CareFusion
Yorba Linda, CA

MAQUET, Inc.
Wayne, NJ

VIASYS Respiratory Care Inc., a
VIASYS Healthcare Inc.
Company
Yorba Linda, CA

VENTILATORS, NEONATAL

Airborne Life Support Systems
Austin, TX

Allied Healthcare Products, Inc.
Riverside, CA

Bear Medical
Riverside, CA

Bio-Med Devices, Inc.
Guilford, CT

Bird Products Corporation
Palm Springs, CA

Bunnell Incorporated
Salt Lake City, UT

CareFusion
Yorba Linda, CA

Draeger (mechanical ventilation)
Telford, PA

EME, Ltd.
Yorba Linda, CA

J.H. Emerson Co.
Cambridge, MA

eVent Medical
San Clemente, CA

GE Healthcare (mechanical and
neonatal)
Laurel, MD, Waukesha, WI

Hamilton Medical, Inc.
Reno, NV

MAQUET, Inc. (also neural
assist, Heliox)
Wayne, NJ

Maxtec, Inc. (oxygen sensors for ventilators, SPO2 probes, microdial flowmeters)
Salt Lake City, UT

Medical Instrumentation, Inc.
Miami, FL

Newport Medical Instruments
Newport Beach, CA

Passy-Muir, Inc.
Irvine, CA

Pulmonetic Systems
Colton, CA

Puritan Bennett
Pleasanton, CA

Sechrist Industries Inc.
Fullerton, CA

SensorMedics Corp.
Yorba Linda, CA

Siemens Medical Systems, Inc.
Danvers, MA

SIMS pneuPAC US Operations
Broomall, PA

Smiths Medical PM Inc.
Waukesha, WI

Teleflex Medical
Durham, NC

Tri-anim Health Services, Inc.
Sylmar, CA

VENTILATORS, NON-INVASIVE

CareFusion
Yorba Linda, CA

Draeger
Telford, PA

EME, Ltd.
Yorba Linda, CA

eVent Medical
San Clemente, CA

Hamilton Medical, Inc.
Reno, NV

MAQUET, Inc. (also neural assist, Heliox)
Wayne, NJ

Newport Medical Instruments
Newport Beach, CA

Siemens Medical Systems
Danvers, MA

Tri-Anim
Sylmar, CA

VENTILATORS, PORTABLE, VOLUME

Aequitron Medical
Minneapolis, MN

Bear Medical
Palm Springs, CA

Bio-Med Devices, Inc.
Guilford, CT

Bird Products Corporation
Palm Springs, CA

Draeger
Telford, PA

EME, Ltd.
Yorba Linda, CA

eVent Medical
San Clemente, CA

Impact Instrumentation, Inc.
West Caldwell, NJ

Medical Instrumentation, Inc.
Miami, FL

Newport Medical Instruments
Newport Beach, CA

Respironics
Pittsburgh, PA

Siemens Medical Systems, Inc.
Danvers, MA

SIMS pneuPAC US Operations
Broomall, PA

Smiths Medical PM Inc.
Waukesha, WI

Tri-Anim
Sylmar, CA

VIASYS Critical Care, Inc.
Palm Springs, CA

WARMERS

Ameda/Egnell Corp.
Cary, IL

Cooper Surgical Inc. Del Medical Systems Group
(WarmGel) Franklin Park, IL
Trumbull, CT

Creche Innovations
Overland Park, KS

GE Healthcare
Laurel, MD

DeRoyal
Powell, TN

Draeger (isolettes)
Telford, PA

Enthermics Medical Systems
Mendmonee Falls, WI

Fisher & Paykel Healthcare, Inc.
Irvine, CA

GE Healthcare
Laurel, MD

Louis Gibeck AB
Upplands-Väsby, Sweden

Medical Instrumentation, Inc.
Miami, FL

Neoforce
Ivyland, PA

NOVAMED USA
Elmsford, NY

Olympic Medical
Seattle, WA

OmniTherm, Inc.
St. Louis, MO

Physician Engineered Products, Inc.
Park Rapids, MN

Prism Enterprises, LP
San Antonio, TX

Safe & Warm Incorporated
Seattle, WA

Vitaltrends Technology, Inc.
Wallingford, CT

WARMERS, INFANT HEEL

DeRoyal
Powell, TN

Prism Enterprises, LP
San Antonio, TX

Tri-Anim
Sylmar, CA

Tri-State Hospital Supply Corp.
Howell, MI

WARMING LIGHTS

Fisher & Paykel Healthcare, Inc.
Irvine, CA

Hill-Rom Air Shields
Hatboro, PA

Medical Instrumentation, Inc.
Miami, FL

Olympic Medical
Seattle, WA

WOUND CARE

B&B Medical Technologies
Carlsbad, CA

Hy-Tape International Inc.
Patterson, NY

X-RAY

Analogic Corporation
Peabody, MA

Del Medical Systems Group
Franklin Park, IL

GE Healthcare
Laurel, MD

Porta Vision Medical (also digital x-ray imaging)
Kenner, LA

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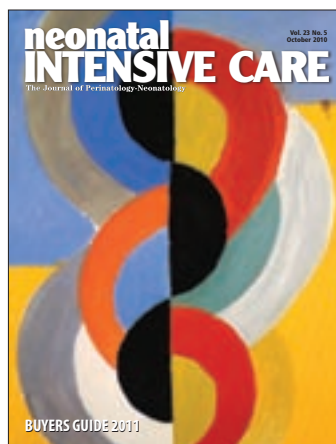
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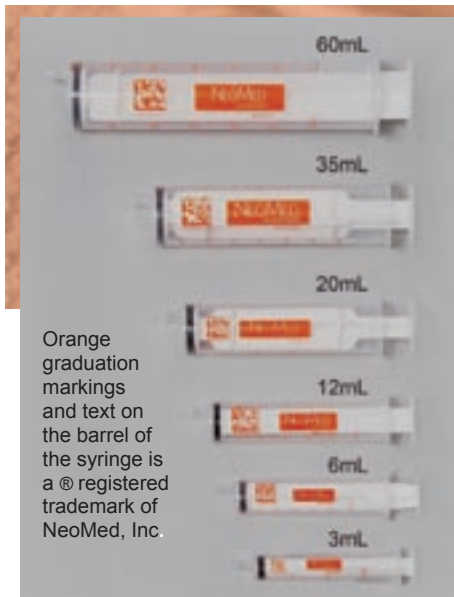


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